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BOATING INDUSTRY



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**CAPE
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2023**



START

CAPE TOWN 2 JANUARY 2023

info@cape2riorace.com



The iconic Cape to Rio Yacht Race which was also known as the South Atlantic Yacht Race, from Cape Town to South America began 50 years ago in part to encourage South African sailors to attempt ocean passages, has attracted huge international interest from the start, and has a fascinating history.

Most races have been held in conjunction with the late Clube de Rio de Janeiro and the race not only encompasses the friendly atmosphere of Cape Town and the hospitality of the Royal Cape Yacht Club but the warm greetings and festivities in Rio leading up to the Rio Carnaval in February. This a race that needs to be on every ocean skipper's bucket list.

The monohull Line Honours record is still held by Giovanni Soldini of Italy on "Maserati" who crossed the finish line in just 10 days, 11 hours and 29 minutes in 2014. Multihulls have also become a big part of the race entry, with both cruising and purpose-built racing catamarans and trimarans arriving on our shores to undertake this epic passage. The Multihull record stands at 7 days, 20 hours & 24 minutes achieved by a locally crewed team in the 2020 edition of the Race, "Love Water", the Ultim Emotion with Skipper Craig Sutherland set the bar high for future participants.



The Cape to Rio Race is also a great place to showcase South African manufacture and expertise. Southern Wind Shipyard regularly encourage their new owners to take part in the event as part of the shake down program for the boats. Over the years many locally built boats have entered and enjoyed the slide to Rio de Janeiro.

The 2023 edition of the race will start on the 2nd of January with an exciting fleet of entries. ***We welcome you to join us for a journey of a lifetime!***





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EDITORIAL

SOUTH AFRICA



THE SOUTH AFRICAN BOAT BUILDING AND MARINE MANUFACTURING INDUSTRY

The South African Boat Building industry has strong international credibility, regularly winning international awards and cementing a strong reputation among international boat designers and consumers. Notably South Africa is the number one producer of large power catamarans and the second largest producer of sail catamarans in the world. This international acclaim is not only for the final boat itself but also for components such as sails, masts, rope, fittings and upholstery produced locally in South Africa.

Export market opportunities dominate the leisure boat building sector, with the local market opportunities remaining small and cyclical. Catamarans continue to grow market share as buyers like the advantages of more space, comfort and sailing stability in comparison to conventional monohull yachts. The significant design improvements and safety of catamarans has driven this with lighter and faster vessels being built. A 2020 independent online review of 20 catamarans, conducted by Sailing Blogger "Ruby Rose" rated 5 South African built catamarans in the top 10 of the review with an additional 2 South African built catamarans featuring in the top 20 - illustrating the positive global sentiment around South Africa's catamaran design and build capabilities.

Within the catamaran sector, there is also growth in the power catamaran market as buyers like the ease of driving a power boat and generally a higher helm station position on a fly bridge. Larger power catamarans in the 50 - 90 ft range have seen larger growth than sailing catamarans, with an estimated 15% growth,

This sector is looking for long range capability that will allow owners to explore remote locations with very stable and large spaces powered by fuel efficient engines.

Since Covid-19 there has been renewed global interest in boats as buyers view a boat as a safe and distanced option for part time recreation. Subsequently there is interest from buyers who realise they can safely sail anywhere in the world and live and conduct their business from their boat with Wifi connectivity. In August 2020 the USA reported an increase of 32% in new boat sales since Covid-19 with a significant increase in first time buyers. Similarly, Spain reported an increase in enquiries from younger buyers who are making purchase decisions quickly as opposed to the traditional buying cycle globally of 3 years.

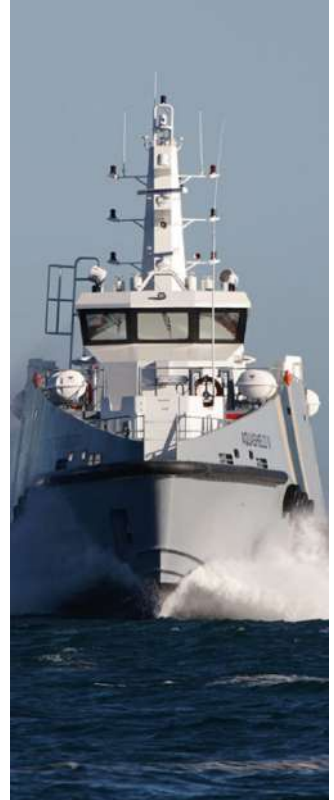
Environmental considerations are a strong trending influence in leisure boating with a rise in alternate energy propulsion, including electric and solar boats. South Africa has followed this trend with three boat builders designing and producing electrically powered boats for both the charter and private market. As battery technologies improve it is anticipated electrical boat propulsion will grow as battery costs also come down.

Distribution models and the appointment of distribution agencies in key market countries is an increasing trend in South Africa. Agencies in country have an intimate knowledge of the consumer and market trends and represent South African builders who focus on their key competence of building boats leaving the marketing and sales to the agent. This has led to greater efficiencies and longer term order book stability which strengthens the industry. Those agencies who promote South Africa over and above the boat sale also leverage greater customer brand allegiance to the country.

KEY TRENDS SHAPING THE FUTURE

Some of the key trends shaping future markets are:

- **Sustainability and the environment:**
 1. Boat buyers are interested in exploring remote areas of the globe with an environmental and sustainability focused intention,
 2. Sustainable construction methods and recycled/recyclable materials with a low carbon footprint,
 3. New propulsion systems and energy storage systems: electric, solar, hydrogen,
 4. The replacement of glass and carbon fibres with plant based fibres.
- **4IR:**
 1. Automatic control technology developments that simplify boat operation for a user,
 2. Systems integration via digital switching,
 3. 3D additive printing of parts and moulds and into the future entire boats,
 4. Self-drive/autonomous boats.
- **New technologies:**
 1. Outboard engine technology that makes engines easier to use and lighter. Suzuki has pioneered a simple micro plastic filtration system in their engines that will go to market in 2021,
 2. New sail technologies,
 3. Hydrofoil technologies to improve performance and fuel consumption
- **New buyer types:**
 1. With a merging of social life and business the expression of luxury and the need for privacy balance will drive technological developments,
 2. A younger buyer demographic will drive design developments
- **New uses:**
 1. With remote exploration there will be a demand for larger tender vessels that can safely operate in remote locations,
 2. Increased interest in amphibious boats



TRADE DATA

The South African leisure boat building market generates ZAR2.35bn per annum and employs 2 500 people directly. It is estimated that Covid-19 2020 losses were in the region of half a billion rand. The sector is characterised by high value, low volume goods with the exception of inflatable rafts, some pleasure vessels, and floating structures.

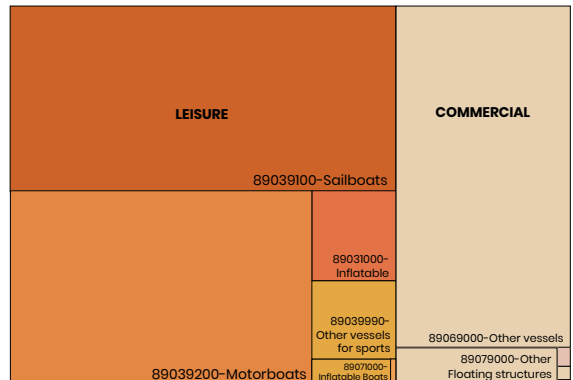


FIG 1: BOAT EXPORTS BY VALUE 2019

In 2019 exports of leisure vessels were dominated by 5 countries which accounted for nearly 80% of exports. These were the US (R583m), British Virgin Islands (R471m), Gibraltar (R189m), France (R150m), and Martinique (R135m). However, a single purchase can make a large difference; exports to Gibraltar in 2019 were from a single boat order. The Virgin Islands and the US are the largest markets – accounting for nearly 50% of exports between 2017 and 2019. Other significant markets include France, Italy, Malta, Spain, Australia, and Great Britain.

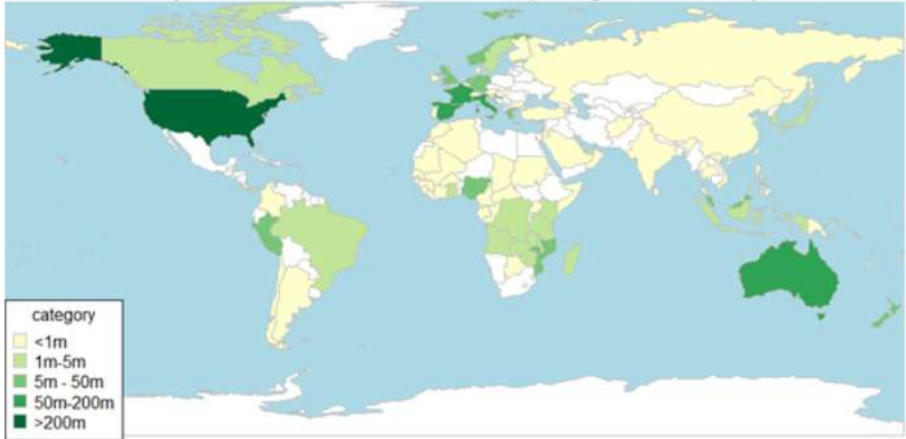


FIG 2: EXPORT DESTINATIONS FOR LEISURE VESSELS 2017 – 2019

CONCLUSION

SOUTH AFRICAN BOAT BUILDERS EXPORT COUNCIL (SABBEX)

SABBEX is an industry Export Council supported by the Department of Trade Industry and Competition. It's primary objective is to support boat builders and to promote boat exports globally. It is a non profit entity with paid membership, representing 72 companies across the value chain inclusive of suppliers, brokers and business services. SABBEX is governed by a Board of Directors elected by the members and it's appointed auditors are Cecil Kilpin (Pty) Ltd.

Contact: Thina Qutywa (Executive Manager)

✉ EMAIL: thina@sabbex.co.za

🌐 WEB: www.sabbex.co.za

FOREWORD

MS ZUKISWA KIMANI

FOREWORD BY THE CHIEF DIRECTOR INDUSTRIAL POLICY UNIT-THE DTIC

Government views the manufacture and repair of ship/boats as a strategic industry. This is because the sector has strong and extended linkages for economic growth and employment multipliers down the value chain. The dtic has over the last decade placed emphasis on unlocking opportunities that the sector has through forging a close working relationship with this industry that cut across numerous sub-sectors and other value chains.

The sector was not spared by the current global impact of Covid-19, which has had a particularly negative effect on the boat building industry. The leisure segment has predominantly witnessed a number of events including annual boat shows crucial for accessing various markets, cancelled due to travel restrictions. Despite the industry has continued to demonstrate resilience.

The Department of Trade, Industry and Competition (the dtic) is firmly committed to the growth of the industry and collaborates closely with Industry Associations, Councils, and Various Clusters including South African BoatBuilders Export Council (SABBEX). In its quest for driving growth, exports and employment, the dtic's approach encompasses strategies at all levels of the value chain of the boat/ship building industry and associated services.



This means that the dtic, in its strategy for the Marine Manufacturing Industry and Associate Services, focuses on sub-industries in the value chain of:

- The Boat building industry
- The Ship building industry
- Ship and Rig Maintenance and Repair industry
- Manufacturing of Marine Components and Equipment industries

The ship/boat building sector in South Africa and globally displays some key differentiating features in comparison to other manufacturing sectors. The extended production periods, for a one unit output (lower volume of production) and at high production cost (high unit values) present a challenge to manufacturers as they have to deal with long cash flow cycles and exposure to changes in input costs driven by inflation or exchange rate while final product (vessel) price is fixed upfront. In order to mitigate against some of these challenges, the dtic has developed a comprehensive approach to leverage on opportunities not only in the industry but also along the value chain with a view to place South Africa as a hub for design,



the dtic

Department:
Trade, Industry and Competition
REPUBLIC OF SOUTH AFRICA

manufacturing of boats & ships and of components, and repairs & maintenance for the region and global market. Operation Phakisa established in 2014 by government sought to place the sector on higher growth trajectory.

In its strategy, the dtic views public procurement as a strategic lever of industrialisation taking into account the purchasing power of state entities and different spheres of government. Thus, the dtic advocates for long-term planning of public procurement of maritime vessels in order to get the industry ready and revitalise local capacity in manufacturing complex marine vessels.

Localisation has been placed at the centre of government's Economic Reconstruction and Recovery Plan in order to enhance demand, competitiveness of the industry while developing capacity in the value chain. This is ensure creation of sustainable jobs for South Africa whilst building a strong economic base for long-lasting prosperity. It is against this that, the dtic designated working vessels in 2014 for local procurement. In supporting this designation, the dtic in collaboration with CSIR has developed a support programme on certification and accreditation of components in order to meet the requirement of the marine manufacturing industry and enable the marine value chain to supply to the build programmes.

This venture not only a support mechanism for the local manufacturing of vessel but also a boost mechanism of demand for components in the local value chain. Other measures include investment support to respond to the concern of the unavailability of finance support for the industry. As stated earlier, the industry differs from other sectors in its order book dependency nature and requires special attention. These points to the need to work closely with industry to develop a fit for purpose support programme in particular in the context of a constrained fiscus. An innovative approach is required for a 'fit for purpose' support programme working closely with industry, commercial banks and development finance institutions (DFI).

In addition, the dtic will continue to leverage on existing incentives and investment support programmes to enhance growth in the marine manufacturing industry and associated services.

The strategy has also included skills development, localisation of naval architecture (design) to enhance R&D and innovation in the manufacturing of components in consultation with various industries across the economy. In the case of skills development, the dtic developed a pilot skills development project in consultation with industry to address the shortage of requisite skills within the boatbuilding industry. The pilot project is sponsored by National Skills Fund (NSF), implemented by False Bay College and managed in collaboration with the South African International Maritime Institute (SAIMI). The placement of students for their practical training is done with the support of a number of companies in the industry who provide opportunity for further learning in the real world. This demonstrates the importance of forging partnerships with industry for the betterment of South African citizens. This programme also goes a long way in fostering youth development.

In our approach, we are cognisant of the fact that an industry is as good as the size of its market and this could be a challenge and an opportunity as the same time. It is against this that the dtic through auspices of Operation Phakisa developed a value proposition that highlights the capacity of the SA industry and was shared with our foreign missions throughout the world. In addition, the Africa Continental Free Trade Area presents us with a chance to increase market access opportunities. Thus, it is important for industry to play a significant role and play a role in the discussions on this momentous agreement. In conclusion, the economic inclusion and transformation are at the core of our approach and the dtic will continue to support the industry for its growth and by strengthening participation of previously disenfranchised groups such as women, youth and the disabled.

SABBEX BOATING



SABBEX SOUTH AFRICA

The South African Boat Builders Export Council, better known as SABBEX, is a national Export Council supported by the Department of Trade, Industry and Competition with the primary purpose of promoting South Africa as a globally competitive and reputable boat building nation.

Through developing awareness and providing support around the manufacture of boats, yachts, multihulls, catamarans, monohulls and inflatables in South Africa, to the international market, SABBEX aims to assist industry with access to markets and export marketing activities and help gain traction in markets around the world.

The annual SABBEX business plan promotes the South African boat building industry through:

- Export Promotion
- Export Development
- Market Prioritisation

BRUCE TEDDER

MESSAGE FROM THE CHAIRMAN, BRUCE TEDDER

What a voyage since 2002. SABBEX is 19 years old this year. The past 18 months have been by far the most extreme and the most challenging for all SABBEX Members in the full value chain. COVID 19 decimated the international leisure boatbuilding industry during the first half of 2020 and South Africa was no exception.

By mid 2020, thankfully the tide turned and Boatbuilders and Marine Manufacturers in South Africa were permitted to open their factories and start operating at 50% capacity. Orders started flowing and sentiment picked up. Fast forward to the last quarter of 2021 and business is booming and all facilities are running at 100% capacity. An unlikely but incredible outcome from the pandemic and true testament to the resilience of the sector.

A sector firmly anchored on its core principles of diversity, transformation and inclusion in the workplace and uncompromising quality, world class products and focussed customer service in the marketplace.

This 2022 South African Boatbuilders Guide is testament to the resilience and maturity of the award winning Boatbuilding and Marine Manufacturing sector in South Africa. Coupled with the unwavering support from Government via the DTIC we have an unbeatable world-class Team. Congratulations on weathering the storm, smooth sailing and continued growth and success in 2022



**ESTABLISHED IN 2006,
THE ACADEMY
PREPARES PEOPLE WHO
WOULD LIKE TO PURSUE
A CAREER IN BOATBUILDING**



LOCATION: Cape Town
WEBSITE:
www.falsebaycollege.co.za

PHONE: +27 21 7011340
EMAIL: marilize.roos@falsebay.org.za or
fbc.boatbuilding@gmail.com

FALSE BAY TVET COLLEGE

Proudly supporting the maritime sector
False Bay TVET College provides quality Technical and Vocational Education and Training (TVET) in several artisanal trades, including Electrical, Motor Mechanics, Welding and Fabrication, Fitting and Turning, Automotive Body Repair, Spray-Painting, Masonry, Plumbing and Carpentry and Joinery.

MARITIME STUDIES AT FALSE BAY TVET COLLEGE

70% of all boat building in South Africa occurs in Cape Town. False Bay TVET College is the only college providing a merSETA-accredited Yacht and Boat Building qualification in the Western Cape, as well as qualifications in Rigging and Transport & Logistics. All three are sought-after skill areas in the maritime sector.

Our Maritime Faculty uses the latest tools and simulators to ensure students are well-prepared for work in the maritime sector. All qualifications are aligned to industry requirements and are SETA-accredited.

False Bay TVET College is also an accredited Decentralised Trade Test Centre (DTTC) for shipbuilding and has applied to become an accredited DTTC for Yacht and Boat Building. This will allow thousands of industry-trained artisans and College-trained students to formalise their training and experience by completing a trade test.



NATIONAL CERTIFICATE: YACHT AND BOAT BUILDING

We offer a wide range of unit standards registered on the National Qualifications Framework (NQF) that is regulated by the South African Qualifications Authority (SAQA). The unit standards covered in the Yacht and Boat Building programme include Design, Marine Joinery/Woodwork, Fibreglass/Polymer Composite Fabrication, Metalwork/Welding, Marine Systems, AutoCAD, and Boat Building Standards.

The National Certificate course in Yacht and Boat Building is offered over three levels: NQF Level 2, NQF Level 3 and NQF Level 4.



**DURATION:**

The full qualification (NQF 2–4) is offered as a three-year, full-time course. Six months of each year are spent training at the College and the following six months are devoted to Work-Integrated Learning at a workplace in the industry.

ENTRY REQUIREMENTS:

The minimum entry requirement is Grade 9, but preference is given in the selection process to matriculants who have also passed Maths/Maths Literacy and English.

OCCUPATIONAL CERTIFICATE: RIGGING

Rigging is not only required in the maritime sector but skilled riggers are essential in various industries. This Occupational Certificate apprenticeship programme is registered with the Quality Council for Trades and Occupations (QCTO). The curriculum covers rigging principles (working safely at heights), scaffolding, load securing and crane operations.

DURATION:

The full qualification is a three-year full-time Occupational Certificate programme, with a growing workplace component at each level of the programme. After completing three years of workplace training as an apprentice, the candidate can apply for a trade test.

**ENTRY REQUIREMENTS:**

The minimum entry requirement is Grade 9, but preference is given in the selection process to matriculants who have also passed Maths/Maths Literacy and English. The apprentice must be linked to an employer before registering at the College.

**NATIONAL CERTIFICATE (VOCATIONAL):
TRANSPORT AND LOGISTICS**

The NC(V) Transport and Logistics qualification equips students with the skills and applied competence to manage logistics in an enterprise in an integrated manner. The emphasis is on distribution with brief reference made to procurement and production.

