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## October 2016

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### SABBEX

### SOUTH AFRICAN BOATBUILDERS EXPORT COUNCIL



The South African Boatbuilders Export Council (SABBEX) is a national export council for the export promotion & export development of the boatbuilding industry, within the framework of the Department of Trade & Industry. South Africa is globally renowned for its award-winning multihulls, custom and semi-custom sailing catamarans, monohulls, power boats, commercial vessels, sport fishing boats and inflatables. SABBEX aims to promote South Africa as a globally competitive and reputable boatbuilding nation.

#### SABBEX MEMBERSHIP



#### **FULL MEMBERSHIP**

Manufacturing and exporting boats, and participating in the SABBEX Accreditation programme.



#### AFFILIATED MEMBERSHIP

Manufacturing associated products for export or providing export related services.



#### EMERGING EXPORTER MEMBERSHIP

New and existing companies manufacturing for less than 2 years; New and existing companies exporting for less than 2 years; Companies with reinstated membership; (at discretion of SABBEX Board).

#### **BENEFITS OF SABBEX MEMBERSHIP**

- Create consumer confidence by being associated with an export council supported by the dti
- Access to international market research.
- Assistance with international exhibitions, trade missions and international marketing

- Greater access to relevant government departments
- Assist the development of exporters to become fully accredited members
- Address stumbling blocks to grow international business
- Mentorship for new exporters
- Ensure the interests of SA manufacturers are represented with industry associations
- Facilitate participation in **dti** export development events
- Assist with applications and claims for dti export incentives
- Active lobbying with Government
- Facilitate networking amongst members
- Access to industry research and export figures
- Company listing on the SABBEX website and in the industry directory for distribution worldwide
- Opportunity to receive international export enquiries
- Assistance with export finance programmes and mechanisms offered by the dti and ECIC

#### **ACCREDITATION**



SABBEX has an industry Code of Conduct, which encourages that minimum standards are adhered to in eleven business aspects, and also has a developmental focus to encourage companies to achieve international best practice. Companies are audited in matters including warranty procedure, owners' manuals, customer service and international specifications.

It should be noted that the term "accredited" does not imply any guarantee of performance on the part of SABBEX. If a member fails to comply with the minimum standards, the council can suspend or terminate membership, but recourse will be in terms of the contract between client and builder.

SABBEX AIMS TO PROMOTE SOUTH AFRICA AS A GLOBALLY COMPETITIVE AND REPUTABLE BOATBUILDING NATION.

# MIA SA MARINE INDUSTRY ASSOCIATION OF SOUTH AFRICA



#### CONNECTING AND DEVELOPING THE BOATING INDUSTRY IN SOUTH AFRICA

MIASA is a trade association linking companies across South Africa to represent and grow the boating and marine manufacturing industry. MIASA plays a vital role in liaising between industry, government and other stakeholders to promote the industry and address challenges and blockages.



It seeks to represent the entire industry value chain from manufacturers and retailers to consumer and business services both nationally and internationally.

MIASA is a member of the International Council of Marine Industry Associations and it works closely with the South African Boat Builders Export Council (SABBEX).

#### **HOW TO BECOME A MEMBER**

Visit the MIASA website at www.miasa.co.za and download a membership application form, or contact us on info@miasa.co.za and request a form.

Membership runs from January to December each year. Once we receive your application and it is approved, we will issue you with an invoice for your annual membership fee (pro-rata should you join in the middle of the year). As a member you receive an annual member's certificate and membership sticker to display at your premises. Membership is tiered to accommodate different sized companies:

Ordinary Membership <5m turnover per annum

R5m - R35m turnover per annum >R35m turnover per annum

**Emerging Membership** <R1m turnover per annum

(Nominated by an existing MIASA member)

Association Membership For Institutions

#### **BENEFITS OF MEMBERSHIP**

#### **DOCUMENTATION**

Members have access to **documents** and **research** that MIASA has compiled for member's exclusive use.

#### FREE INDUSTRY GUIDE LISTING

Members receive a free listing in the **annual** Boating Guide. 2 500 copies are printed annually and **distributed locally and internationally**.

#### INFORMATION

Receive information in a number of ways:

- Fast mail updates on a regular basis via e mail
- Monthly newsletter with all the latest developments
- An active Facebook profile with **links** to member activities and news
- The MIASA website with member listings, news and events

Members also benefit from the services of the MIASA staff who provide information and quidance specific to the member's needs such as CE certification.

#### REPRESENTATION

Members benefit from MIASA's ongoing engagement with a number of government departments and initiatives. Working with these departments, MIASA has been able to deliver increased business opportunities and to minimize their regulatory costs. Some of our successes to date include the rescinding of a luxury tax on boats, rebates on certain imported components and materials and assisting with customs and immigration issues for visiting yachts. Members benefit from a direct line of contact with SAMSA, the International Council of Marine Industry Associations (ICOMIA) and the International Marine Certification Institute (IMCI).

#### **NETWORKING**

MIASA provides a valuable network of connections both within industry and government. This is particularly useful in addressing blockages and problems with regulatory and policy issues. Members can attend regular events, functions and seminars and use the opportunity to network with other MIASA members.

#### **PARTNERSHIPS**

Members receive business support through MIASA participation in sector groups. MIASA works with the following groups and others:

- South African Boat Builders Export Council
- SA Institute of Marine Engineering and Naval Architecture
- Air and Maritime Defence Association
- South African Oil and Gas Alliance
- Trade and Investment KZN
- Ethekwini Maritime Cluster
- Eastern Cape Maritime Cluster

#### TRAINING AND DEVELOPMENT

MIASA has a dedicated Skills Advisory Committee that works on developing qualifications, short courses and training for the industry. A close partnership with the Boat Building Academy and other training providers ensures industry relevance to training provision. Other benefits:

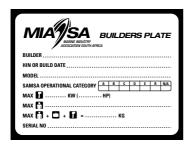
- Assistance with getting back your Skills Development Levy
- Help with grant applications to fund training

#### WEBSITE

The MIASA Website is visited by over 1000 unique visitors a month. All members are listed on the website in their appropriate category and the member's website is linked to the listing.

For more information visit the website www.miasa.co.za or e-mail info@miasa.co.za.

### MIASA BUILDERS PLATE



The Marine Industry Association of South Africa (MIASA) administer a boat builders plate for small vessels in South Africa. This industry-led initiative is a welcome development for boat users and boat builders alike. It aims to encourage good standards of construction in the industry and to build consumer confidence in South African built boats.

The Builders Plate is a declaration of conformity to a technical build specification, which is adjudicated and approved by the MIASA Technical Committee. The builder submits build details per model of boat, along with a copy of the warranty, trial and test certificates and SAMSA Buoyancy Certificate to MIASA. The builder is required to indicate the particular use of the boat, for example,

The vessel is a bass fishing boat intended to operate on dams and rivers. It is designed in accordance with SANS 12215 Part 5 for Category D vessels and a maximum speed of 20 knots.

The builder must also specify the maximum powering of the vessel and the laden and unladen weight applicable for the SAMSA category of operation for the boat.

Once approved by the MIASA Technical Committee as being of appropriate construction for intended use, MIASA issues a Builders Plate with a unique serial number. The boat builder completes the other information and the plate is fitted to the inside of the transom in a clearly visible position. MIASA holds all the records relating to the build specification and intended use of the boat on file. This allows MIASA to keep a record of boats manufactured and holds builders accountable to a consistent lay-up specification for their boats. It is hoped, in time, the boating public will view the Builder's Plate as a sign of credibility, as has been demonstrated in other countries.

### **GET INTO BOATING**

If you are new to boating and would like to give it a try, there are a number of yacht/ sailing/boating clubs across the country, at our major dams, rivers and along our coastline. Many clubs offer entry level sailing programs, and some offer high performance sailing programmes.

To see a list of active clubs, go to www.sailing.org.za/clubs

For an internationally recognised sailing certificate course, especially for a career as international crew, there are a number of sailing academies clustered around Cape Town, Durban and the Garden Route, for example: Atlantic Yachting, Ocean Sailing Academy, Offshore Sailing Academy, Southern Yachting, Two Oceans Maritime Academy and Yachtmaster Sailing School among many others.

In South Africa you must have a licence to drive your boat if it is motorised over 15hp. There are different classes of skipper's tickets depending on where and when you want to use your boat. Contact the South African Maritime Safety Authority (SAMSA) office in your region for a list of accredited training providers. You will need to do a theory and practical component.

If you want to buy a boat, or to get more of a feel for what boating involves, there are 3 national boat shows you could attend:

**Durban Boat Show in July** Johannesburg Boat Show in August www.johannesburgboatshow.co.za Cape Town Boat Show in October

www.durbanboatshow.co.za www.boatshow.co.za

Your boat will have to have a Certificate of Fitness (COF), or a Local General Safety Certificate (LGSC) for a commercial operation. To get a COF your vessel must be inspected by a "SAMSA approved Safety Surveyor". To get a LGSC, your vessel must be registered by SAMSA and surveyed by a SAMSA Safety Surveyor. You will also need to decide what category of COF you want for your boat. COFs and LGSCs are only valid for one year from the date of the safety inspection. Safety is paramount in boating. Keep your paperwork with you when boating, just as you keep your car licence and driver's licence when you drive your car.

Now go out there and safely enjoy yourself on South Africa's breath-taking waterscapes. Boating is for everyone! For more information or advice contact MIASA at info@miasa.co.za

### ...we **C**Ertify the best.





INTERNATIONAL MARINE CERTIFICATION INSTITUTE

IMCI's speed of response to all our queries and the professional way in which they were handled makes dealing with IMCI a pleasure for me and my team.

Dieter Roux

Quality Assurance Manager, Robertson & Caine, Capetown



IMCI Rue Abbé Cuypers 3 1040 Brussels (BE)
Phone: +32 2 741 68 36 Fax: +32 2 741 24 18
info@imci.org www.imci.org Linked in



A member of the International Council of Marine Industry Associations

"Our membership has really grown this year! We strive to represent the entire industry and considering our limited resources, we have made some great strides over the last year."

Vanessa Davidson, CEO, MIA SA



www.miasa.co.za

Connecting and Developing the Boating Industry in South Africa



#### **PRETORIA**

146 Lunnon Road, cnr Jan Shoba & Lunnon Road, Hillcrest 0183

P O Box 13186, Hatfield 0028 Tel: +27 (0) 12 366 2600

Fax: +27 (0) 12 366 2601

#### **CAPE TOWN**

19th Floor, 2 Long Street, Cape Town 8001 Private Bag X 7025, Rogge Bay 8012

Tel: +27 (0) 21 421 6170 Fax: +27 (0) 21 419 0730

#### **DURBAN**

17th Floor, 333 Anton Lembede Street, Durban 4001

Private Bag X 54309, Durban 4000

Tel: +27 (0) 31 307 1501 Fax: +27 (0) 31 306 4983

#### **EAST LONDON**

18 Marine Terrace, Quigney, East London 5211 P O Box 18171, Quigney, East London 5211

Tel: +27 (0) 43 722 4120 Fax: +27 (0) 43 722 2264

#### **RICHARDS BAY**

Gazi Centre, Small Craft Harbour, Newark Road, Richards Bay 3900

P O Box 9561, Tuzi Gazi, Richards Bay 3900

Tel: +27 (0) 35 788 0068 Fax: +27 (0) 35 788 00

#### **SALDANHA BAY**

Old Salcon Building, Harbour Area, Fishing Harbour, Saldanha 7395

P 0 B0X 33, Saldanha 7395 Tel: +27 (0) 22 714 1612

Fax: +27 (0) 22 714 3635

#### **PORT ELIZABETH**

1ST Floor, Bay Suites Building, 1A Humewood Road, Humerail 6000

P O Box 13407, Humewood, Port Elizabeth 6013

Tel: +27 (0) 41 585 0051/3 Fax: +27 (0) 41 582 1213

#### **MOSSEL BAY**

Plaza Aquda, Room 109, Marsh Street, Mossel Bay 6500

P O Box 4, Mossel Bay 6500

Tel: +27 (0) 44 690 4201 Fax: +27 (0) 44 691 1206

#### **PORT NOLLOTH**

Old Post Office Building, Kus Road, Port Nolloth 8280

P O Box 232, Port Nolloth 8280

Tel: +27 (0) 27 851 7695 Fax: +27 (0) 27 851 7699

#### **PORT OF NGQURA**

TNPA Admin Building, Coega, Eastern Cape 6100 P O Box 61032, Blue Water Bay, Port Elizabeth 6212

Cell: +27 (0) 79 512 1017 Fax: +27 (0) 41 582 2130

#### MARITIME RESCUE CO-ORDINATION AND RESPONSE CENTRE

Didata Building, 163 Hendrik Verwoed, 3rd Floor Tygerpark,

Plattekloof, Parow 7500 P 0 Box 532, Parow 7499 Tel: +27 (0) 21 938 3310

Fax: +27 (0) 21 938 3319

#### **MARITIME EMERGENCY NUMBER**

Tel: +27 21 938 3300

## THE AUTHORITY CHAMPIONING SOUTH AFRICA'S GLOBAL MARITIME AMBITIONS.

VISION OF THE SOUTH AFRICAN MARITIME SAFETY AUTHORITY (SAMSA)

## CAREERS IN THE BOATBUILDING INDUSTRY



The boat building industry in South Africa is a dynamic and exciting sector with a wide range of occupations and careers on offer. With on-going technological developments and innovation in boat design and construction methods, it is a progressive industry where you can combine your love of boats with a rewarding career. Leisure boating is growing and South Africa needs skilled and dedicated staff to meet the rigorous demand of construction to international standards.

There are various ways to enter the boat building industry and pursue your career. You can either enter a formal boat building training programme, or you can train in a related career and apply for a position in a boat building yard where you can adapt your skills to the requirements of the marine sector.

Contact MIASA at info@miasa.co.za for more information

A PASSION FOR BOATS - THEIR DESIGN, CONSTRUCTION AND PERFORMANCE - IS THE FIRST AND MOST IMPORTANT ENTRY REQUIREMENT. AFTER THAT, **THE SKY'S THE LIMIT!** 

## AUGUST 2016 JHB EXPO CENTRE, NASREC

























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For more information: Byron | Byron.Colantoni@southafrica.messefrankfurt.com 011 494 5006 | info@jhbboatshow.co.za thttps://www.facebook.com/boat.show.johannesburg



#### **ADMIRAL POWERCATS**



Company: ADMIRAL POWERCATS

Established: 2004

Location: Riley Street, Beaconvale,

Cape Town

Contact Person: Alan Geeling

Website: www.admiralpowercats.com/www.leisureliner.com

Email: info@admiralpowercats.com Phone: +27 21 931 4282 / +27 82 411 4112

ADMIRAL POWERCATS develop, build, deliver and service an innovative range of power catamarans for the leisure, sport, fishing, commercial and para-military markets. We are the sole license holder for the production of *Leisureliner Il* houseboats. We also offer a tooling service for construction of moulds from plugs and build complete boats on behalf of other brands.

Boat Models: 17 Powercat, 21 Powercat, 23 Powercat, 45 Open, 45 Express,

Ferrycat, Afri-Lake, Taxiboat, Leisureliner II houseboat,

8.5m Workboat

Dealerships: Leisureliner ll



## BOATE UII DE IS





#### **CRUISER CATS**



Company: CRUISER CATS

Established: 2008

Location: 14A Marconi Road,

Montague Gardens, Cape Town

Contact Person: Clark Boeken / Shereen Robertson

Website: www.cruisercats.com
Email: info@cruisercats.com
Phone: +27 21 551 0339



CRUISER CATS manufactures luxury power catamarans for the leisure or charter market, the *Havana 40 Express Powercat* and the *Havana 42 Powercat*. Our yachts can be semi-customised to owner's requirements and we can build up to 62 feet yachts upon request. Our boats are built to the highest of standards and have top quality finishes, are comfortable and luxurious, stable at sea and very efficient – a pleasure to own! Our range of cruising catamarans is perfect for live aboards or to cruise around the islands. Experience tranquillity at sea with our catamarans.

Main Products: Havana 40 Express, Havana 42 Powercat









#### **D7 BOATING**



Company: D7 BOATING

Established: 1995

Location: Plot T60, Pongola, KwaZulu-Natal

Contact Person: Hansie Duvenage
Website: www.d7boating.com
E-mail: hansie@d7boating.com

Phone: +27 79 202 8033 / +27 82 773 2903



D7 B0ATING manufactures their *Unique* range of boat designs. This boat hull design offers the best of both worlds. Deep-vee/cat combination for maximum dryness, stability and safety, with minimum horsepower and fuel consumption. Each boat is unique in design and custom built. We believe in quality, rather than quantity.

Boat Models: Unique 680 Centre Console, Unique 680 Forward Console,

Unique 680 Canopy, Unique 530 Centre Console, Unique 530 Forward Console, Unique 900, 410 / 530 Malachite, 700 Pontoon,

510 Wave Glide



#### **GECAT MARINE**



Company: **GECAT MARINE** 

Established: 2000

Location: Unit 1 Deamar Park,

Tarragona Road, Sea Vista, St Francis Bay, Eastern Cape

Contact Person: Errol Plowes

Website: www.boat-builders.co.za Email: gecatboats@wol.co.za

Phone: +27 42 294 0132 / +27 83 521 4903

GECAT MARINE produces sport and commercial boats from 6.5 to 10.7 metres with application in the recreational and commercial sector.

Boat Models: Gecat 21', Gecat 25', Gecat 28', Gecat 35' Walkaround,

Gecat 35' Full Cabin, Gecat 35' Custom Build





#### **HARVEY YACHTS**



Company: HARVEY YACHTS

Established: 2014

Location: 12 New Street, Knysna

Contact Person: Laura Harvey

Website: www.harveyachts.com Email: laura@harveyachts.com

Phone: +27 44 382 0439

HARVEY YACHTS builds high end semi-custom luxury, high performance, carbon fibre sailing catamarans in the 58' to 60' range.

Main Products: HARVEY 58 carbon fibre high performance sailing catamaran



#### KNYSNA YACHT COMPANY









KNYSNA YACHT COMPANY Company:

Established: 2002

Location: 21 Boswerker Street, Knysna

Industrial, Knysna, Eastern

Cape, South Africa

Contact Person: Kevin Fouché

Website: www.knysnayachtco.com Email: admin@knysnayachtco.com

Phone: +27 44 382 2847 YACHT COMPANY

KNYSNA YACHT COMPANY prides itself in being a boutique yacht builder, producing catamarans with a final package of brilliant finishes, ultimate comfort, luxury and performance sailing.

Main Products: Knysna 500 SE Sailing Catamaran





#### **MATRIX YACHTS**









**MATRIX YACHTS** Company:

Established: 2001

Location: 78 Kyalami Drive,

Killarney Gardens, Cape Town

Contact Person: Peter Wehrley

Website: www.matrix-yachts.com Email: info@matrix-yachts.com

Phone: +27 21 556 7179

MATRIX YACHTS is a family operated business that manufactures a range of large stylish and luxurious sailing catamarans and is renowned for their innovative designs. The family's vast sailing and chartering experience has been incorporated

matrix

a c h t s

Main Products: Catamarans: Silhouette 760, Explorer 760, Mirage Daysail 760,

company a world recognized yacht manufacturer of high quality yachts.

into the detailing and layouts of the various yachts which have helped make this

Matrix 600C

Standards:



2012 BVI Charter Boat Show Best in the Show Awards:

2011 Cruising World Boat of the Year Nominee

2007 South African Boating Award Innovator of the Year

2005 Miami Boat Show Star of the Show









#### **MAVERICK YACHTS**



Company: **MAVERICK YACHTS** 

Established: 2007

Location: 12 Fourth Street,

> Montague Gardens, Cape Town, South Africa

Contact Person: Rudi Pretorius

Website: www.maverickyachts.co.za Fmail: rudi@maverickyachts.co.za

+27 21 552 7752 Phone.



MAVERICK YACHTS specialises in building luxurious and spacious 40' and 44' catamarans. The Maverick is designed for short-handed, long range cruising and is built for comfort, safety and reliability.

Main Products: Mayerick 400 and Mayerick 440

Standards:









Awards: 2013 Cruising World Boat of the Year Nominee

> 2010 South African Boating Award for Sailing Craft over 10m 2009 South African Boating Award for Sailing Craft over 10m



#### **NEXUS YACHTS**







Company: **NEXUS YACHTS** 

Established: 2005

Location: 5th Avenue, Sea Vista Industrial

Area, St Francis Bay, South Africa

Contact Person: Roger Paarman

Website: www.balancecatamarans.com
Email: roger@nexusyachts.com

Phone: +27 42 294 0321 / +27 83 252 6548





The *Balance* line of semi-custom performance catamarans are designed and built to restore balance to the catamaran universe. Hand-crafted using epoxy resin, a mix of E-glass, foam cores and carbon reinforced. Designed by architect Anton Du Toit, Hobie World Champion Phil Berman, and legendary South African surfer and boat builder Jonathan Paarman, *Balance* catamarans are designed to achieve a perfect harmony between comfort at anchor as well as safety and performance underway. The *Balance* 526 will make her debut at the Miami International Boat Show in February 2016.

Main Products: Balance 526, Balance 601 and Balance 486 cruising catamarans

Standards: (E

Awards: 2012 Cruising World Boat of the Year Nominee

#### PHOENIX MARINE





Company: PHOENIX MARINE

Established: 2014

Location: John van Niekerk Street. Atlantis.

Cape Town, South Africa

Contact Person: Rudolf Jonker

Website: www.phoenixcatamarans.com Email: admin@phoenixcatamarans.com

Phone: +27 21 577 1078

PHOENIX CATAMARANS is a bespoke yacht boat builder based on the outskirts of Cape Town. Our ethos is using the latest modern design technology with traditional artisan workmanship. With its own full operational joinery/Cad-Cam facility and full GRP tooling workshop, Phoenix is well geared to produce high quality yachts. Currently in production is a 50' luxury sail catamaran with a luxury Power Cat being launched in late 2016.

Main Products: Production Boat Yard of Luxury 50' Sail and Power Catamarans.

Also 44' Sail Catamaran and 55' Power displacement catamaran

in range

Standards:

CE

Awards: Best Catamaran >30' at Miami Sail Show February 2015









Company: ROBERTSON AND CAINE

Established: 1991

Location: Corner Beach Road & Railway Street,

Woodstock, Cape Town, South Africa

Contact Person: Gavin Rogoff

Website: www.robertsonandcaine.com Email: gavin@robertsonandcaine.com

Phone: +27 21 448 5666



ROBERTSON AND CAINE is South Africa's premier boat builder, having produced hundreds of catamarans. World renowned, and the recipient of numerous international awards, the company has produced an impressive list of racers and cruisers.

Main Products: Leopard 40, 44, 48 & 58, Power cat 43 & 51

Standards:







Recent Awards: 2013 & 2012 Cruising World Best Full Size Multihull Boat of the Year

2013 Miami Boat Show Consumer Choice Award 2012 Cruising World Import Boat of the Year 2012 SAIL Best Boats Award for Cruising Multihull

#### **ROYAL CAPE CATAMARANS**









**ROYAL CAPE CATAMARANS** Company:

Established: 2003

Location: 100 Goodwood Road,

Mahogany Ridge, Durban,

South Africa

Contact Person: Ken Bircher

Website: www.royalcapecatamarans.com Fmail: royalcapecat@iafrica.com

+27 31 700 5165 Phone.



ROYAL CAPE CATAMARANS are builders of the luxurious "Majestic 530" and "Majestic 500" sailing catamarans. They are uniquely designed, stylish, safe, stable and spacious vessels, with configurations ideally suited to blue water cruising, island hopping and/or charter. Fractional ownership syndication is facilitated.