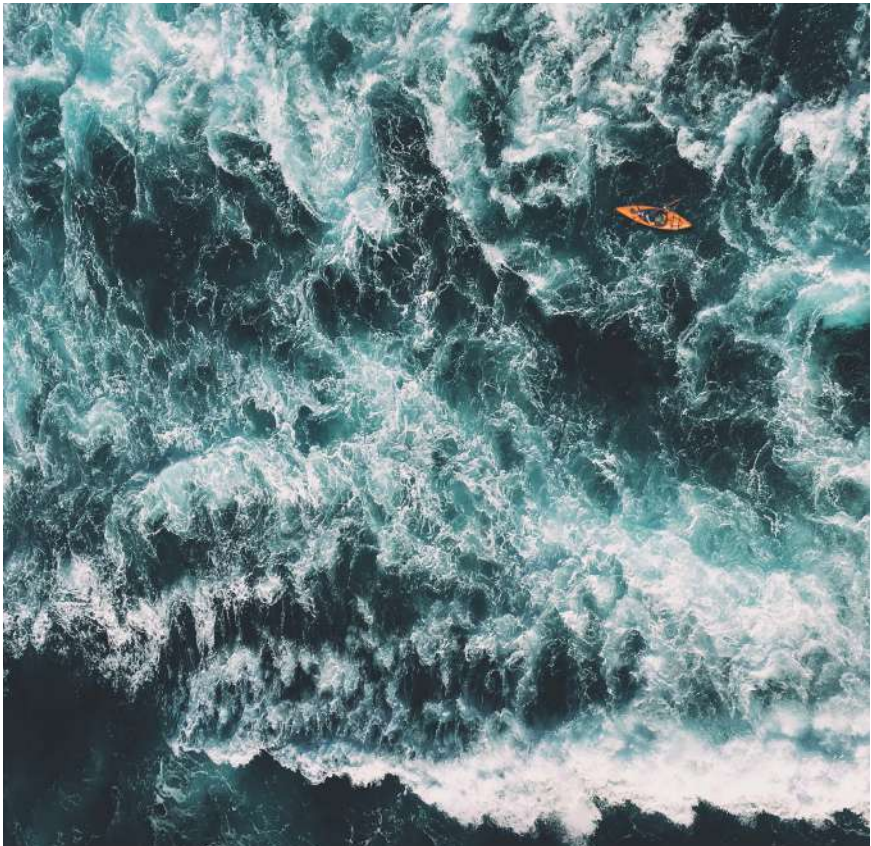
Alongside the fundamental subjects of English, Maths/ Maths Literacy and Life Orientation, the qualification's vocational subjects include Freight Logistics, Transport Economics, Transport Operations, Entrepreneurship L2, Project Management L3 and L4 and Project Management.

DURATION:

The NC(V) is a three-year, full-time qualification with a certificate at NQF Level 4, which is equivalent to a Senior Certificate.

ENTRY REQUIREMENTS:

The minimum entry requirement for the NC(V) at Level 2 on the NQF is a Grade 9 Certificate or its NQF Level 1 equivalent. Visit the College website at www.falsebaycollege.co.za for more information or to complete an online application.



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RECREATIONAL BOAT BUILDERS

ACE BOATING GROUP
ADMIRAL POWERCATS
ATOMIC POWER BOATS
BALANCE CATAMARANS SA
BOAT WORLD
CELTIC YACHTS
FUSION POWER BOATS
HOP YACHTS
HAMMER YACHTS
JACOBS BROS BOAT BUILDERS
KAOS CATAMARANS
KINETIC CATAMARANS
KNYSNA YACHT COMPANY
LEOPARD CATAMARANS
MAVERICK YACHTS
NEXUS YACHTS
PHOENIX MARINE
ROBERTSON AND CAINE
ROYAL CAPE CATAMARANS
SOUTHERN WIND SHIPYARD
ST FRANCIS CATAMARANS
TWO OCEANS MARINE MANUFACTURING
VISION YACHTS
VOYAGE YACHTS



ACE BOATING GROUP



Established 2005

Standards/Accreditation



Location: 10 Rotterdam Rd. Bayhead, KZN, South Africa

Contact Person: Qinisela Zulu / Dayalan Naidoo

Website: www.aceboatinggroup.co.za

Email: qzulu@aceboatinggroup.co.za

dnaidoo@aceboatinggroup.co.za

Phone: +27 82 683 0868 / +27 31 826 1300

Information

Bonakude Capital Projects, trading as ACE BOATING is a Black owned and managed company with a Level 1 Contributor on the QSE BEE Scorecard. It was established in 2005, launching at the National Boat Show in Johannesburg. The company specialises in the development of recreational water sport, deep sea fishing, commercial fishing, passenger/ferry and diving GRP boats.





ADMIRAL POWERCATS



Established 2008

Location: Unit 3, No1 Boston Circle,
Airport Industria Cape Town

Contact Person: Alan Geeling

Website: www.admiralpowercats.com

Email: info@admiralpowercats.com

Phone: +27 82 411 4112

Standards/Accreditation
SAMSA / SANS / ISO



Information

Admiral Powercats develop, build and deliver a range of craft for the recreational, commercial and service industry markets. We also build on behalf of other brands and offer plug / mould making services. We are the leading small jet boat design and construction company in SA, having built over 50 units in association with Yamaha, for local and international clients. Our client base extends from Cape Town to St. Helena and Sao Tome islands in the Atlantic, Reunion, Thailand, Singapore, Mozambique, Mauritius, Malawi, DRC, New Zealand and Europe.





ATOMIC POWER BOATS (PTY) LTD

ATOMIC
POWER BOATS

Established 2020

[FACEBOOK](#)

Location: 10 Bayhill Terrace, Sunset Beach, 7441, Cape Town, South Africa

Contact Person: Kevin Duncan

Website: www.atomicpowerboats.co.za

Email: info@atomicpowerboats.co.za

Phone: +27 82 414 1834

Information

Atomic Power Boats range are sporty while offering a comfortable and dry ride with ample seating and storage space that deliver a well-balanced allrounder for offshore fishing and general family leisure: tubing, wakeboarding and skiing, hence our slogan One Boat For Everything! The latest international design trends have been incorporated resulting in clean soft flow lines while using only the best materials resulting in a high end craft backed by a 5-year structural warranty.

Main products: Atomic 19 and Atomic 22





BALANCE CATAMARANS



Established 2018

Location: Marine Drive, Paarden Eiland, Cape Town

Contact Person: Mark Delany

Website: balancecatamarans.com

Email: mark@balancecatamarans.co.za

Phone: +27 21 448 7902

Standards/Accreditation

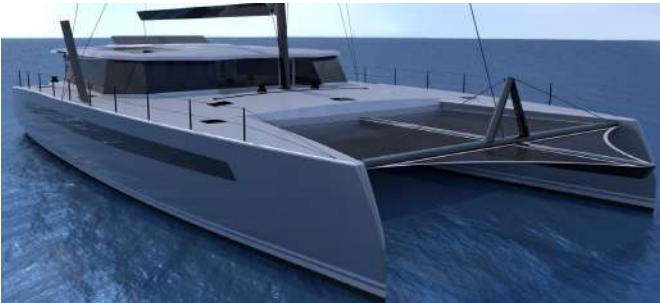


[FACEBOOK](#)
[INSTAGRAM](#)
[LINKEDIN](#)
[YOUTUBE](#)

Information

Balance Catamarans produce high-speed catamarans of exceptional quality for oceanic adventure travel. The Balance Catamarans design and build philosophy is to strike a careful balance between comfort, performance, quality, and value – resulting in the manufacture of premier performance voyaging catamarans. Balance Catamarans Cape Town manufacture the Balance 442 and 482 Sailing Catamarans, as well as large Balance custom sailing catamarans.

Main products: Balance 442, Balance 482, Balance 680, Balance 750, Balance 750F and large custom Balance Catamarans.





BOAT WORLD



Established 1984

Location: Durban

Contact Person: Carl de Villiers

Email: boat.world@hit.co.za

Phone: +27 31 206 0256

Information

Boatworld builds inflatable boats, supplies Yamaha outboard motors, inflatable boating accessories and equipment, and offers service repairs in KwaZulu Natal.

Main Products: Manufacturer of Inflatable RIBS 2.8 – 8m.





CELTIC YACHTS

Established 2011

Location: 17 Columbus Crescent, Rivergate Business Park, Rivergate Cape Town 7441, South Africa

Contact Person: Tim Duncan

Website: www.celticyachts.co.za

Email: tim@celticyachts.co.za

Phone: +27 83 261 5054

Information

The Admiral 40 luxury live-aboard Catamaran is manufactured by CELTIC YACHTS at their new purpose designated factory in Rivergate Business Park, Cape Town, South Africa. Enhanced features of the Admiral 40 include a redesigned helm station allowing for ease of short-handed sailing, re-designed davits, moulded bimini ceiling, redesigned heads, more spacious forward and aft cabins, increased locker space, extended saloon seating and a larger sliding door opening. These high-performance Catamarans are known for their sleek look and proven Ocean-crossing capability. Our focus is on quality workmanship and attention to detail. Each custom Admiral 40 is soundly built to be enjoyed for years to come. These boats are available in 3 Cabin Owners version or 4 Cabin Charter version."

Main Products:

Admiral 40 catamaran





FUSION POWER BOATS

FUSION POWER BOATS

Standards/Accreditation



Location: 34 Boswerker Street, Knysna Industrial, Knysna, 6570 Western Cape

Contact Person: Brent Watts

Website: www.fusionpowerboats.com

Email: brent@fusionpowerboats.com

Phone: +27 44 110 0303 / +27 84 727 5500

Information

We have designed the FUSION Power Boat to suit any application, be it sport, commercial or leisure, all in one amazing design. The FUSION is the most advanced and versatile, small to mid-range boat currently on the market, with quality and ergonomics to meet current international standards.





HAMMER YACHTS



Established 2019

Location: 106 Manhattan Rd, Cape Town, Airport Industria, 7490

Contact Person: Francois van der Merwe

Website: www.hammaryachts.com

Email: francois@hammaryachts.com

Phone: +27 82 641 7012

AWARDS

Nominee 2021 Powercat of the year

[FACEBOOK](#)

Information

HammerYachts, builders of the HammerCat 30-35-45. The next generation power catamarans, built in epoxy /carbon. Very efficient hulls, excellent range and seagoing comfort.

Main Products: Power catamarans.

video link: [Click Here](#)





JACOBS BROS BOAT BUILDERS



Jacobs Bros.
SINCE 1974

Established 1974

Location: Cape Town

Contact Person: Fuad Jacobs

Website: www.jacobsbros.com

Email: build@jacobsbros.com

Phone: +27 82 745 5405

Standards/Accreditation



[FACEBOOK](#)
[INSTAGRAM](#)

Information

Based in Cape Town, South Africa, JACOBS BROS is renowned for building quality, custom, leisure and expedition aluminium yachts. In over 35 years, Jacobs Bros has built over 20 yachts, which have explored the Amazon River, Polynesia, the South Atlantic, Antarctica and the Arctic, and circumnavigated the planet. Jacobs Bros has built custom yachts from designers Ed Joy, Lavranos, Dix, Southwell, Simonis Voogd and Van der Stadt. We take pride in our craftsmanship and full customisation capabilities. We can build to any stage of completion, hull & deck only, or craft luxury interiors too, flexible to client needs. Jacobs Bros builds leisure yachts for Bluewater cruising and high latitude expedition yachts for the more adventurous at heart.

Main Products: Aluminium expedition yachts.





KAOS CATAMARANS



Established August 2020

Location: 54 Acacia Road, Kwambonambi,
Kwa Zulu Natal

Contact Person: Dylan Banwell

Website: www.kaoscatamarans.com

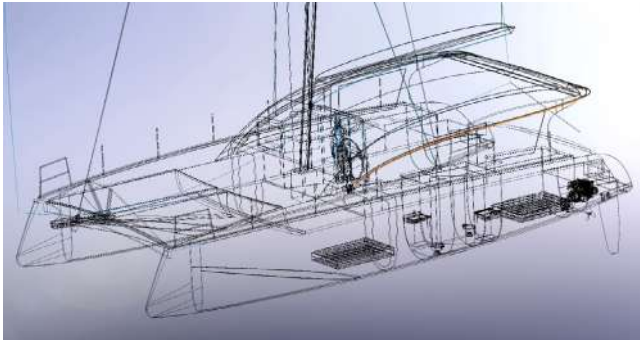
Email: dylan@kaoscatamarans.com

Phone: +27 64 964 2783

Information

KAOS Catamarans are comfortable to live on, and to sail, favoring simplicity and function over glamour. KAOS Cats are built with foam cores and Lloyds approved resins, and composite bulkheads and furniture. A total pragmatic approach will produce strong, durable, lightweight, and affordable yachts. Born from the vision of Dylan Banwell, owner, marine engineer, and designer, with the goal of building a superior catamaran. Kaos Catamarans is the story of a passionate combination of far-reaching sailing experience and pragmatic engineering.

Main Products: KAOS XE54 (available in cruising or charter versions), KAOS 50, Nomad 46, Nomad 56 and Rebel Cat Range.





KINETIC CATAMARANS SA

Established August 2018

Location: 12 New St, Knysna

Contact Person: Leon Scheepers

Website: www.kineticcatamarans.com

Email: leon@kineticcatamarans.com

Phone: +27 44 382 0439



Standards/Accreditation



[FACEBOOK](#)
[INSTAGRAM](#)
[YOUTUBE](#)

Information

Builder of high-performance luxury catamarans – carbon epoxy infused cruising or racing catamarans – 54 and 62 feet.

Main Products: Kinetic 54 and Kinetic 62 catamarans.





KNYSNA YACHT COMPANY



Established 2002

Standards/Accreditation



Location: 21 Boswerker Street, Knysna Industrial, Knysna, Eastern Cape, South Africa

Contact Person: Grant Boshard

Website: www.knysnayachtco.com

Email: enquiries@knysnayachtco.com

Phone: +27 44 382 2847

Information

More than 20 years ago, Knysna Yacht Company set out to establish a boutique luxury yacht manufacturing business. Since then, we've gained an internationally renowned reputation for building exceptional yachts based on a unique blend of elements. From the rich maritime heritage of our location and formidable Agulhas current on our doorstep to our equally unrelenting passion, ingenuity, and craft has evolved our world-class customizable, blue water sailing catamarans. Engineered for stability. Designed for luxury. Destined to unleash the voyager in you.

500^{SE} KNYSNA Light, quick, and robust, the Knysna 500SE is the ultimate in comfort, luxury, and performance. Customise the interior to your personal preference and make it truly your home on the high seas with a range of high-quality appliances, beautiful finishes, and fabrics. Fully equipped as a liveaboard, the 500SE is an international benchmark in catamaran standards. Ideal for adventurous blue water cruising yachtsman the world over.

550 KNYSNA Luxurious and accommodating, the exclusive Knysna 550 is superior craftsmanship at its finest. The added optional flybridge provides a commanding vantage point leaving more room to configure your dream catamaran interior to your exacting specifications with only the highest-quality finishes. The Knysna 550 offers the thrill of sailing at an entirely new level of comfort.

"It starts with a dream. The desire to go places. The adventure starts in you and takes shape as we help you navigate the process of building, customising, and launching your voyage-ready catamaran."





LEOPARD CATAMARANS



Established 1994

Location: Suite 201, Marina Centre, West Quay Rd, V&A Waterfront, Cape Town

Contact Person: Daniel Snyman

Website: leopardcatamarans.com

Email: southafrica@leopardcatamarans.com

Phone: +27 21 200 1825

Information

In 1991 Robertson and Caine, South Africa's largest boat builder was founded by John Robertson and Jerry Caine. In 1994 the manufacturer entered into an agreement with The Moorings, a leading global yacht charter company. Leopard continues to grow and now has global dealerships in 20 countries giving their customers comfort in knowing that there is always support nearby. LEOPARD CATAMARANS focus on space, comfort, blue water capability and innovation. They were the first production catamaran to introduce a fully functional forward lounging cockpit which has since been mimicked by the competition.

Main Products: Leopard 40, Leopard 45, Leopard 50, Leopard 58, Leopard 43 PC, Leopard 51 PC.
www.mooringsyachtownership.com / or www.sunsailoryachtownership.com





MAVERICK YACHTS



Established 2007

Location: 12 Fourth Street Montague Gardens, 7441
Cape Town, South Africa

Contact Person: Rudi Pretorius

Website: www.maverick.life

Email: sales@maverick.life

Phone: +27 21 552 7752

Information

Maverick Yachts specializes in building luxurious and spacious cruising catamarans. Their main production models are the Maverick 400 and Maverick 440 which they manufacture to order on a semi-custom basis allowing customers to choose their layout, décor, systems, equipment and appliances. Maverick Yachts is also a custom builder for one off projects from concept to launch, and can help clients to complete existing yacht projects. They also produce ocean going taxi and ambulance boats. Their ambulance boat being a first in Africa. Maverick Yachts is the first cruising catamaran in this century to offer a hybrid propulsion system, allowing the props to be driven by electric motors providing high levels of instant torque and also hydro-regeneration capabilities while sailing.

Main products: Maverick 400, Maverick 440 & Maverick 440 Hybrid.

AWARDS

2013 Cruising World Boat of the Year Nominee 2010 & 2009 South African Boating Award for Sailing Craft over 10m

Standards/Accreditation



[FACEBOOK](#)





NEXUS YACHTS

Established 2005

Location: 5th Avenue, Sea Vista Industrial Area,
St Francis Bay, South Africa

Contact Person: Roger Paarman

Website: www.balancecatamarans.com

Email: roger@nexusyachts.com

Phone: +27 42 294 0321



AWARDS: 2t

Standards/Accreditation



Information

The Nexus Yacht's yard build blue water cruising catamarans the Balance 526, 580 and 620 – The designs stems from a collaboration of Jonathan Paarman, Anton du Toit and Phil Berman. Together they have designed and built a fast, light, long distance cruising range of catamarans. The boats are constructed using epoxy, GURIT® CORECELL, e-glass and reinforced with carbon fibre. We also offer a full carbon construction across the range.

Main Products: Balance 526, 580, 620.





PHOENIX MARINE



traditional master craftsmanship

Established 2014

Location: John van Niekerk Street, Atlantis, Cape Town, South Africa

Contact Person: Denzil Julies

Website: www.phoenixcatamarans.com

Email: admin@phoenixcatamarans.com

Phone: +27 21 577 1072

Information

PHOENIX MARINE is a bespoke boat builder based on the outskirts of Cape Town, in Atlantis. Our ethos is using the latest modern design technology with traditional artisan workmanship. With its own full operational joinery, access to largest 5 axis CNC machine in Southern Hemisphere and full GRP tooling workshop, Phoenix Marine is well geared to produce high quality sailing and motor yachts with quickest turnaround time. In 2021 Phoenix will continue to move forward with our commitment to internal growth and workmanship. Watch our website for more exciting news in 2021.

Main Products: Production Boat Yard of Luxury Cruising Sail and Power Catamarans, consisting of 50' Sailing and 60' performance sail and power. All based on hybrid low energy foot print technology. All boats have a SMARTboat technology embedded in the DNA of each design.

AWARDS

Best Multihull over 30' - Miami Sail Show February 2015.

Best Boat systems 2017 - Sail Magazine

Most Innovative Boat 2017 - Cruising

World Boat of the Year Awards

Sails Best Boats 2017 - Sail Magazine

Standards/Accreditation



[FACEBOOK](#)
[YOUTUBE](#)





ROBERTSON AND CAINE

Established 1991

Location: Corner Beach Road & Railway Street,
Woodstock, Cape Town, South Africa

Contact Person: Gavin Rogof

Website: www.robertsonandcaine.com

Email: gavin@robertsonandcaine.com

Phone: +27 21 448 5666

Information

Globally acclaimed ROBERTSON AND CAINE is the recipient of numerous international awards in boat building and product design. Utilising four production facilities in Cape Town and employing a highly trained team of over 1700 people; Robertson and Caine launch, on average, 15 catamarans per production month for the global market. Building on a heritage of producing custom, state of the art, racing yachts, the company has evolved as both an innovator and a dominant market force worldwide. Robertson and Caine's catamarans are built for practical ocean enjoyment against stringent Global Yacht Manufacturing Standards.