Main Products: Majestic 500, Majestic 530 Daysailer,

Majestic 530 flybridge / power









#### **SCAPE YACHTS**











Company: **SCAPE YACHTS** 

Established: 2003

Location: 5 Osmond Street,

Helderberg Industrial Park,

Cape Town

Contact Person: Kevin Knight

Website: www.scapeyachts.com Fmail: sailing@scapeyachts.com

Phone. +27 21 845 4371 Yachts For the love of vailing

SCAPE YACHTS performance catamarans are designed and developed to be the ultimate day charter, sports cruisers and Power cruising catamarans. These fast and Eco-friendly multihulls are easy to sail and very low on maintenance. Scape Yachts performance catamarans are semi-customised to suit your individual requirements. The sailing performance is exceptional, being light weight, high bridge deck and low draft, they are very efficient, quick and suited for tropical sailing. Scape Yachts are built with top quality materials using the latest technology and highest quality fittings.

Main Products: Scape 40' Adventurer, Scape 42' Power, Scape 51' Explorer, Scape

54' Voyager. (Models available in Day Charter or Racer Cruiser).

#### STEALTH YACHTS





Company: STEALTH YACHTS

Established: 2004

Location: 52 Industria Ring Road,

Parow Industria, Cape Town

Contact Person: Ralph Dill

Website: www.stealthyachts.com Email: ralph@stealthyachts.com

Phone: +27 21 931 4420



STEALTH YACHTS manufacture performance-oriented catamarans specifically designed as HYSUCAT (HYdrofoil SUpported CAtamaran) vessels. These not only incorporate an integrated hydrofoil system, but also feature unique in-house developed surface piercing propulsion pods. The result combines unmatched performance, economy and environmental advantages with a superlatively comfortable ride in any sea-state.

Boat Models: 380 Escape, 380 Shuttle, 380 Dive, 520 Escape, 520 Shuttle,

520 RUV, 540 Flybridge

Standards: (E

Awards:

2009 and 2007 SA Boating Power Boat of the Year



## FU

#### ST FRANCIS MARINE



Company: ST FRANCIS MARINE

Established: 1988

Location: Farm "Annex Vischgat", R330,

St Francis Bay, South Africa

Contact Person: Duncan Lethbridge

Website: www.stfrancismarine.com
Email: stfranciscat@intekom.co.za
Phone: +27 42 294 0181 / +27 82 653 9404



ST FRANCIS MARINE established in 1988, is one of South Africa's oldest and most prestigious yacht builders. Having now refined their latest *Vinyl Ester* resin infused *St Francis 50 MK II* is said to be the fastest, safest and best cruising catamaran available. The boatyard's quality and attention to detail is legendary and shows itself in that every pre-owned St Francis has been resold for more than the original purchase price.

Main Products: St Francis 50 MK II

Standards: (E

Awards: 2006 Cruising World Best Cruising Catamaran

2000 Cape to Rio Race Winner – 1st catamaran & 1st on handicap

# FU



#### **TAG YACHTS**



Company: TAG YACHTS

Established: 2007

Location: Fish Eagle Park, Sea Vista,

St Francis Bay, Eastern Cape,

South Africa

Contact Person: Tim van der Steene Website: www.tagyachts.com Email: tim@tagyachts.com Phone: +27 42 294 1064



Boat Models: Tag 50, Tag 60 XR, Tag 60 GT, Tag 72 Day



#### **TRIBOATING**



Company: TRIBOATING

Established: 1991

Location: 18B Rana Road,

Isipingo Rail, Durban

Contact Person: Ugan Pillay

Email: triboating@gmail.com Phone: +27 31 902 5377

TRIBOATING manufactures custom built boats ranging from 14' to 27' in rib, mono and double hull, as well as providing refurbishing and rebuilding services. Good quality boats at good prices. They aspire to make boating life easy.

Main Products: 14'6 Super Dolphin, Ace Craft 15'6 and 18'6, Dorado 16'6,

Rib 4m - 7m, T-Cat, V-Cat, Game Fish 510, Game Fish 595,

Tri Boating cc

27' V-Cat, Game Fish 170, Exicter 170

#### **TRU YACHTS**





Company: TRU YACHTS

Established: 2007

Location: Bouwers Industrial Park,

Christopher Stark Street,

Atlantis, Cape Town

Contact Person: Chris Taylor

Website: www.truyachts.com
Email: chris@truyachts.com
Phone: +27 83 294 5845



TRU YACHTS is a yacht design and construction company, specialising in the design and building of an affordable mid-sized catamarans, powered by sails and/or motor. We have pioneered some interesting concepts in yacht design and space expansion.





### TWO OCEANS MARINE MANUFACTURING









Company: TWO OCEANS MARINE

MANUFACTURING

Established: 1989

Location: Marine Drive, Paarden Eiland,

Cape Town

Contact Person: Mark Delany

Website: www.2oceans.co.za
Email: mark@2oceans.co.za
Phone: +27 21 448 7902



TWO OCEANS MARINE MANUFACTURING celebrated their 26th anniversary this year. From humble beginnings, the company has grown to produce a large variety of craft from 7m upwards and has become one of the premier custom yacht manufacturers in the world, for catamarans from 23m to 25m in both power and sail. Two Oceans Marine manufactures power catamarans ranging from 7m to 11m, custom commercial projects from 5m to 25m, custom sailing and power luxury and charter yachts from 14m to 25m.

Main Products: Sail and power catamarans, sport fishing and commercial boats





#### **VISION YACHTS**









Company: **VISION YACHTS** 

Established: 2014

34 Boswerker Street, Knysna, Location:

Eastern Cape, South Africa

Contact Person: James Turner / Brent Watts Website: www.visionyachts.com

Email: james@visionyachts.com / brent@visionyachts.com Phone: +27 82 684 4167 / +27 84 727 5500 / +27 44 382 0940

VISION YACHTS: Elegance that's more than skin deep. The state-of-the-art technologies that go into Vision Yachts we build, go a lot deeper that their stately, head-turning, styling. Extensive testing and research combined with the latest composite engineering expertise make our 450 Signature Catamarans as safe, modern, technologically advanced and cutting edge as you can get. The Vision 450 Signature catamaran has an industry leading 5 year limited warrantee. The result is blue water sailing catamaran that's incredibly strong, fast, spacious and forgiving, with the kind of all-round abilities, easy to sail, appeal, level of finish, attention to detail and performance that you would never expect from a catamaran in its size and class.

Main Products: Vision 450 Signature Catamaran Yacht



#### **VOYAGE YACHTS**



Company: **VOYAGE YACHTS** 

Established: 1994

Location: 1 Verbena Street, Paarden Eiland

Contact Person: Kay Oldenburg

Website: www.voyagecharters.com Email: info@voyageyachts.co.za

Phone: +27 21 510 6375



VOYAGE YACHTS has been producing blue water catamarans for cruising individuals and for the Caribbean charter market for the past 21 years. As a small volume production yard, Voyage Yachts has build well over 150 catamarans since it was established in 1994 and draws its expertise and know-how from the core of 35 employees which are with the company for more than 10 years. As of January 2015 Voyage Yachts has been involved in developing a 63' power catamaran.

Main Products: Voyage DC45, 480, 520, 600; BOC 630P

Standards: (CE) ABYC.

Awards: 2002 Cruising World Best Cruising Multihull; Boat of the Year;

2003 Cruising World Best Cruising Multihull



## **AUSTRAL MARINE**





Company: AUSTRAL MARINE

Established: 1986

Location: 1 Lerwick Road, Jacobs, Durban

Contact Person: Don Jarratt / Jason Price
Website: www.anglerboats.co.za
Email: don@australmarine.co.za

jason@australmarine.co.za

Phone: +27 31 468 2338

AUSTRAL MARINE are the manufacturers of the well-known Angler range of boats including *Panache*, *Odyssey* and *Benguela*.

Main Products: Power boats for the leisure market





## **FUSION POWER BOATS**



FUSION POWER BOATS



Company: FUSION POWER BOATS

Established: 2014

Location: 34 Boswerker Street,

Knysna, Eastern Cape,

South Africa

Contact Person: James Turner / Brent Watts Website: www.fusionpowerboats.com

Email: james@fusionpowerboats.com / brent@fusionpowerboats.com

Phone: +27 44 382 0940 / +27 82 684 4167

FUSION POWER BOATS have a brilliant uncluttered hull design with ample seating that produces a truly well balanced family boat. A class leading 5 year limited warranty. The only true fusion between family leisure boating and fishing in a perfect clean eye-catching design, built with the best imported materials and quality finishing.

Main Products: Fusion 15 and Fusion 17 power boats



#### **GAW MARINE**



Company: GAW MARINE

Established: 2012

Location: 97 11th Road, Kew, Johannesburg

Contact person: Greg Walters

Website: www.gawmarine.co.za Email: greg@gawmarine.co.za

Phone: +27 61 686 9652



GAW MARINE is the culmination of a true craftsman and his long term passion to make items of beauty and quality. Greg Walters is an artisan boat builder, and along with his small dedicated team, specialises in building replica wooden speed boats.

Main Products: Barrelback 20, Italian replicas





# **G WIND MARINE & SPARS**



**G WIND MARINE & SPARS** Company: Established:

1980

Location: 8 Moss Road, Westmead

Durban

Contact Person: Craig Hulbert

Website: www.gwindustries.com Email: craig@gwindustries.com

Phone: +27 31 700 4525

G-WIND SPARS builds complete rigs for mono hulls and catamarans from 20' up to 70'. G-Wind also manufactures custom aluminium yachts up to 50'.

**G W INDUSTRIES** 

Masts, complete rigs, roller furlers, aluminium yachts Products:

and catamarans





#### **JACOBS BROS BOAT BUILDERS**



PHOTO BY TREVOR WILKINS

Company: JACOBS BROS

**BOAT BUILDERS** 

Established: 1974
Location: Cape Town
Contact Person: Fuad Jacobs

Website: www.jacobsbros.com
Email: fuad@jacobsbros.com
Phone: +27 82 745 5405



JACOBS BROS specialises in building quality, custom, leisure and expedition aluminium yachts. JACOBS BROS builds leisure yachts for blue water cruising, and high latitude expedition yachts for the more adventurous at heart.





#### SOUTHERN WIND SHIPYARD





COURTESY OF SOUTHERN WIND SHIPYARD, PHOTO BY ROB KAMHOOT

Company: SOUTHERN WIND SHIPYARD

Established: 1991

Location: Reen Avenue, Athlone Industria 1,

Cape Town, South Africa

Contact Person: Alberto Del Cinque
Website: www.sws-yachts.com
Email: info@sws-yachts.com
Phone: +27 21 637 8043



SOUTHERN WIND SHIPYARD builds semi-custom, luxury composite sailing yachts from 72' to 130', based on the most advanced technologies, combined with a tradition of craftsmanship and Italian elegance. Southern Wind sailing yachts are built for fast ocean passages, competitive racing, thrilling exploration and relaxing cruising in remote locations.

Standards:



Maritime & Coastguard Agency



Recent Awards: 2015 Finalist Show Boats Award

2014 Finalist Show Boats Award

2013 Finalist Show Boats Award & World Superyacht Award

2012 Finalist Nautical Design Award

2012 Finalist Show Boats Award & World Superyacht Award



#### **WAYNE ROBERTSON YACHTS**



Company: WAYNE ROBERTSON YACHTS

Established: 2004

Location: Unit 6 Haryn Park, 13 Mocke Road,

Diep River, Cape Town

Contact Person: Wayne Robertson

Website: www.waynerobertsonyachts.co.za Email: wayne@waynerobertsonyachts.co.za

Phone: +27 21 701 1577



WAYNE ROBERTSON YACHTS manufactures custom composite products and mouldings, provides full 3D design services from conception to prototype model, project management and consulting services.

Main Products: Delta 19 Daysailer, Club Racer

Awards: 2010 SA Boating Most Innovative Award for floating

football water taxi

# **BOATWORLD**



Company: BOATWORLD

Established: 1984

Location: 360 Magwaza Maphalala Street, Umbilo,

Durban. South Africa

Contact Person: Carl De Villiers / Donovan Herrmann

Email: boat.world@hit.co.za Phone: +27 31 206 0256

BOATWORLD builds inflatable boats, supplies Yamaha outboard motors, inflatable boating accessories and equipment, and offers service repairs in KwaZulu-Natal.