Main Products: Leopard 42, 45 and 50, Power Cat 46 and 53.



AWARDS

Multiple award winner including the 2019 Cruising World Charter Boat of the Year.

Standards/Accreditation





ROYAL CAPE CATAMARANS



Established 2003

Standards/Accreditation

Location: 100 Goodwood Road, Mahogany Ridge, Durban, South Africa

Contact Person: Ken Bircher

Website: www.royalcapecatamarans.com

Email: royalcapecat@africa.com

Phone: +27 31 7005165 / +27 82 8004084



Information

ROYAL CAPE CATAMARANS are builders of the luxurious "Majestic 530" and "Majestic 570" sailing catamarans. They are uniquely designed, stylish, safe, stable and spacious vessels, with configurations ideally suited to blue water cruising, island hopping and/or charter. Fractional ownership syndication is facilitated.

Main Products: Majestic 530, Majestic 570 and Majestic 570 with flybridge.

Video Link: [Click Here](#)





SOUTHERN WIND SHIPYARD

SOUTHERN *Wind*

Established 1991

Location: Reen Avenue, Athlone Industria 1,
Cape Town, South Africa

Contact Person: Alberto Del Cinque

Website: www.sws-yachts.com

Email: info@sws-yachts.com

Phone: +27 21 637 8043

AWARDS

2014: Compasso d'Oro Design Awards (ADI association) – SW94 KIBOKO (Honourable Mention in the the "Design for Environments" category)

2015: World Superyacht Awards – SW102 FARFALLA ("Quality and Value" prize)

2019: BOAT International Design and Innovation Awards – SW96 SEATIUS ("Best Interior Design Sailing Yachts")

2019: ISS Design and Leadership Award – SW96 SEATIUS ("Best sailing yacht from 24–40 mt")

2021: BOAT International Design and Innovation Awards – RPN100 MORGANA (Judges' Commendation for "Naval Architecture")

Standards/Accreditation



RINA

Information

SOUTHERN WIND SHIPYARD builds semi-custom, luxury composite sailing yachts from 80' to 130', based on the most advanced technologies, combined with a tradition of craftsmanship and Italian elegance. Southern Wind sailing yachts are built for fast ocean passages, competitive racing, thrilling exploration and relaxing cruising in remote locations.





ST FRANCIS CATAMARANS

Established 1988

Location: Farm "Annex Vischgat", R330, St Francis Bay, South Africa

Contact Person: Rob Brennan

Website: www.stfranciscatamarans.com

Email: rob@stfranciscatamarans.com

Phone: +27 42 294 0181 / +27 82 737 2091



AWARDS

2006 Cruising World Best Cruising Catamaran (St Francis 50)
2000 Winner Cape-to-Rio Race 1st catamaran & 1st on handicap

Standards/Accreditation



Information

ST FRANCIS CATAMARANS, established in 1988, is one of South Africa's oldest and most prestigious yacht builders. Their latest Vinyl Ester resin infused St Francis 50 Mk II is said to be the fastest, safest and best cruising catamaran available. The boatyard's quality and attention to detail is legendary – every pre-owned St Francis has been resold for more than the original purchase price. Work has now started on a new Anton du Toit/Lavranos designed St Francis 46 that will complement the St Francis 50.





TWO OCEANS MARINE MANUFACTURING



Established 1989

Location: 2 Marine Drive, Paarden Eiland, 8001
Contact Person: Mark Delany
Website: www.twooceans.co.za
Email: mark@twooceans.co.za
Phone: +27 21 448 7902

Standards/Accreditation



Information

Founded in 1989, Two Oceans Marine Manufacturing is a leading global custom catamaran manufacturer. The company specialises in custom and semi-custom power and sailing catamarans from 27 to 150 foot and has 13 000 square meters of covered factory floor space over two factories at the Cape Town Harbour and just outside the harbour. Two Oceans Marine manufactures luxury power, custom cruising, performance sailing, day charter, sport fishing and commercial catamarans, as well as offshore rescue craft. Two Oceans Marine is one of only a few large custom power and sailing catamaran manufacturers in the world. With over 32 years' extensive experience in quality boat building, the staff at Two Oceans Marine are highly skilled. They are actively involved in all sailing and boating activities and have a wealth of knowledge and expertise. Completed vessels are launched and sea trialed within a short distance of the factory, saving time and expense. Two Oceans Marine's vessels are designed by leading world-class naval architects to be not only beautiful, but also comfortable and ergonomically friendly in every way. They are built to withstand the rough seas of Cape Town. Boat layout and interior design is customised to the customers' needs and vision, and our vessel systems are state-of-the-art.

Main Products: Manufacture of custom and semi-custom sail and power catamarans, sport fishing, commercial catamarans and offshore rescue craft.

Video Link: [Click Here](#)





VISION YACHTS

VISION YACHTS

Established 2015

Location: 34 Boswerker Street, Knysna Industrial Area

Contact Person: James Turner

Website: www.visionyachts.com

Email: james@visionyachts.com

Phone: +27 44 382 0940

Information

Vision 444 catamarans as safe, modern, mobile, technologically advanced and cutting edge as you can get. The result is a blue water sailing catamaran that's incredibly strong, sails efficiently, spacious and forgiving – with the kind of all-round abilities, appeal, level of finish and attention to detail that you would never expect from a catamaran in this size and class. Leading by example allows us to be pioneers of our trade. Our passion for quality, craftsmanship and commitment to delivering a product nothing short of superior is the driving force behind our success in achieving our customer's greatest satisfaction. We are sailors at heart and build the vision 444 to be enjoyed by likeminded sailors. Our relentless commitment to our product sets us apart from the rest.





VOYAGE YACHTS



Established 1994

Location: 1 Verbena Street, Paarden Eiland, Cape Town

Contact Person: Kay Oldenburg

Website: www.voyageyachts.co.za

Email: info@voyageyachts.co.za

Phone: +27 21 510 6375

AWARDS

2002 Cruising World Best Cruising

Multihull; Boat of the year

2003 Cruising World Best Cruising
Multihull

Standards/Accreditation



Information

Voyage Yachts was founded in 1994 and the small production yard has since manufactured more than 200 luxury catamarans for a niche cruising and charter market. The Voyage 590 is the most recent model and comes with optional electric propulsion. The first was launched in 2020 and well received in the British Virgin Islands, after a successful ocean crossing. Over the years Voyage Yachts has built up a loyal and experienced team with the necessary expertise to build our quality product.



COMMERCIAL BOAT BUILDERS

BAYSIDE MARINE
GEMINI MARINE
LEGACY MARINE GROUP
MOUNTAIN MARINE
NAUTIC AFRICA
RHINO MARINE
TALLIE MARINE
WELDING AND FABRICATION
SERVICES





BAYSIDE MARINE



Established 2015

Location: Cape Town

Contact Person: Timothy Jacobs

Website: www.baysidemarine.co.za

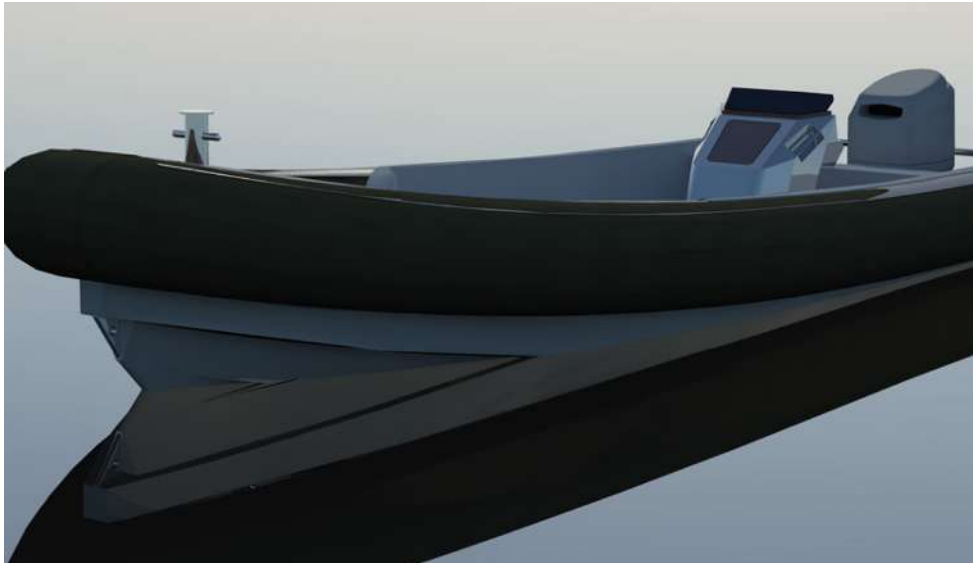
Email: enquiries@baysidemarine.co.za

Phone: +27 76 116 6864

Information

Our team work with naval architects with design class approval under the International Maritime Organisation, The International Association of Classification Societies (IACS). The Bayside Marine Shipyard has designs in the 10 meter to 20 meter range to build.

Main Products: Landing Craft, Open Coastal Ferry, Ambulance Boat, Coast Catamaran Ferry, SRB Coastal Ferry, High Speed Passenger Cat, Catamaran Dive Boat, Offshore Fishing Cat, Semi-Sub Tourist Boat, Cat Work Boat, Fast Patrol Boat, Mono-hull Passenger Ferry, Catamaran Charter yacht, Alloy Cray Boat, Alloy Cat Patrol Boat.





GEMINI MARINE



Established 1979

Location: 17 Bertie Ave, Epping 2, 7460, Cape Town

Contact Person: Gerhard Neethling – CEO

Website: www.gemini-marine.com

Email: gerhard@gemini-marine.com

Phone: +27 21 5340617

Standards/Accreditation:



[FACEBOOK](#)
[INSTAGRAM](#)

Information

GEMINI MARINE, an ISO 9001:2015 company, manufactures RIBs and full inflatables up to 10.6m in size, exported to over 45 countries. GEMINI is the Oldest and Biggest RIB manufactures in Africa, our knowledge and expertise ensure that our clients get the finest boats available in the world's commercial, rescue and military market to suit their specific maritime requirements. Clients include: SPACE-X, Royal UK Navy, UK MOD, NSW Water Police, Royal New Zealand Navy, United Nations, Australian Defence Force, Olympic Security, African Union, Australian Federal Police and Sole Supplier to the NSRI (National Sea Rescue Institute).

Main products: Commercial, Rescue, Recreational, Racing, Military Inflatables and Rigid Inflatable Boats.

Video link: [Click Here](#)





LEGACY MARINE



Established 2004

Location: 3 Kurland Road, Redhouse, Port Elizabeth South Africa, 6220

Contact Person: Kevin Gray

Website: www.legacymarine.co.za

Email: info@legacymarine.co.za

Phone: +27 41 463 2959

Information

Legacy Marine was established in 2004 as a small boat builder, working exclusively with aluminium as the primary construction material. Over the years the yard has evolved to a level where it has successfully built vessels, in collaboration with international designers, under full class survey for international customers in the oil and gas sector. Legacy Marine specialises in Aluminium vessels up to 25m in length and has worked with local designers to produce a range of very successful waterjet powered catamaran workboats in the under 25GRT category. In recent years we have found that we are dealing more and more with bespoke builds for international clients and have even supplied our modular barges to clients as far afield as the Maldives, Tonga and the Cayman Islands. We continue to manufacture our range of smaller, inland-water, eco-tourism and transport vessels with over 800 examples still operating on the waterways of Africa.

LEGACY MARINE

Crafters of Bespoke Aluminium Marine Vessels

- Patrol
- Aquaculture
- Eco Tourism
- Marine Research
- Offshore O&G Dive Support
- Off Port Limit Supply (OPL)
- General Workboat Applications
- Passenger Transport

AN OFI COMPANY

legacymarine.co.za





MOUNTAIN MARINE



Established 2018

Location: Unit 5, 42 Stella Road, Montague Gardens
Cape Town, 7441

Contact Person: Alf Tinker

Website: www.mountainmarine.co.za

Email: alf@mountainmarine.co.za

Phone: +27 82 529 7204

Information

Aluminium Boat Builders and Project Managers. We provide turnkey solutions from inception to delivery with full life cycle support and service.

Main Products: Aluminium Boat Building. Project Management. Owners Representative.





NAUTIC AFRICA

NAUTIC[®]

Established 2008

Location: Corner Marine Drive & Container Road,
Paarden Eiland, Cape Town

Contact Person: Lisa Nicholson

Website: www.nauticafrica.com

Email: lisa@nauticafrica.com

Phone: +27 21 200 0601

AWARDS

2015 AI Business Excellence Awards:
Best Ship builder SA
2014 Cape Chamber of Commerce
Exporter of the Year
2014 Acquisition International
Magazine Business Excellence Award
2014 Cape Chamber of Commerce
Award for Innovation
2014 Ernst & Young Entrepreneur of
Year finalist

Standards/Accreditation



Information

NAUTIC AFRICA is a shipyard building high quality performance vessels for the commercial B2B market and governmental bodies. Nautic Africa focuses on supplying products into Africa and has an established network in West and East Africa. Nautic Africa is helping to meet the continents growing demand for quality vessels designed economically, environmentally and in socially responsible ways.

Main Products: Patrol, Defence, Oil and Gas platforms & commercial vessels, service and support, vessel parts and spares, vessel leasing, management and operations.





RHINO MARINE PRODUCTS



Established 2005

Standards/Accreditation

Location: 41 Manhattan Street, Airport Industria, Cape Town.

Contact Person: Harry Orpen

Website: www.rhinomarineboats.com

Email: harry@rhinomarineboats.com

Phone: +27 21 380 0068



Information

Manufacturers of HDPE Workboats for the rugged environment of heavy-duty marine industries. Oil and Gas, commercial diving, personnel and cargo transfer and the marine recreational industry.





TALLIE MARINE BOATYARD



Established 1988

Location: 1 Beach Road, Sandy Point Harbour, St Helena Bay, 7390

Contact Person: Antonie Tallie

Website: www.talliemarine.com

Email: info@talliemarine.com

Phone: +27 22 736 1283

AWARDS

Awards : World Quality Commitment Award 2009

Standards/Accreditation



Information

TALLIE MARINE is the largest manufacturer of GRP (Glass Fibre Reinforced Plastic) vessels in Africa. All fabricating and manufacturing is done in-house and vessels are fitted and complete and ready to work as soon as they leave our premises. Our design is geared towards low resistance, so maintaining excellent speed with low HP engines, thereby saving on fuel and running costs. We also offer maintenance and repair work to our vessels, as well as professional engineering advice, revamps and extensions to boats in need of upgrading. Vessels are uniquely fitted for a number of fishing applications such as tuna, long-line, squid, trawling, but may include mining and custom builds for tourism, research, ferries and floating restaurants. We currently build sizes from 10ft to 100ft based on existing moulds.

Main Products: GRP vessels.





WELDING FABRICATION SERVICES



1980s incorporated 1995

Location: Unit 1 Francesco Cavellaro Park
17 Chain Avenue Montague Gardens 7441

Contact Person: Heather O'Connor and Rory O'Connor

Website: www.weldingservices.co.za

Email: heather@weldingservices.co.za/
rory@weldingservices.co.za

Phone: +27 64 659 8282

Standards/Accreditation

ISO/SANS 21487, ABYC H24 and H33 specifications and US Coast guard federal regulations



Information

WELDING FABRICATION SERVICES specializes in aluminium welding and fabrication with an emphasis on building fuel and other tanks for boats and trucks. It is the only company in South Africa that is able to manufacture and test tanks to ISO/SANS 21487, ABYC H24 and H33 specifications and US Coast guard federal regulations. They also supply flat pack kits and complete aluminium pontoon and other working boats as well as aluminium hulls for rubber ducks. Their team is dedicated to constant innovation and problem solving and are able to tackle a wide variety of light engineering jobs apart from boats and tanks.

Main Products: Aluminium fuel tanks; aluminium transoms and Outmounts; aluminium pontoon boats, Custom watertight doors. We have added CNC mandrel tube bending to our specialities. All our specifications are available on our website.





EQUIPMENT & DISTRIBUTION



- AQUADEX AFRICA
- ASSOCIATED RIGGING
- ASTRA FASTNERS
- BG BOAT PARTS
- BMD PROJECT ENGINEERING
- CAPE POINT RIGGING
- CENTRAL BOATING
- CRAIG MILLAR SAILS
- DOCKS SA
- DRACO SAILING HARDWARE
- FALX TRADING
- FORMATUBE
- FURTHER COMPOSITES
- FUSED COMPOSITE DESIGN
- GARMIN SA
- GLOBAL MARINE SEA TECH
- HARKEN SA
- JO FENSHAM YACHT UPHOLSTERY
- LOWRANCE SA
- MANEX & POWER MARINE
- MDM MARINE
- NORTH SAILS
- SEASCAPE MARINE SERVICES
- SOUTHERN POWER PRODUCTS
- SPARCRAFT MASTS
- SUZUKI AUTO SOUTH AFRICA
- SWIFT STAINLESS STEEL
- TRICHO HOLDINGS T/A ESTHEC
- SOUTHERN AFRICA
- ULLMAN SAILS
- VIKING LIFE-SAVING EQUIPMENT
- VERSTAY
- VETUS MAXWELL
- YACHTPORT SA
- YAMAHA DISTRIBUTORS



AQUADEX AFRICA



Established 2015

Location: 21A van Zyl Street, Gants, Strand, 7140
Western Cape, South Africa

Contact Person: Alan Jamieson / Marie Allen

Website: www.aquadex.co.za

Email: sales@aquadex.co.za

Phone: +27 82 800 5123

[FACEBOOK](#)
[INSTAGRAM](#)

Information

Manufacture and fitting of Flexiteek 2G synthetic teak decking and supplier of Wilks fendering products.

Main Products: Flexiteek decking & Wilks fendering products.

Video Link: [Click Here](#)





ASSOCIATED RIGGING



Established 1998

Location: Cape Town Harbour,
Cape Town, South Africa

Contact Person: Warren Fraser

Website: www.associatedrigging.co.za

Email: info@associatedrigging.co.za

Phone: +27 87 378 0034 (voip) and +27 21 510 6055

[FACEBOOK](#)

Information

Mast & rigging surveys, Mast un-stepping and stepping, Roller furling sales and installation, Spar refurbishments, Guard-lines, Jackstays, Consultation on extensive refurbishments, mast configurations and modifications.

General maintenance and service work including:

Trouble shooting, Running rigging, Standing rigging, Mast modifications and upgrades, Guard-lines.





ASTRA FASTENERS PTY LTD



Standards/Accreditation



Location: Unit 46 N12 Business Park, 188 Dr Vosloo Road, Bartlett, Boksburg

Contact Person: Andrew Williams

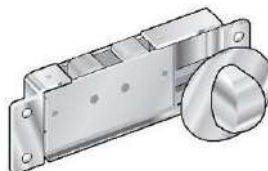
Website: www.astrafasteners.co.za

Email: Andrew.williams@astrafasteners.co.za

Phone: +27 11 918 6696

Information

Distributor of marine touch point hardware from handles to locks, latches and hinges. Official distributor for Southco in Africa. Southco Entry Door Locksets provide a stylish and secure solution for doors, hatches and access panels. Suitable for both interior and exterior door latch applications. Southco entry door solutions include slide latches, swinging latches and magnetic latches. They provide a quality look and actuation feel, and offer a variety of finishes in 100% marine-grade corrosion-resistant materials for stylish door installations.





BG BOATS PARTS



Established 1950's

Location: 19 Progress Road Industrial Area Knysna, 6571

Contact Person: Robbie Bevan

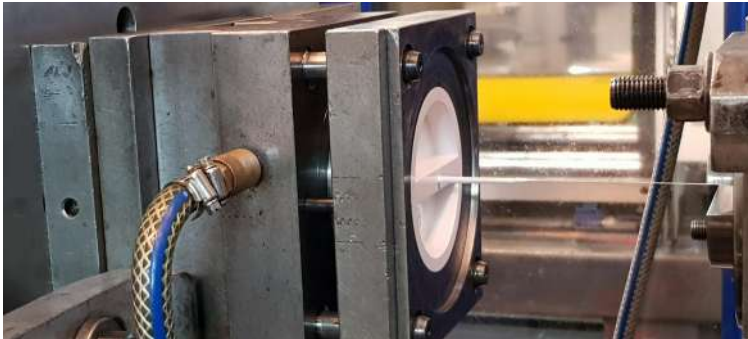
Website: www.bgboats.co.za

Email: info@bgboats.co.za

Phone: +27 44 382 3215

Information

BG Boat Parts was established over 50 years ago. The company consists of a fully equipped toolroom, where all the plastic injection moulds, jigs, dies and other tooling are manufactured, an injection moulding section with 15 moulding machines ranging from 20T to 250T and a fully equipped metal pressing section with CNC lathes and various other machinery. We manufacture a large range of fittings for keelboats, sailing dinghies, power boats, semi-rigid inflatables, canoes and kayaks. All our plastic fittings are manufactured from the highest quality nylons, acetyl resins, ABS and various other plastic materials. We only use 316 Stainless Steel and various non-ferrous metals for metal fittings.





BMD PROJECTS ENGINEERING CC



Established 1999

Location: 5 Ossie Urban Road, Tamsui Industria, George

Contact Person: Michael Vorster

Website: www.bmdengineering.co.za/
www.predatoroutdoor.com

Email: info@bmdengineering.co.za

Phone: +27 82 878 7443

AWARDS

Maintenance to Bridge –
Kaaibmans Pass – 2012

Information

BMD Engineering is a mechanical engineering company specializing in the manufacture of a variety of stainless steel and aluminium products, which includes the Predator Outdoor range.

Main Products: Food and Beverage, Predator Outdoor products and plant maintenance solutions.





CAPE POINT SAILING & RIGGING CO



Established 2018

Location: Workshop 4, False Bay Yacht Club, St George's Way, Simon's Town

Contact Person: Marcello Burricks

Website: www.capepointrigging.com

Email: info@capepointrigging.com

Phone: +27 72 294 8348

Information

Cape Point Rigging is a company owned and managed by sailors. With their experience ranging from America's Cup and Grand Prix, Club and dinghy racing to extensive cruising, the team is well positioned to offer advice and services to all yachties. We are able to assess and replace all standing and running rigging where necessary. We fit and service most well known brands of equipment from furlers and winches to sails and accessories.





CENTRAL BOATING



Established 1971

[FACEBOOK](#)
[TWITTER](#)

Location: 85 Bree Street Cape Town

Contact Person: David Barnes

Website: www.centralboating.co.za

Email: info@centralboating.co.za

Phone: +27 21 424 8026

Information

Central Boating is a state of the art marine equipment distributor. We maintain this leading position by importing superior quality brands from all over the world and work closely with South African boat builders to ensure that we have the necessary stock in hand to deliver fast and efficient turnaround times. All of which is underpinned by sound advice that is embedded in a wealth of industry-specific. Central Boating also has a fully stocked Retail Shop in Cape Town that services all the local boats and all visiting boats.

Main Products: Southern Ropes, AAA, Blundell-Harling ,Clamcleat , EC Smith , Epifanes Yacht Coatings-Seapower ,Forespar , Fortress Anchors ,Gori Propeller ,HoseCoil Washdown Systems ,Laser Performance Sailcraft ,Lewmar ,Maestrini ,Majoni Plastics ,Matromarine ,Musto ,Ocean Safety UK , Dometic Blind Systems,Pela Oil Extractors ,PlastimoRailblaza ,Razeto & Casareto ,Ronstan ,Rule Industries ,Southco MarineSTA-LOK Terminals Ltd ,Todd Marine ,U-Line ,Vinox Stainless Steel, WDI-Python Stainless Steel Wire ,Whale ,Windex.





C SAILS



Established 2018

Location: Unit 20 45 to 47 Livingstone Road Pinetown
3610 Durban

Contact Person: Craig Millar

Website: cmsails.co.za

Email: info@cmsails.co.za

Phone: +27 31 701 3064

Standards/Accreditation

Certified Independent
Sailmakers

Information

Our expert team has more than 85 collective years in the industry. We are not the biggest and nor do we aspire to be. Our focus is on quality and customer relationship above all else. As we manufacture sails for other brands, our mission is to supply Sails of a quality that enhances the reputation of our clients, at competitive prices and delivered with efficiency and the personal touch of a Boutique Production Loft. C Sails is an approved manufacturer and the South African representative, of Certified Independent Sailmakers (Pty) Ltd, a new global association of independent sailmakers.





DOCKS SA



Established 2005

Standards/Accreditation



Location: 110 Peenz Street Putfontein Benoni

Contact Person: Riaan Koster

Website: www.dockssa.co.za

Email: info@dockssa.co.za

Phone: +27 84 208 0974

Information

Docks, Boat docks, Boat slides, Jet ski slides, Marinas, Walkways, Hand railing, Dock related.

Main Products: Modular floating docks and all dock related.

Video Link: [Click Here](#)

Video Link: [Click Here](#)





DRACO SAILING HARDWARE



Established 2017

Location: Cape Town, South Africa

Contact Person: Karl Martin

Website: www.dracosailing.co.za

Email: draco@dracosailing.co.za

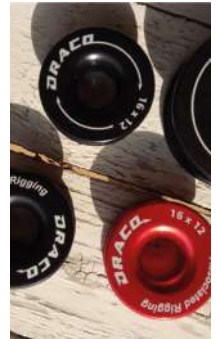
Phone: +27 76 101 2812

Information

At Draco Sailing Hardware, we combine expert mechanical engineering knowledge, sailing expertise and innovation to bring you elegant, high quality, high performance and reliable sailing products. Using only the best materials available Draco has partnered with local South African material manufacturers to make our products leaders in strength to weight ratio. Our design team is constantly working on innovative designs to exceed our customer's expectations. Draco is currently supplying sail manufacturers and service companies with personally tailored and branded marine hardware.

Main Products:

sailing blocks, low-friction rings, high-load tack and clew rings, deck organisers, high load headboards, deck organisers, high load headboards.





FALX TRADING

FALX

Established 2009

Location: 3 Timber Way, Bergvliet, Cape Town

Contact Person: Rafe Axelson

Website: www.falx.co.za

Email: raa@falx.co.za

Phone: +27 83 299 9775

Information

FALX TRADING directly imports and distributes: Vitfrigo refrigeration, Andersen winches, Jefa steering, Jefa rudder, BCM LED lighting, Frensch LED lighting, Bluefin underwater lights, and solar systems.





FORMATUBE



Established 2015

Location: Saxenburg Industrial Park 1, 28 Cincout Road, Blackheath, Kuils River, 7580

Contact Person: Samantha Isaacs

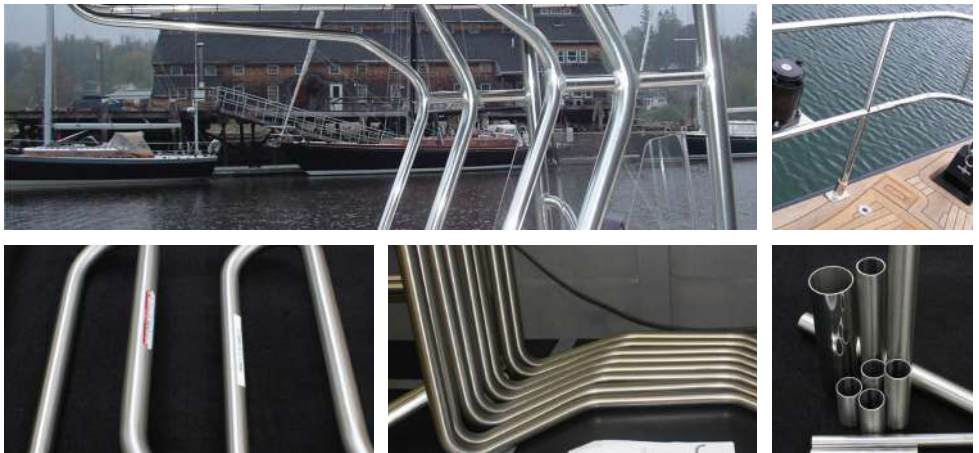
Website: www.formatube.co.za

Email: samantha@formatube.co.za

Phone: +27 21 905 0087

Information

SEASCAPE STAINLESS STEEL SERVICES and FORMATUBE (PTY) LTD are ISO 9001:2015 certified group of companies. Formatube/Seascope Stainless Steel Services are preferred suppliers to the marine industry for a number of years. We offer specialized tube bending and manipulation services in stainless steel and aluminium, winning several awards. In the earlier years of its existence, Seascope Stainless Steel Services focused on supplying the marine industry's very particular stainless steel needs. It has subsequently evolved and extended its specialist manufacturing services to products suitable for a number of other major industries. Formatube is renowned for its ability to bend piping eliminating the need to weld, resulting in a finished product that has a smaller degree of ovality than most competitor products. Capitalizing on the success of the two businesses and to accommodate our growth, we are now operating from a new state-of-the-art facility in Blackheath, Western Cape, South Africa. We're also expanding our operations internationally and more specifically Europe in 2017/2018.





FURTHER COMPOSITES



FURTHER
COMPOSITES

[INSTAGRAM](#)
[LINKEDIN](#)

Established 2018

Location: 16 4th Road, Montague Gardens, 7441, Cape Town, South Africa

Contact Person: Dylan Soares de Melo

Website: www.furthercomposites.com

Email: dylan@furthercomposites.com

Phone: Landline +27 21 330 5013 /

Mobile +27 66 205 6064

Information

Further Composites is a leading composite design and manufacturing company focused primarily on the commercial and leisure marine sector. Pushing the boundaries of SMART Manufacturing through an advanced "Design for Manufacture" process, Further Composites can add huge value to the client throughout the entire Project Lifecycle. Our skilled build team are experienced in wide range of composite manufacture, from advanced pre-preg construction, infusion, RTM to more traditional vacuum bagging and wet lamination techniques. Whatever the build requirement, Further Composites will get it done. To complement the build team, our Engineers take full advantage of state-of-the-art technologies utilising Computer Aided Software CAD, CAM, CAE and in-house CNC Machinery to optimise production, maintain quality and constantly deliver on our client's high expectations. 2021 projects include a fully infused Etienne Bertrand Designed Class40, a foiling international Moth, the Nutshell26 Compact Charter Catamaran, the supply of 200 Subsea Floats for the Offshore Energy Sector and a 26ft Full Carbon Transatlantic Kayak





FUSED COMPOSITE DESIGN



Established 2020

[INSTAGRAM](#)

Location: Unit 8, Apollo Park, 5C Marconi Rd, Montague Gardens, Cape Town, 7441

Contact Person: Wilhelm Botha

Website: fusedcomposites.co.za

Email: info@fusedcomposites.co.za

Phone: +27 79 255 3380

Information

Fused Composite Design is a specialist composite design and manufacturing operation based in Cape Town, South Africa, predominantly serving the marine industry. With our wide range of experience, Fused Composite Design offers clients a turnkey composite solution and the perfect partner in the design and manufacture of bespoke and custom composite components. The quality of our workmanship is world-class and we pride ourselves in building close relationships with our clients and suppliers. Fused Composite Design has had the privilege of working with and supplying components to numerous of the top local and international names in the marine sector.

Main Products: Design Engineering and Product Design, Composite Manufacturing, Ultrasound Non-destructive Testing of Composites.





GARMIN SOUTHERN AFRICA

GARMIN®

Established 1990

Standards/Accreditation



Location: The Mall Offices, Office 802 – 8th floor,
11 Craddock Ave, Rosebank, 2196, Johannesburg

Contact Person: Wayne Robins

Website: www.garmin.com/en-ZA/

Email: Wayne.Robins@garmin.com

Phone: +27 11 251 9999

Information

GARMIN specialises in GPS products and solutions for automotive, sports, outdoor and marine markets.

Marine products include chartplotters, fishfinders, sounders, radars, cameras, autopilots, instruments and sensors, GPS handhelds, communications and marine networking instruments.





GLOBAL MARINE SEA TECH



Established 1999

Location: 11 Paarden Eiland Road, Paarden Eiland, Cape Town, 7405

Contact Person: Andrew Ramsay

Website: www.globalmarine.co.za

Email: sales@globalmarine.co.za

Phone: +27 21 555 1574

Information

Global Marine Sea Tech, GMS, are leading specialists in electronic navigation, fish finding, communication, safety and marine entertainment systems. Established more than 20 years ago we have specialized in delivering the very best electronic devices. Besides importing and distributing an extensive product range, GMS's technicians also install and service equipment on board vessels in the commercial and deep-sea market. We also recommend the most suitable leisure technicians who are independent contractors. Our growth over the years is testimony to our continued professional service, unmatched product expertise and our continuous commitment to our customer needs.





HARKEN SOUTH AFRICA



Established 2003

Location: 46 Marine Drive, Paarden Eiland, Cape Town

Contact Person: Hannes Knoetzen

Website: www.harken.co.za

Email: hannes@harken.co.za

Phone: +27 21 511 3244

Information

HARKEN is the leading manufacturer and marketer of quality sailboat hardware and accessories. Our blocks, travellers, furling systems and winches can be found aboard everything from the smallest dinghies to the largest megayachts and cruisers. Our gear has dominated such events as the America's Cup and the Olympics.





JO FENSHAM YACHT UPHOLSTERY



Established 1981

Location: Units 23-26 Lekkerwater Industrial Park, Lekkerwater Rd, Sunnydale, Cape Town, 7975

Contact Person: Tariq Fensham

Website: www.jofensham.com

Email: tariq@jofensham.com

Phone: +27 21 785 5244 / +27 82 7666 513

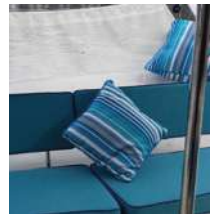
AWARDS

Component Manufacturer of the year, 2006

Information

SALOON UPHOLSTERY – SCATTER CUSHIONS – MATTRESSES – BESPOKE BED LINEN – INTERIOR DESIGN AND DECORATION – ACCESSORIES – LEATHERWORK Focussed on precision fitting, high quality manufacturing, reliability and dedicated service, Jo Fensham Yacht Upholstery (Pty) Ltd has been Cape Town's leading specialist supplier of soft furnishings for yachts since 1981. JFYU's reputation for high quality materials and uncompromising workmanship has made it the preferred supplier to established yacht manufacturers including Robertson & Caine, Maverick Yachts, Two Oceans Marine Manufacturing and others, as well as hundreds of private boat owners world-wide. "Our work is hallmarked by precision, attention to detail and service excellence," says general manager Tariq Fensham. In 2006, JFYU received the SA Boating Award for Local Component Manufacturer of the Year. Accolades have also been received from boat owners world-wide. With Architect Tariq Fensham on board, JFYU also offers professional advice on interior design and decoration. "We also arrange the purchasing of all interior equipment, such as cutlery and crockery, kitchen accessories, towels, bed linen and other decorative interior accessories for your boat."

Main Products: Upholstery, soft furnishings, bedlinen, interior design, interior decoration.





LOWRANCE SA

LOWRANCE®

Established 1998

Location: 359 Mahatma Gandhi Road,
Durban, KwaZulu Natal, South Africa

Contact Person: Lisbeth Plotz

Website: www.lowrance.co.za

Email: sales@lowrance.co.za

Phone: +27 31 368 6649

AWARDS

2019 Distributor Award for
Marketing – Outstanding
Ambassador Integration,
Masters at engaging directly
with Dealers and Customers.

Information

For four decades LOWRANCE SA has offered the most advanced marine electronic products, navigational charts and outdoor accessories for the recreational and professional fisherman in South Africa and the rest of the African Continent. Our product range includes a wide variety of international and local brands including LOWRANCE Marine Electronics, Power-pole Shallow Water Anchors, Navionics, Ocean LED, Salt Assassin and Corrosion Block. Over the years, we have received several international awards for our outstanding marketing, customer service and general involvement and support of sports angling. LOWRANCE SA's team is renowned among Dealers and Customers for their friendly, helpful and professional manner and when it comes to Lowrance - everything matters!





MANEX & POWER MARINE

MANEX & POWER MARINE



Established +40 Years

Location: 9 Paarden Eiland, Road Paarden Eiland
Cape Town

Contact Person: Gary Sindler

Website: www.manex.co.za

Email: gary.sindler@manex.co.za

Phone: +27 21 511 7292

AWARDS

Service Excellence from
Robertson & Caine 2016

Standards/Accreditation

BBBEE Level 2

[FACEBOOK](#)

Information

Manex & Power Marine continues to be one of Africa's leading suppliers to the yachting, yacht-building, powerboat and diving sectors, distributing global premier brands to industry and end-users across the continent. With offices in Cape Town and Johannesburg and a wealth of product knowledge and expertise between them, Manex is perfectly positioned to provide the right solution from an extensive range of top-quality products, backed up by unwavering product and after-sales support.

MARINE BRANDS: Antal, Barka, Bennett, Catenificio Rigamonti, Gebo, Gill, Goiot, Hepworths, HRO, Jabsco, Jefa, Lopolight, Lecomble & Schmitt, Marco, Nautix, NKE, O'Brien, Quick, Ritchie, Rule, Simson (Bostik), Tecma, Seastar, Wichard, Wynn.

DIVING: Aqua Lung, Apeks, Big Blue, Innovative Scuba, Sea & Sea, Technisub.

WATERSPORT: Aqua Sphere, O'Brien.





MDM MARINE SERVICES



Established 1998

Location: Newlands On Main – Plaza Level
Cnr Main & Campground Roads, Newlands, 7700

Contact Person: Hylton Morris

Website: www.mdmservices.co.za

Email: info@mdmservices.co.za

Phone: +27 21 671 6751

Information

MDM Services are the sole Southern African distributor for Raymarine, a division of FLIR Systems, a leading provider of leisure marine electronics for the recreational and light commercial boating market. Raymarine products are renowned today for their ease-of-use, rugged design, and reliability with a free unmatched 3 year on-board international warranty. We are constantly innovating to deliver best-in-class sensors and intelligent navigation systems – making your time on the water safer and fun. Our comprehensive range of marine electronics are available through appointed retail outlets nationally all of whom have certified trained staff.

Main Products: Raymarine Leisure Electronics & Navionics Electronic Charts.





NORTH SAILS



Established 1977 (Cape Town Branch)

Location: 44 Auckland St, Paarden Eiland, Cape Town, 7405

Contact Person: Rick Nankin

Website: www.northsails.com

Email: rick.nankin@northsails.com

Phone: +27 21 511 2154

Information

NORTH SAILS is an international sailmaker with operations in 29 countries. The company designs, engineers and manufactures sails for racing and cruising sailboats. NORTH SAILS is the world's largest sailmaker. Sails by North Sails are used by the all of competitors in the Volvo Ocean Race and the America's Cup. North Sails was founded in 1957 by Lowell North, in San Diego, California. An engineer by training, North applied a rigorous, methodical approach to designing sails, with the goal of building sails that were faster than the competition's. North began testing the strength and stretch characteristics of sailcloth he received from his suppliers, to eliminate variability in his raw materials. He introduced computer-driven cloth cutting machines, to increase the consistency and repeatability of a sail design. North was a pioneer in computer modelling of sail forces and structural loads. North Sails is an example of a vertically integrated company, with its North Cloth division producing woven and laminated sailcloth. North Sails is part of North Technology Group, a conglomerate of marine-industry companies that includes Southern Spars and EdgeWater Powerboats. Being closely associated with Southern Spars, a manufacturer of carbon fiber masts, allows North Sails to engineer an integrated spar and sail package.