Main Products: Manufacture of Inflatables, RIB's 2.8m to 8m







## **GEMINI MARINE**



Company: **GEMINI MARINE** 

Established: 1979

Location: 17 Bertie Avenue, Epping 2,

Cape Town, South Africa

Contact Person: Gerhard Neethling

Website: www.gemini-marine.com Email: gerhard@gemini-marine.com

Phone: +27 21 534 0617

GEMINI MARINE, an ISO 9001:2008 company, manufactures RIBs and full inflatables up to 10.5m in size, exported to over 45 countries. GEMINI's knowledge and expertise ensure that our clients get the finest boats available in the world's commercial, rescue and military market to suit their specific maritime requirements. Clients include: NSW Water Police, Royal New Zealand Navy, United Nations, Australian Defence Force, Olympic Security, African Union, Australian Federal Police and Sole Supplier to the NSRI (National Sea Rescue Institute).

Main Products: Recreational, Rescue, Racing, Military and Commercial

Inflatables and Rigid Inflatable Boats (3.1m to 10.5m)









#### LEISURE CRAFT



**Leisure Craft** 

Company: LEISURE CRAFT

Established: 1990

Location: 75 St Johns Avenue,

Pinetown, Durban

Contact Person: Mike Higgs

Website: www.boatsonline.co.za Email: boatboyz@telkomsa.net

Phone: +27 31 701 5324

LEISURE CRAFT provides refurbishing, repairs and service of all outboards. Leisure Craft fits buoyancy to SAMSA regulations, and can arrange COFs for  $\leftarrow$ 9m and a SAMSA approved skippers course. Leisure Craft also builds the Stealth range of semi rigid inflatables from 3,4m to 8m and the Super Stealth 4,9m Centre console rigid offshore craft.







## **NAUTIC AFRICA**



Company: NAUTIC AFRICA

Established: 2008

Location: Corner Marine Drive & Container

Road, Paarden Eiland, Cape Town

Contact Person: Camilla Owen-Jones
Website: www.nauticafrica.com
Email: Camilla@nauticafrica.com

Phone: +27 21 200 0601

NAUTIC AFRICA is a shipyard building high quality performance vessels for the commercial B2B market and governmental bodies. Nautic Africa focuses on supplying products into AFRICA and has an established network in West and East Africa. Nautic Africa is helping to meet the continent's growing demand for quality vessels designed economically, environmentally and in socially responsible ways.

Main Products: Patrol, defence, oil and gas platforms & commercial vessels,

service and support, vessel parts and spares, vessel leasing,

management & operations

Standards:



**ISO** 9001:2008

Awards:

2015 A.I Business Excellence Award: Best Ship Builder SA 2014 Cape Chamber of Commerce Exporter of the Year

2014 Acquisition International Magazine Business Excellence Award

2014 Cape Chamber of Commerce Award for Innovation

2014 Ernst & Young Entrepreneur of Year finalist



#### **RHINO CRAFT**

















**RHINO MARINE PRODUCTS** Company:

Established: 2005

Location: 41 Manhattan Street,

Airport Industria, Cape Town

Contact Person: Luc Herman

Website: www.rhinomarineboats.com Email: info@rhinomarineboats.com

Phone: Factory +27 21 380 0068 / Sales +27 82 960 0591



RHINO CRAFT supply durable, virtually indestructible HDPE boats to commercial markets that require boats that can handle much abuse in tough operating environments. Rhino boats can be used for various applications, but our boats are primarily used as work boats, personnel transfer boats and scuba replacement boats (SRP). We have now added military patrol boats and fire-fighting boats to our offering.

Main Products: Rhino 600, Rhino 750, 850, 950, 1050 and 1200 with outboard

or inboard engine(s)







# T-CRAFT / LEGACY MARINE GROUP







Company: T-CRAFT / LEGACY MARINE GROUP

Established: 2001

Location: 3 Oddy Place, Perseverance,

Port Elizabeth, Eastern Cape

Contact Person: Gerry van Niekerk Website: www.tcraft.co.za Email: info@tcraft.co.za Phone: +27 41 463 2959





T-CRAFT is a member of the Legacy Marine Group, based in Port Elizabeth, South Africa and specialises in the construction of innovative and high quality aluminium vessels. Ranges include river and sea going aluminium vessels. From 4.3m river vessels to 16.5m dive support vessels and 18m *Modcat* catamaran hulled transporters in single or double deck options.

Main Products: Kingfisher, Ally-Gator, KFX, Modcat and Legacy Cat ranges





## **TALLIE MARINE**





Company: TALLIE MARINE

Established: 1988

Location: Sandy Point Harbour,

St Helena Bay, Western Cape

Contact person: Anton Tallie

Website: www.talliemarine.com
Email: anton@talliemarine.com

Phone: +27 22 736 1283

TALLIE MARINE vessels are built for various fishing applications including bottom trawling, purse seining, long lining, mining, squid fishing and research, and many vessels are custom built to satisfy the customer's every need. Vessels are designed with a large hold capacity, yet still maintain spacious engine room and accommodation areas. A range of sizes are available from 33 feet to 100 feet based on existing moulds.

Standards:



Awards: 2009 World Quality Commitment Gold Award (Paris)

Cape Argus/Sanlam Job maker of the Year

2005 Community Chest







#### **VEECRAFT MARINE**



Company: VEECRAFT MARINE

Established: 2002

Location: Block B, Island Centre,

Cumberland Road,

Paarden Eiland, Cape Town

Contact person: Andre van Niekerk Website: www.veecraft.com Email: info@veecraft.com Phone: +27 21 511 6412



VEECRAFT MARINE constructs commercial and naval vessels in aluminium and steel that represent the best value and quality in the market. VEECRAFT MARINE'S vessels are designed and built for performance, maintainability and reliability in the most extreme conditions and demanding operators. We provide full documentation, integrated logistic support and training.

Main Products: Patrol Boats, Interceptors, Workboats, Harbour Vessels, Crew

and Supply Vessels, and other Commercial Craft

Standards:











9001

Awards: 2010 Sout

2010 South African Boating Award Best Powercraft



## **ALL PRO SEATS**



Company: ALL PRO SEATS

Established: 1997

Location: 34 Highgate Street, Maitland,

Cape Town

Contact Person: Carol Prins
Website: www.all-pro.co.za

Email: www.att-pro.co.za

Phone: +27 21 511 5205



ALL PRO SEATS is a national distributor for Isringhausen since 1991. Isringhausen is the premier manufacturer of truck and heavy duty equipment seats, and taxi, bus, boat and forklift seats. The factory is based in East London, South Africa. As well as offering new seats, they have a full service workshop for seat repair using genuine ISRI parts as well as a full upholstery facility. They offer a 2 day turnaround on repairs. View their product range on the website.





## **BRANDLEADER**



Company: BRANDLEADER

Location: Warehouseit/Courierit Building,

Long Meadow Business Estate,

9 Angus Crescent, Longmeadow

Contact person: Mac Braun

Website: www.gme.net.au/ www.gme.co.za

Email: macb@brandleader.co.za

Phone: +27 10 001 7280





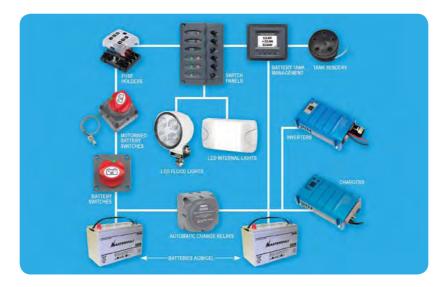
BRANDLEADER is a wholesale importer and distributor. They are the authorised agents of the GME brand (Australia) of land and marine products. They offer a diverse range of top quality products - electronic radio communication, marine antennas, marine entertainment solutions and land/marine safety devices.



## **C-DYNAMICS**







Company: C-DYNAMICS

Established: 1994

Location: 1 Elgin Road, Milnerton,

Cape Town

Contact person: Greg O'Donoghue
Website: www.c-dynamics.co.za
Email: info@c-dynamics.co.za
Phone: +27 21 555 3232



C-DYNAMICS represents a wide range of products especially suited for the Marine Industry, as well as other exciting new areas which require simple, effective power solutions. These include the outdoor and 4x4/off-road markets, off-grid and remote power customers. Solutions which C-Dynamics offer include solar power, plumbing and sanitation, watermaking, refrigeration and air-conditioning, navigation and electronics, lighting and monitoring. The C-dynamics team combines expertise, experience, and great advice to deliver top quality products with market-leading service.

Main Products: Mastervolt, BEP/Marinco, Hella Marine, Dometic, Wema,

Pentair/Shurflo, John Guest, Sunpower



#### **CENTRAL BOATING**

Company: **CENTRAL BOATING** 

Established:

Location. 85 Bree Street, Cape Town

Contact Person: David Barnes

Website: www.centralboating.co.za info@centralboating.co.za Fmail.

Phone: +27 21 424 8026



CENTRAL BOATING is the industry leading distributor for leisure marine products into Southern Africa, representing some of the world's finest marine brands for both OEM boat building and aftermarket retail sectors.

Distributors for: Lewmar, Whale, Musto, Ronstan, Clamcleat, Vaavud, Epifanes,

Pela Pumps, Plastimo Vinox, Windex, Rule Pumps, Metro Marine, EC Smith, Ocean Safety, PSP Tapes, Holt, Alan Brothers, Quayside, Max Prop, Gori-Prop, AAA, Osculati, Todd Marine, Hosecoil, Forespar, Razeto & Casareto, Blue Wave, Majoni

## **MANEX & POWER MARINE**

**MANEX & POWER MARINE** Company:

Location: 9 Paarden Eiland Road,

Paarden Eiland, Cape Town

Contact Person: Gary Sindler

Website: www.manex.co.za Email: manex@manex.co.za Phone:

+27 21 511 7292



MANEX & POWER MARINE is the leading distributor of marine and diving equipment, throughout Southern Africa.

Distributors for: Antal, Barka, Bennet Trim, Gebo, Gill, Goiot, Hepworth, Hose

Tech, Khans, Lecomble & Schmitt, Lopo, Maggi, Marco, Max Power, Obrien, Osculati, Pennel & Flipo, Quick, Rule/Jabsco,

Seaworld, Simson, Tecma, Teleflex, Wichard, Wynn

#### **DENISE DESIGNS AND UPHOLSTERY**



Company: DENISE DESIGNS AND UPHOLSTERY

Established: 2008

Location: 5 Fischer Park, Fischer Road, Hillcrest, Durban

Contact Person: Denise Majority

Website: www.denisedesigns.co.za

 $Email: \\ \qquad denised esigns and upholstery @gmail.com$ 

Phone: +27 84 735 4919 / +27 79 847 3755



ENISE DESIGNS AND UPHOLSTE

DENISE DESIGNS AND UPHOLSTERY is a woman-owned manufacturer of boat cushions since 2008. Specialising in designing and furnishing of custom made cushions for Royal Cape Catamarans and Afri-Cat Marine including re-upholstery to other small crafts.

Main Products: Saloon cushions, Cockpit seating, Headboards, Bedding,

mattresses and bar stools

Awards: 2014 Mayor's Awards for Excellence - Women in Business

## **FALX TRADING**



Company: **FALX TRADING** 

Established: 2009

3 Timber Way, Bergvliet, Location:

Cape Town

Contact Person: Rafe Axelson Website: www.falx.co.za Email: axel@falx.co.za Phone. +27 83 299 9775

FALX TRADING directly imports and distributes: Andersen winches, Ronstan sail handling gear, Vitrifrigo refrigeration, Jefa steering, LED lighting and solar systems. Falx also sources equipment on request from a range of suppliers.





#### FLUIDCO HYDRAULIC SYSTEMS





Company: FLUIDCO HYDRAULIC

SYSTEMS

Established: 1991

Location: 40 Industry Road,

Paarden Eiland, Cape Town

Contact Person: Gareth Rodney
Website: www.fluidco.co.za
Email: sales5@fluidco.co.za
Phone: +27 74 580 1507



At FLUIDCO our motto is "Make it Happen". If you need any hydraulic components, to build, repair or maintain a hydraulic system, contact Fluidco. With more than 30 different quality hydraulic and pneumatic brand names we have the right product for every system.

Main Products: Hydraulic Valves, Hydraulic piping, Hydraulic pumps/motors,

Hydraulic fittings and hose ends.

## FRIGOMAR SOUTH AFRICA - R&M BOATBUILDERS



Company: FRIGOMAR SOUTH AFRICA -

**R&M BOATBUILDERS** 

Established: 1973 Italy, 2015 South Africa

Location: East Quay Boatyard, Silo District,

V&A Waterfront, Cape Town

Contact Person: Manuel Mendes / Bernardo Cerrai

Website: www.frigomar.com

Email: manuelm@icon.co.za / b.cerrai@frigomar.com

Phone: +27 21 418 6032

FRIGOMAR has been developing innovative boat climate control systems for more than 40 years. Frigomar has been the first company in marine sector introducing high-efficiency R410A and inverter BLDC technology applied to chillers and self-contained units. Frigomar is represented all over the world by distributors and service dealers.

Main Products: Chiller and self-contained units for cooling and heating, fan

coils, tailor made fridges, freezers and cold rooms

Standards: Quality management system ISO9001: 2008 certified by RINA,

products standards suitable for European and American markets

Awards: Nomination at 2013 Dame Awards for the first variable capacity

chiller in the marine market



## **GARMIN SOUTHERN AFRICA**



Company: **GARMIN SOUTHERN AFRICA** 

Established: 1990

Location: First Floor, 5 Sturdee Avenue,

Rosebank, Johannesburg

Contact Person: Chris Gillitt

Website: www.garmin.co.za/marine Email: Chris.Gillitt@garmin.com

Phone: +27 82 574 9217

GARMIN specialises in GPS products and solutions for automotive, sports, outdoor and marine markets. Marine products include chartplotters, fishfinders, sounders, radars, cameras, autopilots, instruments and sensors, GPS handhelds, communications and marine networking instruments.

Main Products: Chartplotters / Combo Plotters, Sounders, FishFinders, Radar,

Cameras, Autopilots, Marine Communications, Instruments and Sensors, Marine Networking, GPS HandHelds and Wrist Worn,

**GARMIN** 

Marine Entertainment

Dealerships: **GARMIN** 





#### HARKEN SOUTH AFRICA





Company: HARKEN SOUTH AFRICA

Established: 2003

Location: 46 Marine Drive,

Paarden Eiland,

Cape Town

Contact Person: Ankie Roux

Website: www.harken.co.za
Email: ankie@harken.co.za
Phone: +27 21 511 3244



HARKEN is the leading manufacturer and marketer of quality sailboat hardware and accessories. Our blocks, travellers, furling systems and winches can be found aboard everything from the smallest dinghies to the largest megayachts and cruisers. Our gear has dominated such events as the America's Cup and the Olympics.



#### **HIGH & DRY BOATLIFTS**









**HIGH & DRY BOATLIFTS** Company:

Location: 6 Chilwan Crescent,

Helderberg Industrial Park,

Strand, Cape Town

Contact Person: Ben Lochner

Website: www.highanddry.co.za Fmail: ben@highanddry.co.za +27 82 726 7387 Phone.



HIGH & DRY BOATLIFTS is a patented designed and engineered dry boat storage solution aimed at making dry boat storage affordable and user friendly so that everyone can use it. The protection and peace of mind it offers you are unrivalled in the industry. It's unique "SYPHON" launching and lifting mechanism enables you to leave your float unattended for long periods of time. High & Dry now also offer a remote controlled option.





#### JO FENSHAM YACHT UPHOLSTERY



Company: JO FENSHAM YACHT

**UPHOLSTERY** 

Established: 1981

Location: Pinetree Business Park,

Lekkerwater Road, Sunnydale,

Cape Town

Contact Person: Tariq Fensham
Website: www.jofensham.com
Email: tariq@jofensham.com

Phone: +27 21 785 5244 / +27 82 7666 513

JO FENSHAM YACHT UPHOLSTERY is the premier supplier of interior soft furnishings for yachts and boats. Focused on precision fitting, high quality manufacturing, reliability and dedicated service, Jo Fensham Yacht Upholstery has been Cape Town's leading specialist for more than 30 years, and preferred supplier to established yacht manufacturers including Robertson & Caine and Maverick Yachts.

Main Products: Saloon Upholstery, Scatter Cushions, Mattresses, Bespoke

Sheets & Bedding, Interior Design and Decoration, Accessories

Awards: 2006 CTBi Industry Award "Component Manufacturer of the Year"

# **LALIZAS SOUTH AFRICA**









Company: LALIZAS SOUTH AFRICA

Established: 1982

Location: 5 Gray Street, Paarden Eiland,

Cape Town

Contact Person: Rushdi Gasant
Website: www.lalizas.com
Email: rsa@lalizas.co.za
Phone: +27 21 510 4021



The South African branch of LALIZAS stocks and distributes world-renowned Lalizas marine equipment, boat safety equipment, boat parts and accessories. Lalizas also distributes the following brands: NUOVA RADE, LOFRANS', MAX POWER and OCEAN.

#### **LOWRANCE SA**



Company: LOWRANCE SA

Established: 1982

Location: 359 Mahatma Gandhi Road.

Durban

Contact Person: Lisbeth Plotz

Website: www.lowrance.co.za
Email: sales@lowrance.co.za
Phone: +27 31 368 6649

LOWRANCE SA offers the most cutting edge and affordable marine and outdoor electronics products, mapping and accessories available for the recreational and professional consumer.

Main Products: Lowrance marine electronics for sports fishing, Water Wolf

cameras, Parking Trolley, Corrosion Block, OceanLED, Salt

Assassin, Esca lures, Boat Bog and more

**LOWRANCE**°



#### MARINE RADIO ACOUSTIC DEVICES





Company: MARINE RADIO

**ACOUSTIC DEVICES** 

MRAD, PART OF THE MDSOL

**GROUP OF COMPANIES** 



Established: 1998

Location: 11 Barrow Street, Monte Vista, Cape Town

Contact Person: Craig Santer
Website: www.mrad.co.za
Email: glynnis@mrad.co.za
Phone: +27 21 559 4003

MRAD offers the Marine Industry high-quality, extremely reliable and user friendly brands, in both the professional and leisure markets. MRAD provides a professional commissioning and servicing centre, as well as excellent customer care with highly skilled product support back-up with an efficient after sales service. MRAD prides itself with their professional marine electronic product range and, more importantly, total customer satisfaction, making your time on the water safe and enjoyable.

Main Products: Simrad and B&G chartplotters, Radars, Forward Scan,

Downscan, AIS, Radios, Sailing instruments



# NAVYLEC/ANNECY ELECTRONIQUE S.A.S – R & M BOATBUILDERS



Company: NAVYLEC/ANNECY

ELECTRONIQUE S.A.S – R & M BOATBUILDERS

Established: 1973

Location: East Quay Boatyard, Silo District,

V&A Waterfront, Cape Town

Contact person: Gil Daver / Manuel Mendes

Website: www.navylec.com

Email: gil.daver@navylec.com/manuelm@icon.co.za

Phone: +27 21 418 6032

NAVYLEC is a trademark of the French company Annecy Electronique. 8 years ago, Navylec started to develop and to sell some multiplexed systems for Yachts. Around the world, more than 200 yachts are sailing with these NavyBus (Can Bus « Fault Tolerant ») networks & radio switches.

Main Products: Electronics calculator units (ECUs) for multiplexed networks,

displays from 4.3 to 19 inches with touch screen option, gateways with CAN Bus interfaces (NMEA 2000, J1939,

Navybus), Wifi, Ethernet, RS485 serial links. Power distribution boxes with fuses to support the Navybus ECUs and others.





# **NOVAMARINE**



Company: **NOVAMARINE** 

Established: 1975

Location: 5 Verbena Street,

Paarden Eiland,

Cape Town

Contact Person: Bernadette Dix

Website: www.novamarine.co.za Email: sales@novamarine.co.za

Phone: +27 21 506 4300

NOVAMARINE plays a vital role in providing support, service and repairs for marine rescue and survival equipment including life rafts.

Distributors for: Zodiac, Avin, Arimar, SeaSafe, CSM, Youlong, Datrex, Comet,

Norfloat, Ikaros, Crewsaver, Zero, Parmaris, Besto, Seafire,

Neuvisa, Honeywell



## **PEAK SEASON DISTRIBUTION**





Company: PEAK SEASON DISTRIBUTION

Established: 2003

Location: Starbrite Office, Bergyliet /

Distribution, Tokai & Montague Gardens

Contact Person: Gavin Seaton

Website: www.starbrite.co.za / www.starbrite.com

Email: info@peakseason.co.za

Phone: +27 82 295 6090 / +27 21 712 7167

PEAK SEASON™ is the sole distributor for Starbrite Africa, distributing throughout Southern Africa. Starbrite Africa distributes a wide range of products for Hi Tech Marine Care Products, Marine Electrical, Electrical Engineering, Sport Bass Angling, Deep Sea Angling Equipment, Performance Boat Racing, Trucking Coolants, Aviation Cleaners & Surface Polishers, Polishers, RV/Caravan & Outdoor, and Hi Grade Biodegradable Performance Lubes & Anti Corrosion Blockers.

Standards:





Awards: Distributor Honors for StarTron fuel additives

Performacide Hospital Grade Disinfectant treatments

Starbrite - leading International distributors in marine care products

#### SEASCAPE STAINLESS STEEL SERVICES



**SEASCAPE STAINLESS** Company:

**STEEL SERVICES** 

Established: 2001

Location: Unit 4 Auckland Park, Cnr Auckland

and Section Street, Paarden Eiland,

Cape Town

Contact Person: Karin Brückner

Website: www.seascapesss.com Email: info@seascapesss.com

Phone: +27 21 511 7763

SEASCAPE STAINLESS STEEL SERVICES manufactures boat fittings for South Africa's leading boat builders and chandlers, as well as export components to some of the world's top equipment suppliers.

A Member of SASSDA Standards:











## **SOUTHERN SPARS**



© SANDER VAN DER BORCH / THE GREAT CUI

Company: **SOUTHERN SPARS** 

1989 Established:

Location: 22 Bolt Avenue, Montague

Gardens, Milnerton,

Cape Town

Contact Person: Richard Stubbs / Trent Justice Website: www.southernspars.com

Email: Richard.Stubbs@za.southernspars.com

Trent.Justice@za.southernspars.com

Phone: +27 21 555 3470

SOUTHERN SPARS specialises in the design and construction of carbon fibre spars and components, rigging, and rig servicing. Southern Spars has pursued a passion for delivering world class cruising and racing spars, carbon rigging and service. Since the founding of Southern Spars, major emphasis has been placed on developing a powerful team of people skilled in their specialist fields, and fired by a passion for yachting and providing excellence in customer service.

Awards: 2014 New Zealand Exporter of the Year Award Supplier to Superyacht of the Year for last 4 years

Southern Spar<sup>™</sup>

Passion. Technology. Design. Performance.



## **TTV FLUVAL GROUP**



Company: TTV FLUVAL GROUP

2000 Established:

Location: 82 Marine Drive,

Paarden Eiland, Cape Town

Contact Person: Mike Pulcella Website: www.ttvfluval.co.za Fmail:

mike.ukuvala@iafrica.com

Phone. +27 21 510 2050



TTV FLUVAL GROUP of Companies established in South Africa in 2000 as a supplier of marine and naval valves as well as industrial valves. Our Fluval Ukuvala office is conveniently situated in Paarden Eiland, supplying valves to the marine and naval industry of the Cape and KZN. Our services include new supply, support, testing and repairs of certified valves. TTV Fluval represent top brands from Europe for the industry and carry a varied range of stock.