Main Products: Sails and Canvas products.





SEASCAPE MARINE SERVICES

SEASCAPE MARINE SERVICES (PTY) LTD
124 SERVICE ROAD, MARINE DRIVE, PAARDEN EILAND
TEL: +27 21 511 8201

Established 2009

[INSTAGRAM](#)

Location: 124 Marine Drive, Service Road, Paarden Eiland, Cape Town

Contact Person: James De Jong

Website: www.seascapemarine.co.za

Email: jdejong@seascapemarine.co.za

Phone: +27 21 511 8201

Information

Seascope Marine Services (Pty) Ltd. (formerly IMS Cape) are the distributors for Yanmar Marine pleasure & commercial diesel engines, DtorqueIII and Cox outboards, Eliche Radice stern gear, Hamilton Jet water jets, Kohler marine generators, Zipwake trim interceptors and Flexofold folding sail drive and shaft propellers and are able to offer complete propulsion solutions for a range of vessel and operation applications. With 60+ years of experience, Seascope Marine's service department are able to attend 24/7 to any service or repair, which may be required.

Main Products: Yanmar – Commercial high/medium speed propulsion and auxiliary engines. Yanmar – Leisure rated marine inboard engines, gear boxes and out-drive units. Hamilton Jet – Complete waterjet solutions. Kohler Marine – enclosed generators for on board power from 6 up to 180kW. Dtorque III – 50Hp turbo diesel outboard. Eliche Radice – Propellers & stern gear. Cox Marine – CXO300 300Hp diesel outboard engine. Zipwake – Trim interceptors & controls Yanmar – Agricultural manual and hydraulic compact tractors. Flexofold – manufacturing of low drag folding & shaft propellers.





SOUTHERN POWER



Established 1985

Location: 76 Marine Drive, Paarden Eiland, Cape Town

Contact Person: Jacques Brummer

Website: www.southernpower.co.za

Email: sales@southernpower.co.za

Phone: +27 21 511 0653

Information

SOUTHERN POWER provides marine and specialised mobile applications with technologically advanced & high-performance solutions. This is supported by a strong technical ability which enables our clients to maintain uninterrupted performance and increase their marine and mobile assets efficiency. We are the Volvo Penta Marine Market Centre for South Africa and Namibia. Our offering includes a wide range of marine-focused products in our portfolio with some exciting new product ranges in the pipeline. These are supported through a combination of internal marine engineering support and a service dealer network across Southern Africa. We aim to be a leader in delivering pioneering technologies that are focused on reducing the environmental impact in Southern Africa.

Main Products: Southern Power is the official importer and exclusive distributor of leading international brands such as Oxel Diesel, Webasto, Whisper Power, Humphree, Torqeedo, FCI watermakers, Sonihull& Doen Waterjets.





SPARCRAFT MASTS



[FACEBOOK](#)
[LINKEDIN](#)
[INSTAGRAM](#)
[YOUTUBE](#)

Established 1997

Location: 22 Bolt Avenue, Montague Gardens, Cape Town

Contact Person: Chris James or Ian MacRobert

Website: www.sparcraftmasts.co.za

Email: info@sparcraftmasts.co.za

Phone: +27 21 555 3340

Information

With over thirty years' experience in mast manufacturing, Sparcraft Masts is the industry's manufacturer of yacht masts, spars, furlers and rigging in Southern Africa. Sparcraft Masts is based in Montague Gardens in Cape Town and is conveniently located to be close to both the boat builders and the port and yacht marinas. Sparcraft masts has 2,000 square metres of covered factory floor space, which houses state-of-the-art fabrication, rigging, fit-out, machine shop and the painting department with a climate-controlled spray booth.

Main Products: Rig Design and Manufacture, Rigging Manufacture and Services, Furling Systems, Custom Fabrication and Steering Systems, Rig Refurbishing and Servicing.





SUZUKI AUTO SOUTH AFRICA



Established 2008

Location: 52 Saturn Crescent Linbro Business Park
Marlboro Johannesburg

Contact Person: Customer Care

Website: www.suzukimarine.co.za

Email: customercare@suzukiauto.co.za

Phone: +27 11 574 1900

AWARDS

The Innovation Awards (recognizing technological innovation) granted each year by the NMMA (National Marine Manufacturers Association) are considered among the highest honors in marine technology. Of the new marine industry products in that year, they are awarded to "a product that shows technical leadership, is practical and cost-effective, and is truly beneficial to the consumer." Starting with the DT200 Exanté in 1987 and extending to the DF350A in 2017, Suzuki outboard motors has received this Innovation Award a total of nine times. Eight of these awards have been for four-stroke outboard motors, which is the largest number of awards in the engine category in the industry.

[FACEBOOK](#)
[YOUTUBE](#)

Information

Suzuki Auto South Africa supplies Suzuki outboard engines, Suzuki genuine spare parts and Suzumar inflatables. Main Products: Suzuki outboard engines, Suzuki genuine spare parts and Suzumar inflatables.





SWIFT STAINLESS STEEL SERVICES



Established 2014

Location: Unit 5, 14 inyoni street, Ndabeni 7405

Contact Person: Sadick Adams/
Abduraghmaan Adams

Website: www.swiftstainless.co.za

Email: swiftstainless@gmail.com

Phone: +27 21 510 1999

Information

SWIFT STAINLESS STEEL being the preferred supplier for the Marine industry for quite a few years, we manufacture marine grade stainless steel fittings for boating industry. Components for yachts/ commercialize fishing charters which includes A-frame, Bow roller & Bollards, Guardrails, Boarding ladder, Rod holders in various degree angles, Instrumental Arrows and so much more. We manufacture boat fittings for South Africa's leading Boat builders as well as export components to some of the world's top equipment suppliers. The Stainless Steel fittings manufactured by us are for various luxury yachts ranging in different sizes. Each boat's stainless is customized and designed to the individual's requirements. Swift Stainless Steel will continue to thrive and create new improved design components for the Boating Industry and produce quality marine grade stainless fittings that abide by SASSDA regulation.





TRICHO HOLDINGS T/A ESTHEC SOUTHERN AFRICA



Established 2012

[FACEBOOK](#)
[YOUTUBE](#)

Location: 7 Langeberg Avenue, Van Riebeeck Park
Kempton Park

Contact Person: Mark Mc Mullin

Website: www.esthec.com

Email: esthec@tricho.co.za

Phone: Office: +27 87 094 9493 / Cell: +27 82 333 5556

Information

Tricho Holdings T/A Esthec Southern Africa is the official importer and exclusive distributor for Esthec Nautical decking. Esthec BV, invented a nautical decking application, which meets the highest standards in the yachting industry, while simultaneously decreasing the impact on our environment. Sustainable & luxurious composite decking with complete freedom in form, colour & pattern. Ticks all the boxes in aesthetics & function for the yacht industry as well as for sophisticated outdoor areas. Our offering includes a wide range of marine-focused decking products in our portfolio with some exciting new product ranges in the pipeline. We aim to be a leader in delivering pioneering decking solutions. Esthec is a sophisticated decking application with a thickness of 6 mm. Its viscous-elastic properties enable a high wear resistance. The user experiences a splinter free deck which feels comfortable barefoot. Esthec Nautical Decking is resistant to most common oils and greases, is easy to clean and it does not absorb water. It therefore gives a superb protection to the structure of the yacht, tender or sloop.





ULLMAN SAILS



Established 1967

Location: 491 Voortrekker Road, Maitland, Cape Town

Contact Person: Tony Strutt

Website: www.ullmansailsrsa.com

Email: tony@ullmansailsrsa.com

Phone: +27 21 593 1620

Information

ULLMAN SAILS SOUTH AFRICA is a world leader in sailmaking and the primary manufacturer for the Ullman Sails International Sailmaking Group. Our customers trust our people, designs, product, and services to help them safely circumnavigate the globe, win world championships and everything in-between. With over 80 locations in 32 countries Ullman Sails is able to help sailors accomplish their goals no matter where they are. Ullman Sails is dedicated to fostering the best sailing experience possible. Invest in your performance.





VIKING LIFE-SAVING EQUIPMENT



Standards/Accreditation

Life Raft Services: SAMSA, BV, LLOYDS, ABS & USCG
Fire Services: DOTFAS, LLOYDS, ABS & BV.

Location: C/o Neptune & Carlisle Street Po Box 257, Paarden Eiland 7420 Cape Town, South Africa

Contact Person: Nathan Thwaites

Website: www.viking-life.com

Email: VIKING-SA@viking-life.com

Phone: +27 21 514 5160

Information

VIKING Life-Saving Equipment A/S is a global leader in maritime, offshore and fire safety solutions. We manufacture, market and service safety and fire-fighting equipment for passenger and cargo ships, offshore installations, offshore wind turbines, fishing vessels, navies, helicopter services, fire departments and leisure yachts around the world. Headquartered in Denmark, we employ over 2,800 people in more than 30 countries. No-compromise service is a cornerstone of VIKING's offering, delivered by a network of local experts and 270+ certified servicing stations spread around the globe. VIKING SA was established in 1998 and located in Cape Town and Durban. With 23 years of experience onboard in handling the safety equipment, we are trusted supplier for your safety onboard.





VERSTAY (PTY) LTD



Established July 2002

Location: Unit 9, Villa Valencia Office Park, 2 Anemoon Street, Glen Marais, Kempton Park

Contact Person: Benjamin Du Toit

Website: www.verstay.co.za

Email: sales@verstay.co.za

Phone: +27 11 979 3752

AWARDS

Vertex Standard EMEA Highest Sales Growth 2011

Standards/Accreditation

ICASA radio dealer, Level 2 B-BBEE Contributor, Registered Importer/Exporter with SARS

Information

Supply deliver and repair of two way radios and accessories. Import and distribute of CCTV equipment.





VETUS MAXWELL



Established 2011

Location: Unit 14, 44 Kempenfelt Road, Paarden Eiland, Cape Town

Contact Person: Nathan Gordon

Website: www.vetus.nl

Email: ngordon@vetus.com

Phone: +27 21 552 4275

Information

VETUS is one of the world's leading companies supplying innovative products for pleasure craft and small commercial vessels. Our wide range of products includes marine diesel engines, accessories, steering gear, manoeuvring systems, propellers, electrical, plumbing, waste-handling systems, as well as being the leaders in anchor windlasses, marine glazing and hatches.





YACHTPORT SA PTY LTD



Where yachting meets convenience

Location: Small Craft Harbour, Port of Saldanha, Western Cape 33° 01' 36" S | 17° 57' 39" E

Contact Person: Edward Blackbeard

Website: www.yachtportsa.co.za

Email: edward@yachtportsa.co.za

Phone: +27 22 714 4064

Information

Yachtport SA is a purpose designed and built marine lift and yacht maintenance facility situated in the Port of Saldanha, 60 nautical miles northwest of Cape Town. Additional technical and logistical support is done via our Cape Town office situated in the V&A Waterfront. With the growth of the local yacht export market and limited facilities available to the yacht industry, Yachtport SA was established in 2010, in South Africa's largest natural deepwater port, providing a marina and fully equipped boat yard with the only dedicated indoor yacht maintenance and repair workshop in Southern Africa. This world-class facility with its superior boat handling equipment and infrastructure is designed to provide much needed launching, repair and mooring opportunities for the luxury yacht industry in the Western Cape of South Africa.





YAMAHA DISTRIBUTORS SOUTH AFRICA

Established 1964 (South Africa)

Location: 19 Eastern Service Road , Eastgate Ext 6, Sandton 2054 South Africa

Contact Person: Melvin Victor

Website: www.yamaha.co.za

Email: melvinv@yamaha.co.za

Phone: +27 11 259 7600



AWARDS

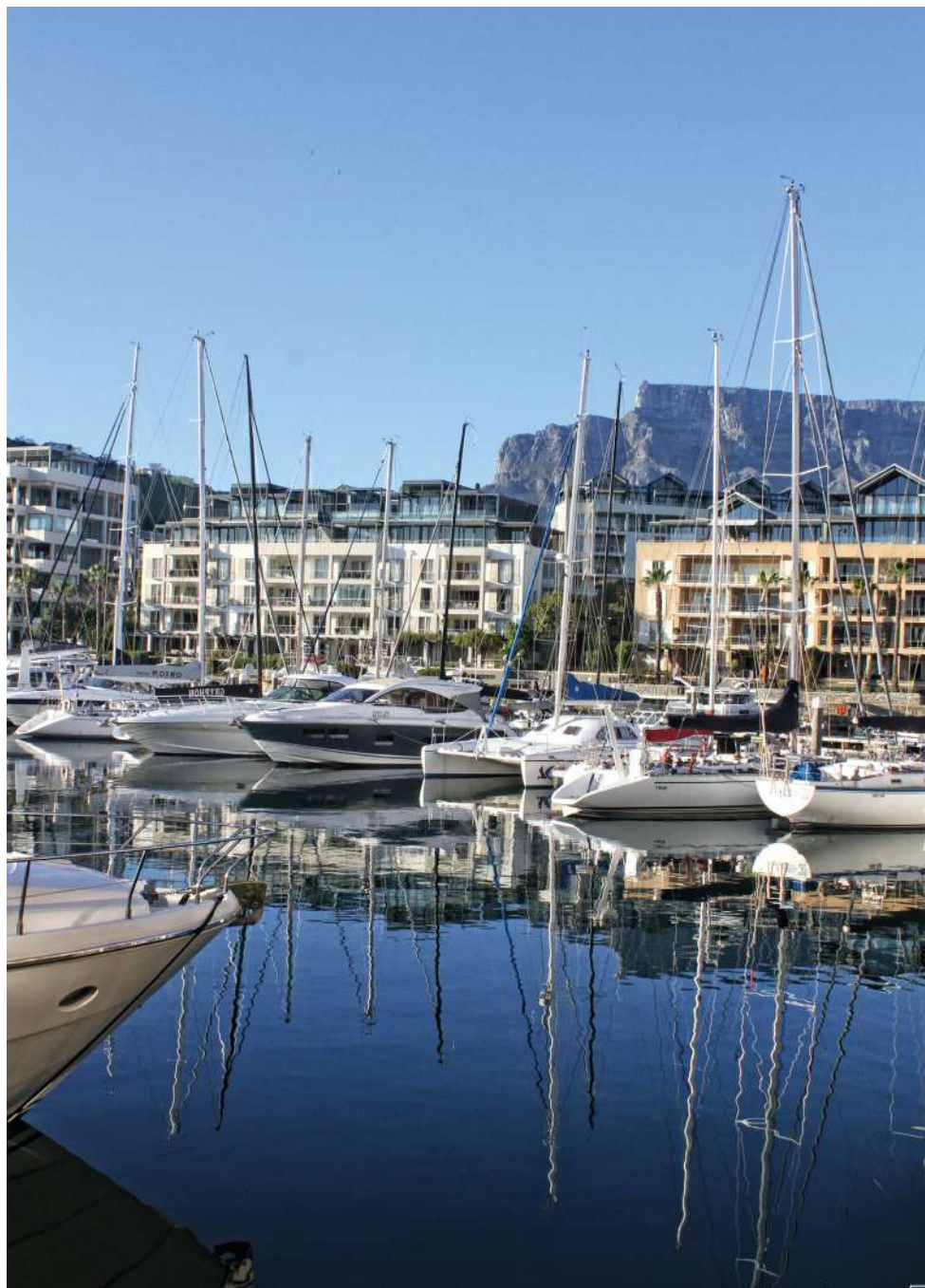
Yamaha Sport Boat 275 Series "Boat Prestigious International Design Award"; "Yamaha Innovation Award For New V8 XTO Offshore"; 2020 IBEX Innovation reward for the Helm Master EX boat control system.

Information

YAMAHA is acknowledged as having the most reliable and durable outboard motors in the world, particularly in a commercial environment. Years of research market experience ensure that the motors deliver constantly and last longer, resulting in being the top boater's choice of outboard in SA for the last 36 years. Every year Yamaha aims to introduce new and innovative technology into the marketplace. Yamaha's next-gen Helm Master EX brings expanded control to even more boaters. With world-first, single-engine joystick compatibility, more automated fishing modes and true Autopilot, it's the most exciting development in boat control, yet. Legendary reliability will lead you into the future. With innovative new technology and the Yamaha Jet boats and waverunners this will make your boating experience even more fun Yamaha also has a wide range of boats available to offer for recreational use and for the ardent fishermen.

Main Products: Outboard Engines, Wave Runners, Boats.







BUSINESS SERVICES & BROKERS

40 KNOTS
ABROMOWITZ, SHARP
& ASSOCIATES
BOATING WORLD
BMI ENGINEERING
CAPE TOWN YACHT SERVICES
CLUB MARINE INSURANCE
DU TOIT YACHT DESIGN
ICARUS MARINE
KD MARINE DESIGN
MARINE DYNAMIC TOURS
OCEAN 7 CHARTERS
PRONTO CLEARING
WATERFRONT CHARTERS
YACHT AND POWER SALES



40 KNOTS

Established 2014

Location: Simon's Town

Contact Person: Dick Churley / Baren Smit

Website: www.40knots.co.za

Email: dick@40knots.co.za / baren@40knots.co.za

Phone: +27 83 270 5365 / +27 83 283 5527

FORTY KNOTS



Standards/Accreditation



Information

40 KNOTS is an engineering, project management and product development specialist for all types of one-off and production vessels constructed in GRP. Detail engineering and consultancy support is offered to individual boat-owners or world-class boat-building yards.





ABROMOWITZ SHARP & ASSOCIATES (PTY) LTD



Established 1995

Location: V&A Waterfront Cape Grace Marina

Contact Person: Rob Sharp

Website: www.yachtbrokers.co.za

Email: rob@yachtbrokers.co.za

Phone: +27 21 419 0722 and +27 82 557 0742

AWARDS

Both David Abromowitz and Rob Sharp are highly accredited yachtmen and Rob holds Springbok colours and multiple Western Provincial colours in Sailboat racing.

STANDARDS/ACCREDITATION

accreditation as an International Yacht Brokerage and in addition as a Yacht Valuation Company.



Information

Abromowitz Sharp & Associates (Pty) Ltd is an owner run and managed brokerage business specializing in luxury yacht and motor yacht sales and also experts in the racing yacht brokerage. We are the South African distributors for Princess Motor Yachts and the Sales and Marketing agents for Beneteau Sailing yachts. The team manage the sales process from the outset, through transfer and the final registration process for the new owner. The process is turnkey and both buyers and sellers are looked after by the brokerage team with very little for the buyer and seller to do. We trade all over the world and continually outsource the correct vessel for the buyer and facilitate the importation of same or alternatively the exportation of boats sold out of South Africa to offshore buyers. Shipping is arranged by our team and all import or export paperwork is handled without the hassle for either buyer or seller. We work closely with all major brokers offshore with no added cost to the buyer and in addition have close relationships with all the boatbuilders in South Africa.

Main Products: Princess Motor Yachts, Nautitech Catamarans, Hanse Sailing Yachts and the Sales and Marketing agents for Beneteau. Beneteau Sailing Yachts. We offer marine insurance and in addition, marine finance.