Main products: Gate, globe, check, ball, butterfly, hydrant and storm valves,

strainers and mud boxes.













### **ULLMAN SAILS SOUTH AFRICA**



Company: ULLMAN SAILS SOUTH AFRICA

Established: 1967

Location: 91 Voortrekker Road, Maitland,

Cape Town

Contact Person: Tony Strutt

Website: www.ullmansailsrsa.com Email: tony@ullmansailsrsa.com

Phone: +27 21 593 1620



ULLMAN SAILS SOUTH AFRICA is a world leader in sailmaking and the primary manufacturer for the Ullman Sails International Sailmaking Group. Our customers trust our people, designs, product, and services to help them safely circumnavigate the globe, win world championships and everything in-between. With over 80 locations in 32 countries, Ullman Sails is able to help sailors accomplish their goals no matter where they are. Ullman Sails is dedicated to fostering the best sailing experience possible. Invest in your performance.

# **VETUS MAXWELL SOUTH AFRICA (PTY) LTD**



WEITUE MAXWELL



Company: VETUS MAXWELL

SOUTH AFRICA

(PTY) LTD

Established: 2011

Location: Unit 1 HSE Park,

130 Democracy Way,

Marconi Beam, Cape Town

Contact Person: Amea Beck
Website: www.vetus.nl
Email: abeck@vetus.com
Phone: +27 21 552 4275

VETUS is one of the world's leading companies supplying innovative products for pleasure craft and small commercial vessels. Our wide range of products includes marine diesel engines and accessories, steering gear and manoeuvring systems, propellers and electrical, plumbing and waste-handling systems, as well as being the leaders in anchor windlasses, marine glazing and hatches.



### VIKING LIFE-SAVING EQUIPMENT









Our South African offices have recently become agents for ACR, and we do ACR battery replacements as well as resell.

See our full range of maritime life-saving equipment on VIKINGsafetyshop.com or contact one of our offices.

#### VIKING LIFE-SAVING EQUIPMENT (SA) (Pty) Ltd

Cape Town: Tel: + 27 21 514 5166, E-mail: VIKING-sa@VIKING-life.com Durban: Tel: +27 31 468 1261 F-mail: VIKINGdbn@VIKING-life.com

Company: VIKING LIFE-SAVING EQUIPMENT

Established:

Location: Cnr Neptune & Carlisle Street,

Paarden Eiland, Cape Town

Contact Person: Eduard Jooste

Website: www.viking-life.com Fmail: Viking-sa@viking-life.com

Phone. +27 21 514 5160



VIKING LIFE-SAVING EQUIPMENT (SA) Pty Ltd. is situated in Cape Town and Durban. Our most popular products are the RescYou range of inflatable life jackets and our 5 star awarded UKL RescYou Yachting Life rafts. Our RescYou Atlantic PV9274 is now SAMSA and NRCS approved. We also offer international branded equipment such as Comet Pyrotechics, ACR & GME EPIRB's.

PV9274 Inflatable life jacket, RescYou inflatable yachting life raft, Products:

ACR/GME EPIRB's & PLB's, Navigation Equipment, Anti-fouling,

Fireboy fire safety suppression systems

Standards:













## **HONDA MOTOR SOUTHERN AFRICA**





Company: HONDA MOTOR

**SOUTHERN AFRICA** 

Established: 2000

Location: Building 6 Maxwell Drive,

Waterfall Business Park, Kyalami, Johannesberg

Leshzek Lotze

Contact Person: Leshzek Lotze
Website: www.honda.co.za
Email: care@honda.co.za
Phone: +27 11 058 1100



HONDA MOTOR SOUTHERN AFRICA is a fully owned subsidiary of Honda Motor Japan and the sole importer & distributor of Honda automobiles, Motorcycles, Power Equipment, Outboard Engines, Personal Watercraft and Honwave inflatables in South Africa. Honda, who pioneered the four-stroke outboard engine, offers a full range of economic and reliable outboards. These are exclusively available through the widely accessible Honda Marine dealer network.

### SEASCAPE MARINE SERVICES



Company: SEASCAPE MARINE

**SERVICES** 

Established: 2009

Location: 124 Marine Drive, Service Road, Paarden Eiland, Cape Town

Contact Person: James De Jong

Website: www.seascapemarine.co.za Email: jdejong@seascapemarine.co.za

Phone: +27 21 511 8201

SEASCAPE MARINE SERVICES (Pty) Ltd. (formerly IMS Cape) is the Distributors for *Yanmar Marine* pleasure and commercial diesel engines, *Hamilton Jet* water jets, *Kohler* marine generators and *Humphree* trim and stabilisation systems and are able to offer complete propulsion solutions for a range of vessel and operation applications. With 60+ years of experience, Seascape Marine's service department are able to attend 24/7 to any service or repair which may be required.

Main Products: Yanmar Marine pleasure and commercial engines, Hamilton

Jet water jets, Kohler marine generators & Humphree trim and

stabilisation systems

SEASCAPE MARINE SERVICES (PTY) LTD

# **SOUTHERN POWER PRODUCTS**





Company: **SOUTHERN POWER** 

PRODUCTS

Established: 1985

Location: 76 Marine Drive, Paarden

Eiland, Cape Town

Contact Person: Noel Holmes

Website: www.southernpower.co.za Email: sales@southernpower.co.za

Phone: +27 21 511 0653



SOUTHERN POWER is dedicated to become the supplier of choice of quality and technology leading propulsion, auxiliary power and air conditioning and heating solutions to the commercial and leisure marine markets. Committed aftermarket sales and service support ensures customer success and impacts positively on the development and professionalism of the maritime industry across Africa, thereby delivering customer satisfaction and superior shareholder value and return.

Main Products: Volvo Penta, Webasto, Westerbeke, OXE Diesel and Safe at Sea

(Guard and Rescue Runner)

### SUZUKI AUTO SOUTH AFRICA









Company: **SUZUKI AUTO SOUTH AFRICA** 

Established: 2008

Location: 17 Enterprise Close,

Linbro Business Park, Marlboro,

Johannesburg

Contact Person: Tanja Maes

Website: www.suzuki.co.za

Fmail: tanjam@suzukiauto.co.za

Phone. +27 11 574 1900



SUZUKI AUTO SOUTH AFRICA supplies Suzuki outboard engines, Suzuki genuine spare parts and Suzumar inflatables.

Products: 2-stroke outboards, 4-stroke outboards, Suzumar Inflatables

Standards: Suzuki outboards conform to EURO 1 Emission Standards, and

have received a Three-star ultra-low rating from the California

Air Resources Board (CARB)

Awards: Suzuki has won more innovation awards than any other brand

and the new DF30 has received its 8th award.



# YAMAHA DISTRIBUTORS SA







Company: YAMAHA DISTRIBUTORS SA

Establishment 1964 (South Africa)

Location: 19 Hagart Road, Pinetown,

Durban

Contact Person: Greg Bennett
Website: www.yamaha.co.za
Email: gregb@Yamaha.co.za
Phone: +27 31 710 6400

YAMAHA

Since their production began in 1959, YAMAHA outboards have become popular in regions throughout the world as engines for recreational boats, commercial fishing boats and transport boats. Because outboards are used under harsh conditions and in extreme environments, users demand a high level of durability and reliability. YAMAHA has continued meeting this demand with the advanced technologies it has developed over many years. YAMAHA outboards have thus continued offering outstanding performance, gaining the reputation for excellence that they enjoy today.

### **ZF SERVICES SOUTH AFRICA**





**ZF SERVICES SOUTH AFRICA** Company:

Location: 29 Proton Crescent,

Triangle Farm, Stikland,

Bellville

Contact Person: Gerd Bauer Website: www.zf.com

Fmail: gerd.bauer@zf.com Phone: +27 21 950 6300 / 6307



ZF SERVICES South Africa supplies integrated propulsion systems for pleasure craft, fast craft and commercial craft application: with transmissions up to 14,000 kW engine powers, transmission accessories, electronic or pneumatic control systems, azimuth and tunnel thrusters, rudder systems, stern tube systems, standard nozzle designs and pneumatic-over-hydraulic shaft brake systems.

Main Products: Pleasure Craft - Propulsion systems: fixed pitch propeller, sail drive, surface drive; Propulsion Controls: control system, JMS, steer command. Commercial & Fast Craft - fixed pitch propeller; thruster systems: azimuth thruster, retractable thruster, shallow thruster, tunnel thrusters; Transmissions hybrid ready - ZF 5300 PTI, ZF 9300 PTI and ZF 24300, commercial craft transmissions, fast craft transmissions

## AQUA DOCTOR BOATING AND ACCESSORIES



Company: AQUA DOCTOR BOATING AND

**ACCESSORIES** 

Established: 2002

Location: 202 Cowen Ntuli Street,

Middelburg, Mpumalanga

Contact Person: Tracy Ansara

Website: www.autodoctorpanelbeaters.co.za

Email: tracya@platinumad.co.za

Phone: +27 13 243 1905

POCTOR

AQUA DOCTOR offers boat licensing, buoyancy & certification, skippers training, fibreglass repairs & painting, maintenance & servicing, spray painting, trailer repairs, and roadworthy. AQUA DOCTOR also sells new and used sport boats, boat accessories and safety equipment, and is a dealer of Evinrude BRP outboard motors.

### **BAYSIDE MARINE**



Company: BAYSIDE MARINE

Established: 2008

Location: Old SA Fisheries Museum

Building, Main Quay, Hout Bay Harbour, Hout Bay, Cape Town

Contact Person: Vuyo Koyana

Website: www.baysidemarine.co.za
Email: timothyj@telkomsa.net
Phone: +27 21 791 1177



BAYSIDE MARINE operates in the repair and maintenance of boats, vessels and oil rigs which includes vessel support services and sub-contracting work in boat building. Our services include: welding, steelwork, piping, mechanical, machining, hydraulic, electrical, project management, diving and assist on technical solutions and salvage. Bayside Marine aims to continue to provide an excellent service by consolidating its current position. We are a 100% Black Owned Broad Based Black Economic Empowerment Entity with an Exempt Micro Enterprise Level 1 rating allowing for 135% procurement recognition.

Main Products: Providing boat and vessel repair and maintenance services and

general engineering repairs

### **KZN LEISURE BOATS**



Company: KZN LEISURE BOATS

Established: 2004

Location: 10 Rotterdam Road,

Bayhead, Durban

Contact Person: Yugeshni Naidoo

Website: www.kznleisureboats.co.za Email: classictrade@telkomsa.net

Phone: +27 31 205 0631



KZN LEISURE BOATS is a Durban based company headed up by Vasy Naidoo. He has proudly built *Ace Craft* under the guidance of Clive Olivier, mastering the skill of fiberglass and today successfully heads up KZN Leisure Boats. KZN Leisure Boats provides a broad band of services to the boating and fishing Industry. Proficient in manufacturing and repairing all types of boats.

Main Products: Deep Sea fishing boats and powerboats



### **MAGSON MARINE**





Company: MAGSON MARINE

Established: 1980

Location: Strand, Cape Town
Contact Person: Ernie Magson

Website: www.magsonmarine.com Email: ernie@magsonmarine.com

Phone: +27 83 234 9735



MAGSON MARINE is a one stop boating shop supplying only the best products and equipment to the retail and commercial market. Magson Marine supplies Yamaha products and exclusive boat ranges from 5.5m bow rider up to 9m enclosed cabin boats. Magson Marine provides services to government departments including MCM, SANPARKS, SA Navy and SAPS, and provides in house refurbishing of all boats and repairs to all makes of outboards.

Main Products: Yamaha jet skis & outboards, Avante X-series, Titan boats,

Sensation boats, Infanta inflatables

Standards:



### **NAUTI-TECH SUZUKI**



NAUTI-TECH SUZUKI Company:

Established: 2009

Location: 48 Brickmakers Kloof,

Port Elizabeth

Contact Person: Len Van Kempen Website: www.nauti-tech.co.za Email: sales@nauti-tech.co.za

Phone. +27 41 585 1481 / +27 72 238 3637

NAUTI-TECH is a chief provider in motor, electronic and technological products in the marine industry and is the sole suppliers and fitment centre for the Butt Cat and Supreme Craft ski-boat ranges.