BOATING WORLD



Established 1999

Location: Ground Floor, Nautica Building, The Water-club, 13 beach Road, Granger Bay, Cape Town

Contact Person: Derrick Levy

Website: www.boatingworld.co.za

Email: info@boatingworld.co.za

Phone: +27 21 4180840/+27 31 301 1115

AWARDS: Lifetime Achievement Award to Derrick Levy (Johannesburg Boat Show)

[FACEBOOK](#)

Information

We are the principle boat dealer for Azimut, Fountaine Pajot, Jeanneau and Sunreef Yachts in the Africa region. The portfolio of brands that we represent equals our understanding of flawless class and appeal. Since our establishment in 1999, we have successfully safeguarded the delivery of countless new motor yachts, sailing boats and catamarans into many African countries as well as the adjacent Indian Ocean Islands. Our clients can be assured that we can always offer a wide range of yachts and boats for sale to suit their lifestyle as well as exceptional delivery and after sales service. We distribute a range of boating equipment and accessories and are the exclusive agents for Airberth Boat Lifts and Seakeeper anti-roll gyroscopic stabilizer.

Main Products: Boating World based in Cape Town and Durban is the marine market leaders and aftermarket leaders of new and pre-owned luxury vessels and distributes commercial vessels as well as providing a strong network of service and support to boat buyers and owners wherever they might find themselves along the African coastline.





BMI ENGINEERING SOLUTIONS



Established 2014

Location: 2 Sun-Hue Gardens, McKinley Road, Kenilworth, 7700

Contact Person: Kennedy Makua

Website: www.bmi-engineering.co.za

Email: kmakua@bmi-engineering.co.za

Phone: +27 81 513 9085 / +27 82 514 8142 / +27 74 677 4919

Information

We have extensive working experience in the various aspects for the Marine & Industrial and Engineering sectors. This experience covers the following industries / sectors:

- Marine
- Industrial
- Onshore / Offshore
- Petrochemical
- Fishing
- Mining
- Marine engineering services (Vessels/ ships/yachts/boats)
- Mechanical maintenance & repairs
- Electrical maintenance & repairs
- 24/7 Call-out breakdown repairs Services (both electrical & mechanical)
- Electronics / controls and instrumentation (design, installation, application & upgrades)
- Corrosion control (i.e. High-pressure Cleaning, dry blasting, wet blasting, protective coatings & protective paintings)
- Supply various engineering spare parts & components & consumables
- Supply lubricants & chemicals
- Supply offshore lifting equipment
- Vessels / marine oil tank cleaning





CAPE TOWN YACHT SERVICES



[FACEBOOK](#)
[INSTAGRAM](#)

Established 2018

Location: Marina Centre V&A Waterfront

Contact Person: Erik Bjerring

Website: Capetownyachtservices.com

Email: ctyachtservices@gmail.com

Phone: +27 72 688 1444

Information

Cape Town Yacht Services is based at the V&A Waterfront marina. We specialise in day-to-day maintenance from washdowns to full management of yachts. CTYS also handle project management of refits, new builds, race yachts and preparation of yachts for shipping abroad. CTYS project manage and QC all new Cape 31 racing yachts exported to the UK, and USA from start to finish, we also have been involved with the last 3 Volvo Ocean race stop overs and the TP 52 super series event in Cape Town.





CLUB MARINE INSURANCE BROKERS

Established 1985

Location: 1A Nautica House, 105 Leslie Avenue West Sandton, Gauteng, 2191, South Africa

Contact Person: Lelani Labuscagne /Erin Porter

Website: www.clubmarinesa.com

Email: info@clubmarinesa.com

Phone: +27 861 819 219



CMI is an authorised financial services provider FSP4430



Information

Club Marine is one of South Africa's leading short term insurance brokerage companies. As specialists in the Water Craft industry we provide some of the widest cover both locally and abroad. Our qualified and experienced team can offer sound advice, exceptional service and tailor-made policies to suit your individual requirements.

- Boat Builders risk
- Sea Trials
- Worldwide Deliveries
- Cargo: Imports, Exports
- Goods in Transit
- Warehouse Storage
- All Watercraft cover
- Commercial Business
- Hospitality – B&B
- Travel Insurance
- Home & Car
- Commercial Vessels
- P&I Ship owners – Liability \$500 million

SABBEX MEMBERS – Preferential Rates on certain products – Call us for a comparative quote!





DU TOIT YACHT DESIGN



Established 2001

Location: 22 Bolt Avenue Montague Gardens 7441
Cape Town

Contact Person: Anton Du Toit / Charmaine Du Toit

Website: www.dutoityacht.co.za

Email: info@dtyd.co.za

Phone: +27 21 555 2800

AWARDS

2007 Disa South Africa Design Excellence Award
2017 Cruising World Boat of the Year – Import Boat of the Year
2017 Cruising World Boat of the Year – Best Full-Sized Multihull Over 50 Feet
Cruising World Boat of the Year award for 2017.

Standards/Accreditation



[FACEBOOK](#)
[TWITTER](#)
[INSTAGRAM](#)
[LINKEDIN](#)
[YOUTUBE](#)

Information

Du Toit Yacht Design (DTYD) was established by Anton and Charmaine du Toit in 2001. Today, it is South Africa's premier naval architecture firm, having produced more custom catamaran metres and tonnage than any other yacht designer in the southern hemisphere. DTYD has a team of ten designers and has completed over 120 projects since 2001, including over 32 complete custom and production catamarans. DTYD is based in the centre of the boat-building hub of Cape Town, giving the team easy access to boat building yards, mast manufacturers, sail lofts and the harbours. From its inception in 2001, DTYD grew steadily into a busy and successful naval architecture firm. It wasn't long before DTYD was designing complete custom builds for a range of marine manufacturers, in addition to collaborating with leading yacht designers and boat builders. DTYD and Two Oceans Marine Manufacturing designed and built the Two Oceans custom sailing and power catamaran range from 2006. They have launched thirteen custom power and sailing catamarans, ranging from 70 to 110 foot. Since 2013, DTYD has partnered with Balance Catamarans to create the Balance Catamarans brand, designing the Balance 442, 482, 526, 580, 620 and custom Balance Catamarans.

Main Products: Naval Architecture and Exterior Design, Structural Design and Detailing, Interior Planning and Design Systems.





ICARUS MARINE



Established 2006

Location: 17-106 The Waverley Business Park, Weycroft Rd, Mowbray, Cape Town

Contact Person: Gunther Migeotte / Shawn de Villiers

Website: www.icarusmarine.com

Email: gunther@icarusmarine.com / shawn@icarusmarine.com

Phone: +27 21 447 4545

AWARDS

Royal Institute of Naval Architects-significant small ships 2012

Standards/Accreditation



Information

ICARUS MARINE is a full turnkey naval architectural design office specializing in design of a wide variety of vessel types including high-speed vessels, hydrofoil supported catamarans, landing craft, patrol boats, passenger ferries, RHIBS etc. Expertise includes structural design (Steel, Aluminium and Composites), hydrodynamics (hydrofoils, high-speed boats and CFD), ship model testing, and Class approved designs. ICARUS furthermore provides support to shipyards with production technology, tender submissions, cost calculations, Certification and Quality Assurance.

Main Products:

DEFENCE & SECURITY: Offshore patrol vessels (OPV), inshore patrol boats, high-speed interceptors, police boats, armoured boats and other security related vessels.

HYDROFOIL SUPPORTED CATAMARAN: One of our specialisations – catamarans fitted with hydrofoils to improve their performance. Applicable to vessels up to 50m in length where higher speed, lower fuel consumption or improved seakeeping and passenger comfort is required.

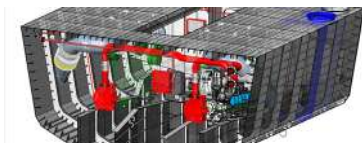
PASSENGER: Passenger ferries, water taxis and other similar vessels.

WORKBOATS: Crew boats, survey boats, landing craft, platform supply vessels and Pilot boats.

FIREFIGHTING, SEARCH & RESCUE: Firefighting, Ambulance, Search and Rescue (SAR) and other similar vessels for emergency services.

RIBS: Rigid hull inflatable boats or Rigid hull buoyant boats with foam

LEISURE: Naval Architecture of Motor Yachts, mainly Hydrofoil supported catamarans.





KD MARINE DESIGN



Established 2006

Location: 12 Amphion Street, Paarden Eiland, Cape Town

Contact Person: Keith Davies

Website: www.kdmarinedesign.com

Email: info@kdmarinedesign.com

Phone: +27 21 801 6629

Information

KD MARINE DESIGN offers complete naval architectural design solutions and specialist analytical and optimisation services to owners, boat builders, shipyards and other naval architects and yacht designers.





MARINE DYNAMIC TOURS



Marine Dynamics
SHARK TOURS

Established 2003

Location: Nr 5 Geelbek Street, Kleinbaai, Gansbaai

Contact Person: Susan Visagie

Website: www.sharkwatchsa.com

Email: susan@marinedynamicstravel.com

Phone: +27 82 8952736

AWARDS

<http://www.sharkwatchsa.com/en/saving-the-ocean/awards/>

Information

We offer shark cage diving trips to tourists.

Main Products : Shark Cage Diving.





OCEAN 7 CHARTERS

Established 2007

Location: Ground Floor, Marina Centre, West Quay Rd, V&A Waterfront, Cape Town.

Contact Person: Bruce Tedder & David de Villiers

Website: www.lagoonsa.co.za

Email: bruce@ocean7.co.za / david@ocean7.co.za

Phone: Bruce +27 82 658 3644 and David +27 73 216 6447

OCEAN 7
TRADEFARE • MARINE SERVICES • CHARTERS



LAGOON

AWARDS

Multiple Boat of the Year Awards in USA, Europe and Asia

Standards/Accreditation



Information

OCEAN 7 are the exclusive Lagoon Catamaran distributors in the Southern Africa region. Lagoon Catamarans are the largest catamaran manufacturers in the world with multiple Boat of the Year Awards. Contact Ocean 7 to experience the new L46 and L50 models for 2021.

Main Products: New and Used Lagoon Catamarans, power and sail. After Sale service, Warranty and Support in South Africa and the Indian Ocean islands.





PRONTO CLEARING

PRONTO CLEARING CC

Established 1989

Location: Platinum Junction Unit M150/151,
School Street, Milnerton, Cape Town

Contact Person: Craig Garrow

Email: craig@prontoclearing.co.za

Phone: +27 21 551 5692 / +27 83 651 5691

Information

PRONTO CLEARING is a specialist agent in the shipping and handling of yachts, powerboats and associated marine equipment.





WATERFRONT CHARTERS



Established 1992

Location: Waterfront Charters, Shop 5, Quay 5, V&A Waterfront, 8002

Contact Person: Craig Girdlestone

Website: www.waterfrontcharters.co.za

Email: craig@waterfrontcharters.co.za

Phone: +27 21 418 3168

Information

Waterfront Charters are one of the V&A Waterfront's oldest institutions, having been offering daily scheduled cruises and private boat charter options since the early 1990's. They have built up a reputation over the last thirty years as one of the most innovative cruise companies in South Africa, never mind Cape Town, and lead the way in luxurious ocean and harbour leisure cruise options.





YACHT AND POWER SALES



Established 2012 (Yacht Broker since 1998)

Location: 38 Nassau Crescent, Stellenberg, Durbanville, Cape Town, 7550

Contact Person: Chris de Kock

Website: www.yachtandpowersales.com

Email: chris@yachtandpowersales.com

Phone: +27 83 444 3630

Information

Based in Cape Town, South Africa, we are a brokerage company that deals in the sales of new and pre-owned sailing yachts, catamarans and motorboats. We not only operate locally but nationally and internationally. Whether you are a weekend sailor, a power fanatic, a cruising professional or just hoping to fulfil a dream, we are here to ensure your experience, whether it be the purchasing of your very first vessel, selling a vessel to upgrade or downgrade, or just perusing the market with the hopes of one day fulfilling your life's dream, we are here to make it a pleasurable experience for you. We are passionate about what we do, we like what we do, and we do it well. Honesty and integrity are the principals we work by, and by sticking to this ethical path, we have built lasting relationships with the vast majority of our clients. We are very proud of this and believe that the "repeat business" and "word of mouth" referrals we receive, to be our finest endorsement. We are committed to making sure your satisfaction is our priority. We hope that your experience here, and the information you gleam, will keep you coming back again and again. Please feel free to contact me for professional and helpful service or advice.







SAILING SCHOOLS / ACADEMIES

2 OCEANS MARITIME ACADEMY
ATLANTIC YACHTING TRAINING
CAPE TOWN SAILING ACADEMY
CAPE POINT SAILING ACADEMY
GOOD HOPE SAILING ACADEMY
OCEAN SAILING ACADEMY
OCEANSTAR SAILING ACADEMY
OFFSHORE SAILING ACADEMY
PYT
RCYC SAILING ACADEMY
SAIL DUE SOUTH
SKIPPER TRAINING KZN
SKIPPER TRAINING SA
SOUTHERN YACHTING ACADEMY
SUPER YACHTING SA
YACHTMASTER SAILING SCHOOL



2 OCEANS MARITIME ACADEMY SAILING SCHOOL offers RYA Motor and Sailing courses that cater for different levels of experience. First time leisure sailor to the highly experienced yachtsman looking to get his commercial skippers license (RYA/MCA Yachtmaster Ocean).

Address: Hout Bay Yacht Club Marina, Hout Bay Harbour, Harbour Road, Hout Bay 7806
Phone: +27 828549789
Email: info@2oma.com
Web: www.2oceansmaritimeacademy.com



ATLANTIC YACHTING is a RYA Accredited Sailing School and an Authorised Agency of SAS. International certificates accredited by the RYA and endorsed by the MCA, and local certificates accredited by SAS.

Address: Agora Square, Club Mykonos, Langebaan
GPS: -33.0478, 18.04383
Phone: +27 22 772 0718
Email: info@atlanticyachting.co.za
Web: atlanticyachting.co.za



THE CAPE TOWN SAILING ACADEMY is a small yet exclusive SAS-accredited sail training school, offering Internationally accredited sailing courses.

Address: 5A Baypoint, 179 Beach Road, Mouille Point, Cape Town, 8005
Phone: +27 82 445 9059 / +27 83 700 0088
Email: info@capetownsailing.co.za / capetownsailing@gmail.com
Web: www.capetownsailing.co.za



CAPE POINT SAILING ACADEMY is a SAS sailing school. Training from Comp crew to Yachtmaster Ocean. Diesel engine maintenance, Radar and AIS, SRC, First aid. We also do RYA to SAS conversions as well as power.

Address: Office 5, ground floor, Seven Seas club Simonstown 7975
Phone: +27 84 33 55 420
Email: mark@sailingschool.co.za
Web: www.sailingschool.co.za
Contact: Mark Devitt





Good Hope Sailing Academy

ESTABLISHED 1998

GOOD HOPE SAILING ACADEMY teach S.A. Sailing's internationally accepted sailing courses. The only sailing qualification recognised by the South African Port Authorities. An SA Sailing ticket also entitles the holder to an ICC Certificate (International Certificate of Competence).

Address: Duncan Rd, Cape Town Harbour
Phone: +27 021 425 4665
Cell: +27 82 419 3334
Email: ghsa@iafrica.com /
 lisa@goodhopesailingacademy.co.za
Web: www.goodhopesailingacademy.co.za



OCEAN SAILING ACADEMY is the largest RYA (Royal Yachting Association) and SAS (South African Sailing) Training Centre in Southern Africa, specialising in Sail and Power Career Training for the international yachting industry

Address: 34 Bifolia Street, Myburg Park, Langebaan, South Africa, 7357
Phone: +27 21 425 7837
Cell: +27 71 688 6285
Email: info@oceansailing.co.za
Web: www.oceansailing.co.za



OCEAN STAR SAILING ACADEMY, established in 2007, is a fully accredited RYA and SAS Training Center located in the heart of the V&A Waterfront in the stunning city of Cape Town.

Address: Pentridge House, 11 Portswood road, V&A Waterfront, Cape Town
Phone: +27 21 418 4074
Email: info@oceanstarsailing.com
Web: www.oceanstarsailing.com



Offshore Sailing Academy

Committed to Sailing Excellence!

OFFSHORE SAILING ACADEMY stands on a base of over 35 years of sail training, and with its current youthful team, are best placed to train you, with a combination of tried and tested methods as well and modern techniques.

Address: 136 Margaret Mncadi Avenue (Victoria Embankment), Durban
Phone: +27 31 307 7944
Cell: +27 60 505 5760
Email: bookings@yachtsman.co.za
Web: www.yachtsman.co.za





The PYT facility has grown into a world-class maritime academy for both professional and leisure seafarers. We offer courses approved by South African Sailing, South African Maritime Safety Authority, International Yacht Training Worldwide and the British Maritime and Coastguard Agency.

Address: 241 Florida Road, Morningside
Durban, South Africa
Phone: +27 31 307 4992
Cape Town branch phone: +2721 791 1079
Email: info@pyt.co.za
Web: www.pyt.co.za



RCYC SAILING ACADEMY. In our academy it is not important what the color of your skin is. Show us your love and passion for sailing and we will open the door to the yachting world for you.

Address: 1 Duncan Road, Cape Town,
Foreshore
Phone: +27 21 4211354
Email: academy@rcyc.co.za
Web: www.sailingacademy.rcyc.co.za



SAIL DUE SOUTH specialize in providing training aimed at the following: The International Yachting and Superyachting industry. Worldwide offshore, coastal and charter based cruising. Internationally Accredited Royal Yachting Association (RYA) Courses. Locally Accredited South African Sailing (SAS) Courses.

Address: 65 Oostewal Road, Langebaan,
South Africa, 7357
Cell: +27 82 728 5044
Phone: +27 22 772 2168
Email: principal@sailduesouth.com
Web: www.sailduesouth.com



SKIPPERS SCHOOL KZN is SAMSA accredited with 30 years of experience. Here to help you obtain your skippers with the help of our well trained and very experienced instructors and examiners.

Address: 4 Myrtle Drive, Pinetown,
Durban
Cell: +27 79 529 7103 (Darryn) / +27 82 441 2937 (Mike)
Email: boatboyz@telkomsa.net
Web: www.skippersschoolkzn.co.za





SKIPPER TRAINING SA is Your leading training, exam and license provider situated in the heart of Cape Town. Due to our certified courses and exams being of the highest quality instruction, we produce knowledgeable and safe water users as well as instructors.

Address: Quay 5, V&A Waterfront, Cape Town
Cell: +27 60 992 4425
Email: info@skippertrainingsa.co.za
Web: www.skippertrainingsa.co.za



SOUTHERN YACHTING ACADEMY. Coaching by professional skippers we facilitate unforgettable offshore sailing experiences. Either test the waters with a 5-hr Start Sailing Adventure, or become a qualified Day Skipper, Coastal Skipper or Yachtmaster through our various SA Sailing accredited courses in Knysna. We are also SAMSA accredited for the Short Range Certificate (SRC) courses & exams (i.e. Marine DSC/VHF Radio Licence).

Address: TH10 Long St, Thesen Harbour Town, Thesen Islands, Knysna
Phone: +27 44 382 3400
Email: booking@southernyachting.co.za
Web: www.southernyachting.co.za



SUPER YACHT TRAINING Professionals. Career training for superyacht crew in South Africa. We are committed to our Steward, Stewardess, Deckhand and Chef students first and foremost, ensuring each of them meet the standards of excellence expected by the super yacht industry.

Address: Standard Bank Towers, 12th Floor 2 Heerengracht Street, Foreshore, Cape Town
Cell: +27 72 419 5457
Email: enquiries@sypsa.co.za
Web: www.sypsa.co.za



YACHTMASTER SAILING SCHOOL. Join us in Cape Town, one of the world's most beautiful cities and premiere sailing destinations, where we operate from the renowned Royal Cape Yacht Club under the watchful eye of Table Mountain, as well as in Saldanha Bay, which is part of the pristine West Coast National Park.

Address: Duncan Road, Table Bay Harbour Cape Town, Western Cape, 8001
Phone: +27 21 788 1009
Email: skipper@yachtmaster.co.za
Web: www.yachtmaster.co.za





AMDOOR, have for a number of years been supplying doors and windows and ironmongery to the construction industry and marine industry. Amdoor supply standard and nonstandard products manufactured to your exact requirements.

**Address: 13 Lily Road, Retreat,
Cape Town**
Phone: +27 21 701 4566



AQUAMARINE WATER TREATMENT your specialist in the field of water treatment. We have extensive knowledge in all processes from conventional water treatment to specialised Reverse Osmosis, Desalination and Ultra Filtration systems.

**Address: 22 Skeen Boulevard,
Bedfordview, South Africa**
Phone: +27 21 788 5341



The AQUAQUAD CLASSIC offers you, the rider, a smooth comfortable ride at any speed. It is suited for 1 or 2 persons. There is an ample amount of storage capacity under the riders seat and the optional front hatch.

**Address: Lynnwood Ridge
Pretoria, South Africa**
Phone: +27 21 418 7696

BASIC

Drive and Control Technology

BASIC specialises in Power Transmission Drive & Control Technology. Since 1997 BASIC has been a driving force in the development of new generation technology for advanced machinery and equipment in almost all industrial sectors.

**Address: Unit 11 Foregate Square, Lower
Heerengracht Street, Foreshore, Cape Town**
Phone: +27 21 418 7696



BLUEWATER is a Manufacturer of fibre glass boats and fibre glass and fibre glass components, retailer of marine related equipment and outboard motors.

**Address: 50 Beach Gate Crescent,
South Gate Business Park, Amanzimtoti
Phone: +27 31 914 0008 / +27 82 622 3942**



TORRE PARTS AND COMPONENTS manufactures and distributes quality branded parts and components into the African market and operates across four distinct market segments namely, Automotive, Commercial, Off Highway and Industrial.

**Address: 6 White Rd, Retreat,
Cape Town
Phone: +27 11 627 2500**



COOLAG specialises in hot & cold insulation, Sheetmetal work, Asbestos removal, Polyurethane foam injection & Spray work. In any situation requiring insulation high costs can be saved by optimizing the proper insulation & vapour barrier systems.

**Address: 88 Coronation Road,
Maitland, Cape Town
Phone: +27 21 511 3500 / +27 82 334 7873**



CUMMINS SOUTH AFRICA (PTY) LTD is a business that designs and manufactures state-of-the-art diesel and natural gas powered engines for on-highway and off-highway use. The company derives its strength from the collective talent of their people.

**Address: 2 Cecil Morgan St, Stikland,
Cape Town
Phone: +27 21 945 1888**



DENITH ENGINEERING offers a variety of professional engineering services to provide our clients with customised solutions to their engineering requirements.

**Address: 163 Main Road, Green Point,
Cape Town, South Africa**
Phone: +27 21 439 8119



DOLPHIN INFLATABLE boats are produced with the finest and best quality materials available and are built to the 6185 standard. Quality workmanship is guaranteed and comes standard to every boat, re-tube and repair done by us.

**Address: St. James Park, 1 Delson Cir,
Somerset Business Park**
Phone: +27 82 803 0111



E·R·A·S·E

E.R.A.S.E Marine specializes in Heating, Air Conditioning and Ventilation Systems (HVAC), as well as indoor air quality products and services. We also design, manufacture, install and repair freezer rooms and cold rooms for offshore drilling and exploration platforms.

**Address: 23 Barnard Street, Bellville,
Cape Town, South Africa**
Phone: +27 21 949 8955



FAICON INFLATABLES is a Renowned global manufacturer of FALCON INFLATABLE boats Manufacturing rigid hulls since 1985, with exceptional quality standards. Falcon rigid inflatable boats are made using the latest and best materials and manufacturing technologies. For legendary durability, even in hot climates, you've come to the right place.

Address: Koringland St, Swellendam
Phone: +27 28 514 2010



GREENWOOD ROPE PRODUCTS is located in Somerset West near Cape Town, South Africa. We have been making rope for over 35 years and supply to the Industrial, Retail, Wholesale and Marine outlets.

Address: Paardevelei Complex, Quinan Blvd, Somerset West, Cape Town, South Africa
Phone: 27 21 851 4822



HYBRID COMPOSITE is a Cape Town based producer of semi-custom composite parts for a range of industries. We provide all services from your design brief through to tooling and product delivery in sectors ranging from the marine industry, oil & gas, automotive,

Address: 7 Inyoni Street, Unit #7, Ndabeni 7405, Cape Town, RSA
Phone: +27 21 510 8080



"The most trusted name in quality products & brands"

INCLEDON, Suppliers of pipes, fittings, flanges, valves & sanitary ware.

Address: Beaconway, Beaconvale Parow, 7500
Phone: +27 21 933 5388



WALE MARINE CC Specialises in Engineering a Wide Variety of Customised Solutions Primarily to the Offshore Oil & Gas and Offshore Construction Industry. Wale Marine CC is Professional Engineering Corporation providing equipment and services in Civil, Structural, Mechanical, Hydraulic and Pneumatic Engineering, and carrying professional indemnity insurance cover for the design of these services and equipment.

Address: 2 Avenue Beaumont, Constantia, Cape Town
Phone: +27 21 794 8612 / +27 82 775 4040



MARINE RADIO ACOUSTIC DEVICES is the preferred partner of choice for Marine Electronics. We are a proudly South African company (level 2 BBBEE) that strives for service excellence through the provision of cutting-edge technology and service perfection.

Address: 11 Barrow St, Monte Vista, Goodwood
Phone: +27 21 559 4003



MTU is one of the world's leading manufacturers of large diesel engines and complete propulsion systems. MTU's robust and durable engines reliably propel large ships, heavy agricultural and rail vehicles, and industrial applications.

Address: 36 Marconi Road, Montague Gardens, 7441, Cape Town, South Africa
Phone: +27 21 529 5760



NCS RESINS gives a complete package of ancillary products, accessories and processing equipment is also distributed locally and internationally. These include a wide range of peroxide catalysts, glassfiber reinforcements (NCS distributes Owens Corning products and is their representative in SA), and release agents.

Address: 12 Plantation Road, Eastleigh, Edenvale, Gauteng
Phone: +27 21 529 5760



POWERSOL Devices is a solution provider for Reactive Power compensation & Harmonic mitigation in electrical networks in LV and HV sectors in industries. Our solutions enhance energy efficiency thereby leading to financial savings in an industry.

Address: Unit S19, Spearhead Business Park, Montague Drive, Montague Gardens, Cape Town
Phone: +27 21 552 1187



ROPE WORLD is One of the foremost retailers of rope, braid and webbing products in the Western Cape.

Address: 385 Main Road, Kirstenhof, Cape Town
Phone: +27 21 701 0020



With over a thousand boats to its name SACHAL has achieved in creating world leading boats from 8ft to 90ft for all purposes commercial fishing, naval, private, diamond recovery and high speed vessels. Sachal has a comprehensive inhouse facility that designs builds and launches all of its vessels.

Address: 19 Velddrif Rd, Vredenburg, Western Cape
Phone: +27 22 713 1324



SEAPORT SUPPLY. With our comprehensive range of boat fittings and marine equipment you'll find our friendly and knowledgeable service quite unique and always available. That's why you should give us a try!

Address: : 40 Paarden eiland Road, Paarden Eiland, Cape Town
Phone: +27 21 510 6262



SMD is a world-class supplier and service provider in the fields of professional marine electronics.

Address: 53 Paarden Eiland road, Paarden Eiland, Cape Town
Phone: +27 21 511 0556

Southernropes

Founded in 1984, SOUTHERN ROPES is one of the largest manufacturers of high quality synthetic ropes. We cater to an array of markets, including Commercial Marine, Leisure Marine, Industrial, Mining and the Armed Forces.

Address: 2 Beach Rd, Woodstock, Cape Town
Phone: +27 21 448 4978

Starbrite®

STAR BRITE, Peak Season™ established a specialized distribution for marine care products and the supplier of quality marine solutions now used in various industries from Boat Building, Boat Maintenance from 16ft – 116ft Super Yachts. Marine Electrical, Electrical Engineering, Angling, Performance Racing, Trucking, Aviation.

Address: Starbrite Office, Bergvliet Cape Town / Distribution, Tokai & Montague Gardens
Phone: +27 21 712 7167 / +27 82 295 6090



Strandfoam

Manufacturers of Flexible Polyurethane Foam

The STRANDFOAM Group (PTY) Ltd is the largest independent Foam Manufacturer in South Africa and has manufactured Polyurethane foam products since 1968.

Address: Broadlands Road, Strand, Cape Town
Phone: +27 21 850 7777



THE BOATING SHED

THE BOATING SHED. Well, when a customer says that he bought his first boat from my Grandfather, one can't help but feel a touch of pride. It is with this same sense of pride ... Swim Free. Boat: 5m Stingray RIB. When you deal with Neil and the guys from the Boating Shed, you are not only a client, but you become a part of their boating family!

Address: 11 Celie Road, Retret, Cape Town
Phone: +27 21 701 0740





blue cape
supporting the ocean economy

Vision

The blue economy is growing and BlueCape supports and drives new developments and interventions in the oceans economy. BlueCape was established in 2019 to support businesses and investors in the ocean economy, to remove barriers to entry and to support skills development and transformation for job creation. BlueCape works with its founding partners, the City of Cape Town and the V&A Waterfront to support local provincial and national government to build a resilient ocean economy.

Focus Area

The activities of BlueCape are founded on three key pillars: Ocean Sports, Superyachts and Marine Manufacturing. Through interactions with businesses, investors, government and academia, BlueCape's sector desks collect, create, and disseminate market intelligence on the ocean economy. BlueCape has developed a wide network of key players in the ocean economy. We work closely with businesses, industry associations, government and universities.

For more information,
contact Vanessa Davidson
vanessa@blue-cape.co.za
0728363998

blue-cape.co.za



FOREIGNERS BUYING A BOAT IN SOUTH AFRICA

INTRODUCTION

South Africa has the most developed economy in the southern African region. The major strengths of the South African economy are its abundant natural resources, its growing manufacturing sector and considerable tourism potential. South Africa boasts an advanced and well regulated banking sector which aims generally to promote credibility, stability and economic growth. The principal legal instrument which seeks to achieve these aims is the Banks Act, 1990 and the regulations promulgated thereunder. The South African Reserve Bank, the central bank of the country, plays an important role in banking regulation and supervision.

THE SOUTH AFRICAN BOAT BUILDING EXPORT COUNCIL (SABBEX)

SABBEX is a National Export Council tasked with building South Africa as a globally competitive boatbuilding export country. SABBEX has a Code of Conduct for members and prospective buyers may enquire as to the level of accreditation for a company (Full, Emerging and Affiliated). Not being accredited by SABBEX is a neutral position for potential customers who would then make decisions based on their own information and research of a boat builder.

RESEARCH

Ensure that you have conducted appropriate and extensive research into both the vessel and the company. Contact SABBEX for information on member accreditation status.

WHAT EXACTLY ARE YOU BUYING?

Confirm exactly what is included in the purchase price such as. What taxes/import duties will be applied to the purchase? Does the boat need to be built to international standards such as CE, NMMA, BV, etc? Is the deposit refundable as the majority of them are not?

PURCHASE AGREEMENTS/CONTRACTS

Seek legal advice and counsel and have the contract checked by an attorney. Ensure that you receive your own copy of the contract and sign it before witnesses.

Warranty procedures should be clearly written and understood by all parties concerned. Address all issues PRIOR to the signing of the contract. Most South African manufacturers have clear procedures and well-written contracts, and these are there to protect both the seller and the buyer.



WARRANTY ADVICE

Warranties can present a problem for purchasers, builders and sellers. Traditionally maritime warranties are rectified at port of launch. Since, in most cases a yacht will have sailed away, the question of how to handle a warranty claim at distance arises. There are also issues around equipment warranties and equipment manufacturers may also claim that builders have not installed their equipment correctly.

Therefore procedures for handling warranties must be written into the contract. It is normal to state that the builder has the opportunity to rectify any defect at their cost, or by their nominations of a subcontractor. If an owner wishes to nominate their own contractor, it would be normal for the owner to be paid the price it would have cost the builder.

All this obviously can lead to problems and in such cases the services

HIRING A SURVEYOR

Contact a surveyor and ask him to conduct a survey and specify exactly what you want. Ensure that you understand what the surveyor's report will contain and obtain a quotation from the surveyor in writing – including all other expenses relating to travel etc. Stage payments on the vessel should be made upon recommendation by the surveyor.

LEGAL/ARBITRATION

Resolving problems between builders and owners through the courts become time consuming and expensive. Unless issues are very serious, arbitration can be the most effective method of solving disputes. Arbitrators may be Maritime Lawyers or Surveyors depending on whether it is a legal problem or a technical one. Arbitrators are trained in the dispassionate resolution of problems based on documentation and verbal evidence. Experience has shown that the use of arbitration is frequently the most satisfactory way of solving owner and builder disputes.





SURVEYS

For any purchaser, a survey by a professional Surveyor is a worthwhile investment. For a boat under construction the Surveyor will audit the boatyard's progress through the moulding, fitting of modules, electrical system, fitting of engines, mast, launch and trials. This will result in a report of the build and a certificate.

The survey documents are valuable records and will be important for resale of the yacht. They will also be baseline documents for any warranty claims. It is important to use professionally qualified Surveyors with years of experience of surveying a variety of yacht types.

COMPLETION OF BUILD

With the builder, establish an appropriate facility at which to launch the vessel and ensure you are aware of all associated costs. Ensure that the vessel undergoes a commissioning process which entails the testing of all systems and equipment based on criteria outlined by the surveyor.

Make arrangements with the builder to conduct sea trials of the vessel, ensuring that you are aware of what is being tested. Ensure that the appointed surveyor is involved in this process.

COMPLETION OF SALE

Once all of the above are completed to the satisfaction of both parties, a bill of sale is made by the owner for the buyer (Your surveyor should advise as to what this should contain). The owner is then paid in accordance with this joint understanding.

HANDOVER TO OWNER

There are a number of handover options available: The owner travels to South Africa to collect the boat and either sails the boat to its destination or hires a skipper to do so OR the boat builder sends a skipper to deliver the boat to the owner.

SAMSA REGULATIONS

The South African Maritime Safety Authority (SAMSA) has regulations which apply to South African registered vessels.

SAMSA must be informed of the commencement of building any yacht or small craft intended for commercial purposes. Boat builders in South Africa are conversant with the rules which are applied to the craft they are constructing. Additional information can be obtained from specialist consultants and Surveyors or directly from SAMSA.





CLEARING YOUR OWN BOAT OUT OF SOUTH AFRICA

****Please note, these procedures can change and this is a guideline***

1. Get a letter from the Yacht Club or Marina where you are moored confirming you don't owe them any money. It's a standard letter.
2. Go to the nearest Port Control Building (In Cape Town this is located at South Arm Rd, Table Bay Harbour) with your boat papers and the letter from the Yacht Club/Marina to get a clearance certificate. (In Cape Town the Customer Service Centre telephone number is +27 21 449 3111). There is no cost attached. (Customs are allowing you to clear out without the Port Clearance Certificate as long as you have the Yacht Club/ Marina letter).
3. Go to Immigration (Port Of Entry Control Center, Duncan Road, Victoria & Alfred Waterfront, Cape Town, South Africa, Telephone +27 21 421 1007) with the crew and passports (all crew must be present).
4. Go to Customs in Port Of Entry Control Center, Duncan Road, Victoria & Alfred Waterfront, Cape Town, South Africa to do the following:
 - Complete clearing out form DA 1 as well as clearing for foreign destination form DA 3
 - Show proof of immigration clearance
 - Produce Customs export clearance for the yacht (SAD500 for export yachts).
 - Produce the letter from the yacht club etc.
 - Produce temporary pass from SAMSA (for locally manufactured but as yet unregistered export boats). If boat is already foreign registered it will have its necessary papers but Customs will still request that SAMSA confirm in some way that these are okay. (In Cape Town, SAMSA, 2 Long Street, 19th floor, Telephone +27 21 421 6162). Customs will also ask for a SAMSA competency certificate for each skipper.



BUYERS GUIDE: SA FOREIGN ECONOMIC OFFICES

EUROPE 1 REGION

MISSION	ECONOMIC OFFICE STAFF	TELEPHONE / FACSIMILE / E-MAIL
<p>Brussels (also: Luxembourg)</p> <p>SA Embassy to Belgium and Luxembourg and the SA Mission to the EU, Rue Montoyer 17-19 (B-1000), 1040 Brussels, BELGIUM Postal Address: -1 HOURS</p>	<p>Vacant Minister (Economic)</p> <p>Mr Julian Van Hille Marketing Officer</p> <p>Vacant Marketing Officer</p> <p>Ms Marcia Kennof Secretary</p>	<p>T 0032 2 285 4400 0032 2 285 4441 Secretary</p> <p>M 0032 472 29 55 29 0032 473 864 436</p> <p>F 0032 2 502 01 24</p> <p>E TraDE@THEDTI.BE ivanhille@thedti.be mkennof@thedti.be</p>
<p>London</p> <p>SA High Commission, South Africa House, Trafalgar Square, London WC2N 5DP, UNITED KINGDOM Postal Address: -2 HOURS</p>	<p>Mr Madileke Ramushu Minister (Economic)</p> <p>Mr Jacob Mothopeng Marketing Officer</p> <p>Vacant Marketing Officer</p> <p>Vacant Secretary</p>	<p>T 0044 20 7451 7243/7248/7251</p> <p>M 0044 77 1448 7143 0044 77 3062 2304 (Madileke)</p> <p>F 0044 20 7839 0634</p> <p>E MRamushu@thedti.gov.za Mothopengji@dirco.gov.za</p> <p>W www.southafricahouse.com</p>
<p>Milan</p> <p>South African Consulate General, Vicolo San Giovanni, Sul Muro 4, 20121, Milano, ITALY Postal Address: Casella Postale 1468, 20101 Milano, ITALY -1 HOURS</p>	<p>Ms Marcella Uttaro Marketing Officer</p> <p>Mr Anwar Majal Secretary</p>	<p>T 0039 02 885 8581</p> <p>M 0039 3483 333043</p> <p>F 0039 02 7200 2834</p> <p>E muttaro@thedti.gov.za dtimilan@thedti.gov.za majala@dirco.gov.za</p>
<p>Moscow (also: Belarus, Ukraine, Georgia, Armenia and Kazakhstan)</p> <p>South African Embassy, Granatny Per1, Building 9, Moscow 123001, RUSSIA Postal Address: +1 HOURS</p>	<p>Vacant Minister (Economic)</p> <p>Mr Vladislav Krivosheev Marketing Officer</p> <p>Ms Irina Cheburkova Secretary</p>	<p>T 007 495 926 1177</p> <p>M 007 985 182 8765</p> <p>E vladislav@thedti.ru tradesa@econsa.ru irina.thedti@gmail.com</p> <p>W www.econsa.ru</p>

EUROPE 1 REGION (CONTINUED)

MISSION	ECONOMIC OFFICE STAFF	TELEPHONE / FACSIMILE / E-MAIL
<p>Stockholm (also: Denmark, Norway, Finland, Iceland and Baltic States)</p> <p>SA Embassy, Flemmeggatan 20, S – 112 26 Stockholm, SWEDEN Postal Address: -1 HOURS</p>	<p>Vacant Marketing Officer</p> <p>Ms Alyce Frisk</p>	<p>T 0046 8 783 7743 (Trade) 0046 8 243950 (Switchboard)</p> <p>M</p> <p>F 0046 8 660 2837</p> <p>E friska@dirco.gov.za</p> <p>W www.southafrica.se</p>
<p>The Hague</p> <p>SA Embassy, Wassenaarseweg 40, 2596 CJ The Hague, THE NETHERLANDS Postal Address: -1 HOURS</p>	<p>Mr Herman van der Kroef Marketing Officer</p>	<p>T 0031 70 3924501</p> <p>M 0031 614600714</p> <p>F 0031 70 361 7862</p>