Boat Models: The Butt Cat Ski-Boat and Supreme Craft ranges.









### PITTS MARINE & INDUSTRIAL





Company: PITTS MARINE & INDUSTRIAL

Established: 1991

Location: 33 Clough Street,

Pietermaritzburg, KwaZulu-Natal

Contact Person: Dave Pitts

Website: www.pittsmarine.co.za Email: sales@pittsmarine.co.za

Phone: +27 33 394 4586



PITTS MARINE manufacture a wide range of boats from two-man canoes, bass boats, cabin boats, bow riders and deep sea boats up to 26 foot. We are also certified Suzuki and Mercury outboard dealers! A fully equipped workshop is on the premises to deal with all aspects of outboard motors, including new motor installations, servicing all motor brands, complete diagnostics of all modern motors and marine dyno-tuning.

Main Products: Discovery Center console and Elite Cat

Standards:





## SUPREME LEISURE AND BOATING



Supreme**Leisure** 





Company: SUPREME LEISURE AND BOATING

Established: 2009

Location: 90 Albany Road, Port Alfred,

Eastern Cape, 6170

Contact Person: Ryan Reynolds / Gerrit Cloete

Website: www.supremeleisure.co.za
Email: sales@supremeleisure.co.za

admin@supremeleisure.co.za

Phone: +27 46 624 4826 / +27 46 624 2782

SUPREME LEISURE & BOATING – Suzuki agency, we are a service centre for all other brands – we stock a wide selection of Accessories and Parts as well as second hand boats and engines. We have a full workshop with all the diagnostic equipment for Suzuki, Mariner/ Mercury, Evinrude/ Johnston, Seadoo Yamaha and Honda.

Main Products: Suzuki Agents, Service Centre for Mercury, Evinrude, Seadoo,

Diagnostic tools for all Brands

MĚĽĎINC

### WELDING FABRICATION SERVICES



Company: WELDING FABRICATION

**SERVICES** 

Established: 1995

Location: Unit 4, 7 Jig Avenue,

Montague Gardens, Cape Town

Contact Person: Heather O'Connor

Website: www.weldingservices.co.za

Email: heather@weldingservices.co.za / mark@weldingservices.co.za

Phone: +27 21 551 1426

WELDING FABRICATION SERVICES specializes in aluminium welding and fabrication with an emphasis on building fuel and other tanks for boats and trucks. It is the only company in South Africa that is able to manufacture and test tanks to ISO/SANS 21487, ABYC H24 and H33 specifications and US Coast guard federal regulations. They also supply flat pack kits and complete aluminium pontoon and other working boats as well as aluminium hulls for rubber ducks. They are dedicated to constant innovation and problem solving and are able to tackle a wide variety of light engineering jobs apart from boats and tanks.

Products: Aluminium fuel tanks; aluminium transoms; aluminium

pontoon boats

Standards: ISO/SANS 21487, ABYC H24 and H33 specifications and

US Coast guard federal regulations.



## **BOATING WORLD**





BOATING WORLD **BOATING WORLD** Company: Established:

1999

Location: Nautica Building,

> The Water Club, 93 Beach Road, Granger Bay, Cape Town Durban Yacht Mole, off Margaret Mncadi Avenue, Durban

Contact Person: Derrick Levy

Website: www.boatingworld.co.za Email: info@boatingworld.co.za

Phone: +27 86 132 4754 / +27 21 418 0840 / +27 31 301 1115

BOATING WORLD based in Cape Town and Durban is the marine market leaders and aftermarket leaders of new and pre-owned luxury vessels and distributes commercial vessels. Boating World supply to oil rigs and military use and provide an excellent back up service. Boating World supplies and provides services in South Africa and into Africa, including Angola, Seychelles, DRC, Uganda, Malawi and Mauritius. Boating World is also the agent for a large range of accessories including Seakeaper stabiliser, Lowrance and Simrad electronics, safety equipment, Pierplas and Airberth boat lift systems.

Distribution for: Fairline, Riviera, Jeanneau, Fountaine Pajot, Sunreef and Zeelander



## **DAVID ABROMOWITZ & ASSOCIATES**





Company: DAVID ABROMOWITZ & ASSOCIATES

Established: 1995

Location: Ground Floor, Marina Centre,

West Quay Road, V & A Waterfront,

Cape Town

Contact Person: Rob Sharp

Website: www.yachtbrokers.co.za/www.shareboats.net

Email: rob@yachtbrokers.co.za Phone: +27 21 419 0722

DAVID ABROMOWITZ & ASSOCIATES are the Southern African agents for *Princess Yachts*, and Sales and Marketing agents for the *Beneteau* range of Yachts. We are also actively involved in matching buyers with new or pre-owned vessels. Power or sail, mono hull or multihull, we can find the right boat for you. We trade in most countries in Africa as well as Mauritius, Reunion and the Seychelles. In addition we deal with all major yacht builders in South Africa and Worldwide and are in a position to provide a turnkey service for clients from signature of contract to delivery of the vessel anywhere in the world. We also offer *Shareboats*, a unique opportunity for clients who don't have all the time in the world to own a boat on their own.



# HONDA MARINE SOMERSET WEST / MARINE LIFESTYLE CENTRE



Somerset

West



HONDA

Company: HONDA MARINE

SOMERSET WEST / MARINE LIFESTYLE

CENTRE

Established: 2010

Location: 62 Delson Drive, Somerset West

Business Park, Somerset West,

Cape Town

Contact Person: Paul Vermeulen

Website: www.hondamarinecape.co.za Email: paul@hondamarinecape.co.za

Phone: +27 21 851 7710

HONDA MARINE is a Marine Dealership that offers a wide and diverse range of Marine Lifestyle and Water Sports products. Honda Marine has a fully equipped service centre for all repairs and service requirements.

Main Models: Angler Boats, Point Runner 660 Catamarans, Linder range of

aluminium boats.



### LEOPARD CATAMARANS



EOPARD



Company: LEOPARD CATAMARANS

Established: 2000

Location: Suite 201, Marina Centre,

West Quay Road, V & A Waterfront,

Cape Town

Contact Person: Daniel Snyman

Website: www.leopardcatamarans.com

Email: southafrica@leopardcatamarans.com

Phone: +27 21 200 1825

LEOPARD CATAMARANS provides the popular Robertson and Caine catamarans to individuals wishing to own a 'Leopard Cat' with more upgrades, features, and options for private use outside of a charter fleet.

Boat Models: Leopard 40, Leopard 44, Leopard 48, Leopard 58, Leopard 43PC,

Leopard 51PC

Standards:

Awards: 2013 Cruising World Best Full-Size Multihull

2012 Cruising World Import Boat of the Year & Best Cruising Multihull

2012, 2010, 2007 & 2005 SAIL Best Boats



### MAKO MARINE AFRICA



Company: MAKO MARINE AFRICA

Established: 2014

Location: Unit 11 The Milkwood,

Cape Town, South Africa

Contact Person: Stephen Cilliers
Website: www.makoafrica.com
Email: steve@makoafrica.com

Phone: +27 76 616 0242



MAKO MARINE AFRICA - The "solution provider" for all your maritime needs. Mako Marine Africa brings together a rich team of industry experts which include, designers, project managers, builders and has undertaken to represent products produced by local and international boat builders worldwide. Mako Marine Africa focuses on project based business with the establishment of strategic portfolios and proven designs. Strategic partnership agreements have been established which will offer numerous advantages to clients in Africa and further afield.

Standards:





# MARINE DYNAMICS TOURS









Company: MARINE DYNAMICS TOURS

Established: 2005

Location: 5 Geelbek Street, Kleinbaai,

Gansbaai, Western Cape

Contact Person: Cari du Preez / Zile de Kock Website: www.sharkwatchsa.com Email: marketing@sharkwatchsa.com Phone: +27 79 930 9694 / +27 82 380 3405



MARINE DYNAMICS TOURS operates in Gansbaai, Western Cape, a world hot spot for the great white shark. Enjoy an incredible cage diving adventure on board our custom designed boat, Slashfin. Our vessel is a custom designed 46 feet (14m) catamaran that can carry 40 passengers and 6 crew. An onboard marine biologist will educate you as you get up close and personal with this amazing apex predator. Certified by Fair Trade in Tourism, we live by our motto of 'Discover and Protect'.

Standards:







DEA | Great White Shark Protection Foundation

Awards: 2015 African Responsible Tourism Award - Best for Wildlife Conservation

> World Responsible Tourism Award - Best for Responsible Wildlife Experiences (Shortlisted 2013, Longlisted 2014/2015) 2015 Lilizela Award - Best Marine Adventure in the Western Cape

Fair Trade certified since 2008



## **NATAL CARAVANS & MARINE**





Company: NATAL CARAVANS & MARINE

Established: 1960

Location: 6 Kirk Road, Pinetown, Durban

Contact Person: Bill Harrison

Website: www.natalcaravans.co.za Email: info@natalcaravans.co.za

Phone: +27 31 702 7291



NATAL CARAVANS & MARINE offers the most comprehensive and diverse range of new and pre-owned boats available in the entire region. We have more than 50 boats on display. To back that up we also have a full service facility for boats and motors.



### **NATAL POWER BOATS**



Company: NATAL POWER BOATS

Location: 79 Sydney Road, Congella,

 ${\sf Durban}$ 

Contact Person: Ruli Sofilas

Website: www.natalpowerboats.co.za

Email: ruli@npb.co.za Phone: +27 31 305 8081

NATAL POWER BOATS manufactures and retails an extensive line of superior quality

fibreglass boats.





### **TEDDER YACHTS**



PHOTO BY NICOLAS CLARIS

**TEDDER YACHTS** Company:

1996 Established:

Location: Ground Floor, Marina Centre,

West Quay Road,

V&A Waterfront, Cape Town

Contact Person: Bruce Tedder

Website: www.lagoonsa.co.za

www.seaindependent.com

Email: tedder@intekom.co.za

Phone:

+27 21 421 5565 / +27 82 658 3644 TEDDER YACHTS are Multihull specialists since 1996, owned and operated by Bruce Tedder a lifelong sailor, surfer and ocean adventurer. TEDDER YACHTS are Lagoon Catamaran Dealers in South Africa as well as being specialist Day Charter Brokers

Brokerage | Charter | Project Management

primarily on Mozambique and Zanzibar, Mauritius and Reunion, Madagascar, Seychelles and the Maldives. There is no substitute for experience.

Main Services: Yachtmaster Ocean, EMCI Certified Yachtbroker, SAS Examiner

with a strategic network of contacts throughout the Indian Ocean area focusing

**BAVARIA** 



# WILTEL MARINE



WILTEL MARINE Company:

Established: 2004

V & A Waterfront, Cape Town Location:

Contact Person: Geoff Tregaskis

Website: www.bavariaboats.co.za

Email: Geoff@wiltel.co.za / info@wiltel.co.za +27 21 552 2556 / +27 82 562 5145 Phone:

WILTEL MARINE is the distributor and retailer of Bayaria Power Boats. Bayaria Yachts and Nautitech Catamarans in Southern Africa and the Indian Ocean Islands. The superior quality of our German built vessels, and the exceptional service and support provided by Wiltel Marine, has resulted in Bavaria Boats becoming the best-selling boat here. We also have a range of Bavaria Boats approved pre-owned boats for sale.

Boat Models/ Services:

New and used Bavaria Boats, Fractional Ownership (Boatshare), Training for boat purchasers, after sales support and service,

Power and Sail boats from 23 to 56 ft.