EUROPE 2 REGION

MISSION	ECONOMIC OFFICE STAFF	TELEPHONE / FACSIMILE / E-MAIL
<p>Berlin</p> <p>SA Embassy, Economic Section, Tiergartenstrasse 18, 10785 Berlin, GERMANY Postal Address: -1 HOUR</p>	<p>Vacant Consul (Economic)</p> <p>Vacant Marketing Officer</p>	<p>T 0049 30 22073152</p> <p>M 0049 17 2906 4917</p> <p>F 0049 30 22073207</p> <p>E</p>
<p>Berne</p> <p>South African Embassy, Alpenstrasse 29, 3006 Berne, SWITZERLAND Postal Address: Postfach, 3000 Berne 6, SWITZERLAND -1 HOUR</p>	<p>Vacant Marketing Officer</p>	<p>T 0041 31 350 1313</p> <p>M 0041 79 822 8371</p> <p>F 0041 31 368 1750</p> <p>E</p>
<p>Madrid (also: Portugal)</p> <p>SA Embassy, Calle Claudio Coello 91, 6th Floor, Madrid, 28006, SPAIN Postal Address: -1 HOUR</p>	<p>Ms Alicia Segura Marketing Officer</p> <p>Ms Eva Gomez Assistant: Trade Section</p>	<p>T 0034 91 436 3780 (Switchboard) 0034 91 436 3781(Alicia) 0034 91 436 3786(Eva)</p> <p>M 0034 60 765 0952 (Alicia)</p> <p>F 0034 91 575 5389</p>



EUROPE 2 REGION (CONTINUED)

MISSION	ECONOMIC OFFICE STAFF	TELEPHONE / FACSIMILE / E-MAIL
Madrid (CONTINUED)		F 0034 91 575 5389 E alicia_segura@sudafrica.com econ@sudafrica.com
Munich SA Consulate-General, Sendlinger-Tor-Platz 5, 80336 Munich, GERMANY Postal Address: -1 HOUR	Vacant Consul (Economic) Mr Marc Mueller Marketing Officer Vacant Trade Secretary	T 0049 89 2311 6354 M 0049 17 5864 4571 (Marc) F 0049 89 2311 6350 E mueller@suedafrika.org
Ankara SA Embassy, Filistin Sokak No 27, Gaziosmanpasa, Ankara 06700, TURKEY -1 HOUR	Ms Sultan Onacak Marketing Officer	T 0090 312 405 6863 M 0090 535 105 3169 (Sultan) F 0090 312 446 6434 E OnacakS@dirco.gov.za www.southafrica.org.tr
Paris SA Embassy, 59 Quai d'Orsay, 75343 Paris, FRANCE Postal Address: -1 HOUR	Vacant Counsellor (Economic) Vacant Marketing Officer Mr Mustapha Adams Marketing Officer	T 0033 1 5359 2323 M 0033 6 1820 0114 F 0033 1 4555 4867 E mustapha.adams@orange.fr
Vienna SA Embassy, Sandgasse 33, A1190 Vienna, AUSTRIA Postal Address: -1 HOUR	Ms Andrijana Ruzic Marketing Officer	T 0043 1 320 649333 M 0043 664 4204 999 F 0043 132 0649 351 E vienna.trade@dirco.gov.za ruzic-terglava@dirco.gov.za



AMERICAS REGION

MISSION

Buenos Aires (Also: other Latin American Countries except Brazil)

SA Embassy, Marcelo T de Alvear
590, 8th Floor Capital Federal,
1058 Buenos Aires, ARGENTINA
Postal Address:

-5 HOURS

ECONOMIC OFFICE STAFF

Ms Florencia Achcar
Marketing Officer

TELEPHONE / FACSIMILE / E-MAIL

T 0054 11 43172900
0054 11 43172923 (Direct)

M 0054 911 4171 5685

F 0054 11 4311 8991

E achcarf@dirco.gov.za

W www.sudafrica.org.ar

Chicago

SA Consulate-General, 200 South
Michigan Ave, Suite 600, Chicago,
Illinois 60604, USA

Postal Address:

-7/8 HOURS

Vacant
Consul (Economic)

Mr Ignatius Masebe
Marketing Officer

Vacant
Trade and Investment
Promotion

T 001 312 939 9230 (Ignitius)
001 312 939 6529

M 001 312 515 5501

F 001 312 939 2588

E satradechicago@gmail.com
ignatiusmasebe@gmail.com

New York

SA Consulate-General, 333 East
38th Street, 9th Floor, New York,
NY 10016, USA

-7/8 HOURS

Mr Jeffrey Govan
Marketing Officer

Ms Bing Alo-Villareal
Marketing Officer

Myrna x2427 Sandra x2494

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M 001 917 496 5007 (Jeff)
001 917 496 5006 (Bing)

F 001 212 856 1576

E govanj@dirco.gov.za
alo-villarealb@dirco.gov.za
peraltam@dirco.gov.za
nwes@dirco.gov.za

Sao Paulo

SA ConsulateGeneral, Avenida
Paulista 1754, 17th Floor, 01310-920,
São Paulo, SP, BRAZIL

Postal Address

-5 HOURS

Vacant
Consul (Economic)

Mr Mark T Rabbitts
Marketing Officer

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0055 11 3284 6533

M 0055 11 98579 1964 (Shanaaz)
0055 11 97140 7741 (Mark)

F 0055 11 3288 3742

E sa.trade@hotmail.com
safrika@terra.com.br

Toronto

South African Consulate General
Toronto, 110 Sheppard Avenue
East, Suite 600, Toronto, Ontario,
CANADA M2N 6Y8

Postal Address:

-6/7 HOURS

Vacant
Marketing Officer

Vacant
Marketing Officer

Ms Sybil Miller
Assistant: Trade Section (x23)

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001 416 730 7283
001 416 730 7284 (Sybil)

M

F 001 416 944 2761



AMERICAS REGION (CONTINUED)

MISSION	ECONOMIC OFFICE STAFF	TELEPHONE / FACSIMILE / E-MAIL
TORONTO (CONTINUED)		
Washington	Mr Malose Letsoalo Minister (Economic)	T 001 202 232 4400 001 202 274 7975 (Cheong) 001 202 274 7977 (Nomsa)
SA Embassy, 3051 Massachusetts Avenue, NW Washington, DC 20008, U S A Postal Address: -6/7 HOURS	Ms Jennifer Cheong Marketing Officer	M 001 202 390 6402 (Malose)
	Ms Sandi Simon Secretary	F 001 202 966 5919
	Ms Nomsa Dlamini Secretary	E MALetsoalo@thedti.gov.za ssimon@saembassy.org jcheong@saembassy.org gndlamini@saembassy.org

EAST AFRICA AND SADC

MISSION	ECONOMIC OFFICE STAFF	TELEPHONE / FACSIMILE / E-MAIL
Addis Ababa		
S A Embassy, Higher 23, Kebele 10, House No 1885, Addis Ababa, ETHIOPIA Postal address P O Box 1091, Addis Ababa, ETHIOPIA +1 HOUR	Vacant Counsellor (Economic)	T 00251 11 371 1002
	Vacant Marketing Officer	M 00251 922 73 9017
		F 00251 11 371 3035
		E
Harare		
S A High Commission, 7 Elcombe Road, Belgravia, Harare, ZIMBABWE Postal Address: P O Box A1654 Avondale, Harare, ZIMBABWE 0 HOURS	Mr Sisanda Mtwazi Counsellor (Economic)	T 00263 4 251 849 00263 4 251 853
	Mr Keith Goto Marketing Officer	M 00263 78 270 3972 (Sisanda) 00263 772 135 344 (Keith)
	Vacant Secretary	F 00263 4 753 185 00263 4 749 657
		E smtwazi@saembassy.co.zw trade@saembassy.co.zw trademarketing@saembassy.co.zw SMtwazi@thedti.gov.za

EAST AFRICA AND SADC (CONTINUED)

MISSION	ECONOMIC OFFICE STAFF	TELEPHONE / FACSIMILE / E-MAIL
<p>Kampala</p> <p>S A High Commission, 15A Nakasero Road, Kampala, UGANDA Postal Address: P O Box 22667 KAMPALA +1 HOURS</p>	<p>Vacant Counsellor (Economic)</p> <p>Vacant Marketing Officer</p>	<p>T 00256 41 770 2100</p> <p>M</p> <p>F 00256 41 434 8216</p> <p>E</p>
<p>Kinshasa</p> <p>S A Embassy, 77 Avenue Ngongo Lutete, Gombe, Kinshasa, DEMOCRATIC REPUBLIC OF THE CONGO (DRC) Postal address Boite Postale 7829, Kinshasa 1, DRC</p>	<p>Mr Siphamandla Kumkani Counsellor (Economic)</p> <p>Ms Vanessa Kasongo Marketing Officer</p> <p>Mr Victor M Mulenda Driver</p>	<p>T 00243 81 556 6598</p> <p>M 00243 82 850 2631 (Vanessa) 00233 81 056 4151 (Siphamandla)</p> <p>F 00243</p> <p>E KasongoV@dirco.gov.za KumkaniS@dirco.gov.za</p>
<p>Luanda</p> <p>SA Embassy, Condominio Ouro Verde II, Premio Dubai Road, Municipio da Samba Sector ZRGA, Talatona, Luanda, ANGOLA Postal Address: -1 HOURS</p>	<p>Mr Meshack Mathye Counsellor (Economic)</p> <p>Mr Antonio Coutinho Dos Santos Marketing Officer</p> <p>Vacant Driver</p>	<p>T 00244 22 33 9126</p> <p>M 00244 94 288 9535 (Meshack) 00244 93 778 2753 (Antonio)</p> <p>F 00244 222 39 8730</p> <p>E MMathye@thedti.gov.za coutinhosantossaembassy@gmail.com</p>
<p>Maputo</p> <p>SA High Commission Avenida Eduardo Mondlane 41 Caixa Postal 1120 Maputo, MOZAMBIQUE 0 HOURS</p>	<p>Ms Tinyiko Mafowane Counsellor (Economic)</p> <p>Mr Luis Labo Marketing Officer</p> <p>Ms Nadia Babar Secretary</p>	<p>T 00258 21 243000 x 52262</p> <p>M 00258 84 398 7120 (Luis) 00258 84 737 6870 (Nadia) 00258 84 311 5946 (Tinyiko)</p> <p>F 00258 21 488896</p> <p>E saeconomic@tropical.co.mz satrade@tropical.co.mz saeconomic.mail@tropical.co.mz TMafuwane@thedti.gov.za</p>
<p>Nairobi</p> <p>SA High Commission, 5th Floor Roshmaer Building, Lenana Road, Kilimani, Nairobi, KENYA Postal Address: P O Box 42441, Nairobi, KENYA.</p>	<p>Ms Zanele Sanni Counsellor (Economic)</p> <p>Mr Gerald Ockotch Marketing Officer</p>	<p>T 00254 20 282 7000/7218 Direct</p> <p>M 00254 71 460 6812 00254 79 325 8958 (Zanele)</p> <p>F 00254 20 282 7219/7236</p>



EAST AFRICA AND SADC (CONTINUED)

MISSION	ECONOMIC OFFICE STAFF	TELEPHONE / FACSIMILE / E-MAIL
Nairobi (CONTINUED) +1 HOUR	Ms Verydiana Selebwa Secretary	E gockotch@thedti.gov.za SanniZ@dirco.gov.za
Juba SA Embassy, House 873 Southern Block K-3-K South Tongping Area Juba South Sudan	Vacant Counsellor (Economics)	T 00211 M 00211 923 00 4783 E

WEST AFRICA & MIDDLE EAST REGION

MISSION	ECONOMIC OFFICE STAFF	TELEPHONE / FACSIMILE / E-MAIL
Abuja South African High Commission, 371 Diplomatic Drive, Central Business District, Abuja, Nigeria Postal Address: - 1 HOURS	Mr Greg Munyai Counsellor (Economic) Mr Abdul-Muizz Momodu Marketing Officer	T 00234 9 782 2852 M 00234 90 6297 8001 (Greg) 00234 70 3408 9962 (Abdul) F 00234 9 413 3829 E muizzmomodu@gmail.com GMunyai@thedti.gov.za
Accra SA High Commission, 10 Klotey Crescent, North Labone, Accra, GHANA Postal Address P O Box 298, Trade Fair, Accra, GHANA -2 HOURS	Mr Mzwakhe Lubisi Counsellor (Economic) Mr Stephen Nii Kotey Marketing Officer	T 00233 302 740465 M 00233 244 340 200 (Mzwakhe) 00233 249 113 750 (Stephen) F 00233 302 764460 E MLubisi@thedti.gov.za kotey@dirco.gov.za
Cairo S A Embassy, Building 11, Intersection Road 200 & 203, Digla-Maadi, Cairo, EGYPT Postal Address: +1 HOURS Working week is from Sunday – Thursday	Vacant Consellor (Economic) Ms Abeer About Enein Marketing Officer Ms Dina Omar Nosseir Secretary Vacant Director	T 00 202 253 53000/53019 00 202 253 53018 (Direct) M 00 201 00 545 1355 (Abeer) 00 201 00 148 6148 F 00 202 2521 3261 E essaamb@idsc.net.eg southafr@idsc.net.eg



WEST AFRICA & MIDDLE EAST REGION (CONTINUED)

MISSION	ECONOMIC OFFICE STAFF	TELEPHONE / FACSIMILE / E-MAIL
<p>Algiers</p> <p>S A Embassy, 21 Rue du Stade, Hydra, Algiers 16000, Algeria +2 HOURS</p>	<p>Vacant Counsellor (Economic)</p>	<p>T 00213 2148 4418</p> <p>M 00213 7708 7006</p> <p>F 00213 2148 4419</p> <p>E</p>
<p>Dakar</p> <p>SA Embassy, Mermoz Sud, Lotissement Ecole de Police. Lot no. 5 Dakar, Senegal Postal Address: BP 21010, Dakar-Ponty, Dakar Senegal no. 5, Dakar, Senegal -2 HOURS</p>	<p>Mr Karabo Modimokwane Counsellor (Economic)</p> <p>Mr Macoumba Dieng Marketing Officer</p> <p>Ms Rokhaya Diop Trade Secretary</p>	<p>T 00221 33 864 6055 (direct) 00221 33 865 1959</p> <p>M 00221 77 819 6113</p> <p>F 00221 33 824 2125</p> <p>E kModimokwane@thediti.gov.za tradeafsud@orange.sn investafsud@orange.sn tradesa@orange.sn</p> <p>W www.saesenegal.info</p>
<p>Dubai</p> <p>South African Consulate, Khalid Bin Waleed Street, Al Karama, Bur Dubai, UNITED ARAB EMIRATES Postal Address P O Box 34800, Dubai, UNITED ARAB EMIRATES + 2 HOURS Working week is from Sunday – Thursday</p>	<p>Vacant Consul (Economic)</p> <p>Vacant Marketing Officer</p> <p>Ms Joy Marie Buensalido Trade Assistant</p>	<p>T 00971 4 370 9901 (Direct) 00971 4 397 5222 (Switchboard)</p> <p>M 00971 50 443 6733 (Sake) 00971 50 558 3491 (Sidharth)</p> <p>F 00971 4 397 9602</p> <p>E satrade@thediti.ae tradeassistant@thediti.ae marketingofficer@thediti.ae</p>
<p>Riyadh</p> <p>South African Embassy, 150 King Kalid Street, Um Al-Hammam District East, Riyadh, SAUDI ARABIA Postal Address: P O Box 94006 Riyadh 11693 +1 HOURS Working week is from Saturday – Wednesday</p>	<p>Vacant Counsellor (Economic)</p> <p>Vacant Marketing Officer</p>	<p>T 00 966 1 442 9716</p> <p>M 00 966 5 5882 6556</p> <p>F 00 966 1 442 9708</p> <p>E</p>

WEST AFRICA & MIDDLE EAST REGION (CONTINUED)

MISSION

Tehran

SA Embassy, No 5 Yekta St, Bagh-e-Ferdows, Valise Ave, Tajrish Sq, Tehran, ISLAMIC REPUBLIC OF IRAN
Postal Address:

P O Box 11365-7476, Tehran, Iran

+2½ HOURS

Working week is from Sunday – Thursday

ECONOMIC OFFICE STAFF

Vacant
Counsellor (Economic)

Mr Fariborz Farzaneh
Marketing Officer

Ms Maryam Samari,
Secretary

TELEPHONE / FACSIMILE / E-MAIL

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M 0098 912 114 8474

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E ffarzaneh@satrade.ir
msamari@satrade.ir

ASIA EAST REGION

MISSION

Beijing

South African Embassy, 5 Dongzhimenwai Dajie, Sanlitun, Chaoyang District, Beijing, PEOPLE'S REPUBLIC OF CHINA

Postal Address:

+6 HOURS

ECONOMIC OFFICE STAFF

Mr Yusuf Timol
Minister (Economic)

Vacant
Marketing Officer

Vacant
Secretary

TELEPHONE / FACSIMILE / E-MAIL

T 0086 10 6532 0171 – 5

0086 10 6532 7320/1/3

0086 10 8532 0054 Direct

0086 10 6532 7315 Direct

M 0086 136 0116 9744 (Yusuf)

F 0086 10 6532 0182

E timoly@saembassy.org.cn

Hong Kong (Also Macau)

SA Consulate General, Hong Kong SAR & Macao SAR, Room 1906-8, 19th Floor Central Plaza, 18 Harbour Road, Wanchai, HONG KONG

Postal Address:

+6 HOURS

Vacant
Marketing Officer

T 00 852 3926 4300

M

F 00 852 2577 4532

E

Seoul

SA Embassy, 104 Dokseodang, Hannam-dong, Yongsan - ku, Seoul, SOUTH KOREA

Postal Address:

+7 HOURS

Ms Seema Sardha
Counsellor (Economic)

Mr Kwangsu Jin
Marketing Officer

Mr Sung-Wan Im
Trade Secretary

T 0082 2 795 0948/792 4855

M 0082 10 9038 0948 (Seema)

0082 10 3467 9668 (Kwangsu)

F 0082 2 795 0949

E satrade@korea.com
SSardha@thedti.gov.za
ksjin@southafrica-embassy.or.kr

ASIA EAST REGION (CONTINUED)

MISSION

Shanghai

South African Consulate-General
222 Yan An Road East
27th Floor, Room 2705/6
Shanghai, PEOPLES REPUBLIC OF
CHINA
+6 HOURS

ECONOMIC OFFICE STAFF

Mr Rirhandzu Mahlale
Consul (Economic)

Vacant
Marketing Officer (x103)

TELEPHONE / FACSIMILE /
E-MAIL

T 0086 21 5359 4977

M 0086 138 1661 3041 (Rirhandzu)

F 0086 21 6335 2820

E dtishanghai@rsaconsulate.com
RMahlale@thedti.gov.za
MahlaleR@dirco.gov.za

Tokyo

SA Embassy, 4th Floor
Hanzomon First Building,1-4
Kojimachi, Chiyoda-ku, Tokyo
102-0083, JAPAN
Postal Address:
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Mr Riaan le Roux
Counsellor (Economic)

Vacant
Marketing Officer

Ms Tomoko Yamaguchi
Marketing Officer

Ms Keiko Ishihara
Administrative Officer

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M 0081 90 1429 3880 (Riaan)

F 0081 3 3261 6445

E RleRoux@thedti.gov.za
ishihara@sajapan.org
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ASIA WEST REGION

MISSION

**Bangkok (also: Vietnam,
Cambodia, Myanmar and Laos)**

SA Embassy, 12th A Floor, M-Thai
Tower, All Seasons Place, 87
Wireless Road, Pathumwan,
Bangkok 10330, THAILAND
Postal Address
+5 HOURS

ECONOMIC OFFICE STAFF

Vacant
Marketing Officer

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