Standards:



CE GL®

Awards:

European Power Boat of the Year, European Yacht of the Year, Bayaria: Most Boats ever sold at one boat show (102 boats sold at Boot Dusseldorf 2014)



## **BLUE PETER MARINE**







**BLUE PETER MARINE** Company:

Established: 2008

Location: 189/70 Moo6, 20250 Sattahip,

Chonburi, Thailand

Contact Person: Peter Jacops

Website: www.ceinspector.com Fmail: info@ceinspector.com Phone: +27 72 776 8508



PETER JACOPS has been certifying the South African Boat Building Industry since 1998, his company Blue Peter Marine, in cooperation with European Notified Body IMCI is your gateway to Europe and the world. With more than 17 years of experience in CE certification Blue Peter Marine is highly specialised in ISO standards for small craft and legislation. "Modern simplicity instead of classical complexity".

Main Products: CE inspections, Mediation work, Boating Product compliance,

ISO training.

Standards:





Awards: 2010 South African Boating Industry Notable Achievement Award

2014 Outstanding Contribution to Maritime Industry and Boating

Safety Improvement



# **CLUB MARINE INSURANCE**





Company: CLUB MARINE INSURANCE

Established: 1985

Location: Nautica House - 1A

105 Leslie Avenue, Fourways,

Johannesburg

Contact Person: Caryne Duvenhage
Website: www.clubmarinesa.com
Email: caryne@clubmarinesa.com
Phone: +27 86 181 9219 / +27 11 591 3500

CLUB MARINE
INSURANCE INTERMEDIARIES









CLUB MARINE INSURANCE is one of South Africa's leading short term insurance brokers, specialising in all lifestyle and specialist risks. We offer comprehensive cover for: Import/Export/GIT, Watercraft, Boat Builders, Business and Household policies. Over time we have developed a deep knowledge of the Short Term Industry, having nurtured relationships with some of SA's leading Insurers, such as Santam, Mutual & Federal and other Specialist Insurers.

CMI is an Authorised Financial Services Provider - FSP4430



## **DU TOIT YACHT DESIGN**





Company: DU TOIT YACHT DESIGN

Established: 2001

Location: 60 Oryx Street, Goedemoed,

Durbanville, Cape Town

Contact Person: Anton Du Toit

Charmaine Du Toit

Website: www.dtyd.co.za
Email: info@dtyd.co.za
Phone: +27 21 975 2580

DU TOIT YACHT DESIGN designs and engineers sailing and power boats, in both mono hulls and catamaran forms, from concept sketch to yard detail.

Boat Models: Balance/Nexus 486 & 526, Open Ocean 800E, Open Ocean 800E2,

Open Ocean 740S, Open Ocean 750E, M60, Quest 50

Standards: CE

SUPERIOR AND PROMISE

Awards: 2007 Disa South African Design Excellence Award



### **GAC LASER**











Company: GAC LASER

Established: 2007

Location: 2 Baker Street, Montague

Gardens, Cape Town

Contact Person: Devon Tame

Website: www.gaclaser.co.za

Email: devon.tame@gaclaser.co.za

Phone: +27 21 528 3700



GAC LASER INTERNATIONAL LOGISTICS specialises in niche market industries and is the go-to provider of integrated specialist services for the Marine Leisure Sector, including yacht transportation, air, sea and road freight, yacht spares logistics and project event management. Our global reach and local expertise in over 50 countries puts us in a unique position to offer a truly global solution.

Main Products: Specialised Logistics, Project event management, Clearing and

Forwarding, Freight Services, Warehousing, Multi Modal Project,

event and exhibition.

Standards: Trace Certified, South African Freight Forwarders Association,

FSB, GACTIME Quality Management Standard.

Awards: Official International Logistics Provider of the Volvo Ocean Race



### **ICARUS MARINE**



ICDLUS

Company: ICARUS MARINE

Established: 2006

Location: 17-106 The Waverley

Business Park, Kotzee St, Observatory, Cape Town

Contact Person: Gunther Migeotte / Shawn de Villiers

Website: www.icarusmarine.com

Email: gunther@icarusmarine.com / shawn@icarusmarine.com

Phone: +27 21 447 4545

ICARUS MARINE is a full turnkey naval architectural design office specialising in design of a wide variety of vessel types including high-speed vessels, hydrofoil supported catamarans, landing craft, patrol boats, passenger ferries, RHIBS etc. Expertise includes structural design hydrodynamics, ship model testing, and Class approved designs, production technology support for ship building, tender submissions, cost calculations, Certification and Quality Assurance.

Main Products: Custom Vessels up to  $55 \mathrm{m} / 500 \mathrm{GT}$  in composites, steel and/or

aluminium materials with speeds up to 70 knots.

Standards:

Awards: Royal Institute of Naval Architects-significant small ships 2012



# **INTRINSYS LTD**



Company: INTRINSYS LTD

Established: 2012

Location: Hanover Square Block B,

Cnr Hendrik Potgieter and

8th Avenue, Edenvale, Johannesburg

Contact Person: Gary Longshaw
Website: www.intrinsys.com

Email: info@intrinsys.co.za / glongshaw@intrinsys.co.za

Phone: +27 87 806 3199

INTRINSYS uniquely combines expert engineering software provider with a thriving engineering business delivering mission critical projects, consultancy and support services to world-class companies in Yachting and Ship building. Intrinsys Ltd is recognised as an expert Dassault Systèmes software partner in part due to the significant investment made whilst working with leading designers and Naval Architects.

Product range: PLM Software, CATIA (CAD authoring), SIMULIA (Analysis

- Abaqus), ENOVIA, (CAD/data/process management), DELMIA (Manufacturing, Machining), 3DVIA Composer (3D Documentation), Engineering services (Support, Training,

Design, Analysis & Manufacturing)

intrins

intelligent engineering



# **KD MARINE DESIGN**



Company: KD MARINE DESIGN

Established: 2006

Location: Paarden Eiland, Cape Town

Contact Person: Keith Davies

Website: www.kdmarinedesign.com Email: info@kdmarinedesign.com

Phone: +27 21 801 6629



KD MARINE DESIGN

KD MARINE DESIGN offers complete naval architectural design solutions and specialist analytical and optimisation services to owners, boat builders, shipyards and other naval architects and yacht designers.



### **LANDSBERG & ASSOCIATES**



Company: LANDSBERG & ASSOCIATES
Location: 35 Helderberg Village Walk,

Caledon Street. Somerset West.

Cape Town

Contact Person: Denis Landsberg

Website: www.landsberglaw.com Email: info@landsberglaw.com

Phone: +27 21 851 1314



LANDSBERG & ASSOCIATES provides legal services to the yachting and boating industry. We can advise on the optimal ownership structures to save taxes, undertake yacht registrations in the most appropriate flag state to suit the owner's purposes, review and draft contracts including purchase and sale agreements, charter contracts, brokerage agreements, yacht building agreements, supervision of yacht building projects, mediation and resolution of disputes.

Main Products: Yacht Registration, Ownership Structures, Contracts,

Dispute Resolution

Standards: Member of Law Society

Awards: 2013 Maritime Law Firm of the Year



## **LAVRANOS MARINE DESIGN**



Company: LAVRANOS MARINE DESIGN

Established: 1975

Location: 40A Seaview Avenue,

Northcote, Auckland,

New Zealand

Contact Person: Angelo Lavranos

Website: www.lavranosyachtdesign.com

Email: lavranos@ihug.co.nz Phone: +64 9 480 2232

ANGELO LAVRANOS is South Africa's foremost international designer of mono hulls and multi hulls, sail and power, and commercial vessels, in all materials, up to 60 metres. His designs have won many local and international sailing events, and his production boats (over 60 models) are as popular as ever.

Boat Models: St Francis 50, Knysna 440 & 500, Aventure 320 & 480,

Leisureliner II, Horizon PC60 & PC50

Standards: (CE)

Awards: 2006 Cruising World Best Cruising Catamaran (St Francis 50)

## **NAUTIC SOUTH AFRICA**



Company: NAUTIC SOUTH AFRICA

Established: 2011

Location: Level 6 Cape Chamber Building,

19 Louis Gradner Street, Foreshore, Cape Town

Contact Person: Keith Govender
Website: www.nauticsa.com
Email: keith@nauticsa.com
Phone: +27 87 357 3512



NAUTIC SOUTH AFRICA provides support services to its own fleet of vessels as well as other vessels within the African Continent. Areas of competency include Vessel Management, Marine Engineering, Naval Architecture, Project Management, Fabricating & Welding, Logistical Support and Maritime Training. Nautic South Africa prides itself in its unified, friendly team who work hard to ensure we maintain our entirely client-focused approach to all engagements and we believe that our holistic solutions-based services continue to carry our brand with great success in the African continent.



## **NG YACHT MANAGEMENT**



Company: NG YACHT MANAGEMENT

Location: Cape Town Contact Person: Zandra Dixon

Email: info@yachtmanagement.co.za

Phone: +27 82 976 5719



NG YACHT MANAGEMENT offers professional valet and detail services to discerning owners of all budgets. In addition to project and/or supplier management, we coupled our innovative skippering and preventative maintenance programs to offer both motor and sail yacht owners the opportunity to truly enjoy yachting. Our services are custom designed to suit each client and range from simple "wash & go" to full "Boat Captain" services for race yachts. With a home base in the Victoria & Alfred Waterfront, we are also a preferred Caretaker service provider to visiting yachts.

## PANOS

#### **PRONTO CLEARING**



Company: PRONTO CLEARING CC

Established: 1989

Location: Platinum Junction,

Unit M150/151,

School Street, Milnerton, Cape Town

Contact Person: Craig Garrow

Email: craig@prontoclearing.co.za Phone: +27 21 551 5692 / +27 83 651 5691

PRONTO CLEARING is a specialist agent in the shipping and handling of yachts, powerboats and associated marine equipment.



## **YACHTPORT SA**



YACHTPORT SA



Company: YACHTPORT SA

Location: Small Craft Harbour,

Saldanha Bay, Western Cape

33° 01′ 36″ S | 17° 57′ 39″ E

Contact Person: Cindy Thomson

Website: www.yachtportsa.co.za

Email: cindy@yachtportsa.co.za / glenn@yachtportsa.co.za

Phone: +27 22 714 4064

YACHTPORT SA is a purpose designed and built Blue Flag Marine lift facility, 60 nautical miles northwest of Cape Town. We have a fully stocked chandlery on site and offer repairs and maintenance. Our travel lift is the largest in the country, capable of handling catamarans and mono hulls of up to 26m length and 9m beam width and up to 100 ton displacement.

Awards: 2014 & 2013 International Blue Flag Award



## FALSE BAY TVET COLLEGE: BOAT BUILDING ACADEMY







Company: FALSE BAY TVET COLLEGE:

BOAT BUILDING ACADEMY

Established: 2002

Location: False Bay TVET College:

Westlake Campus, Westlake Drive,

Westlake, Cape Town

Contact Person: Achmat Geyer

Website: www.falsebaycollege.co.za
Email: achmat.geyer@falsebay.org.za

Phone: +27 21 701 1340

FALSE BAY TVET COLLEGE is one of the top-performing Technical and Vocational Education and Training (TVET) colleges in the country. Our vision is to be recognised as the most prestigious, successful and respected TVET college in South Africa. The College is SABS ISO 9001: 2008 certified. The Boat Building Academy offers the National Certificate: Yacht and Boat Building NQF Level 2-4. The Academy is equipped with the latest tools and simulators to ensure our students are well-prepared for the marine industry.

Standards:



9001:2008



### UNIVERSITY OF STELLENBOSCH



Company: UNIVERSITY OF STELLENBOSCH

Location: Department of Mechanical

and Mechatronic Engineering, Banhoek Road, Stellenbosch

Contact Person: Professor CJ Meyer
Website: www.mecheng.sun.ac.za
Email: cjmeyer@sun.ac.za
Phone: +27 21 808 4995



THE DEPARTMENT OF MECHANICAL AND MECHATRONIC ENGINEERING has a long history of involvement in the field of marine engineering and operates one of the largest fully instrumented towing tanks in the Southern Hemisphere. Fundamental research, as well as commercial testing of hull designs, is conducted. Our post graduate programmes (M.Eng and PhD) cover a range of topics in marine engineering.



### WHISPER BOATBUILDING ACADEMY



Company: WHISPER BOATBUILDING ACADEMY

Established: 2004

Location: Unit 1, Brice Industrial Park,

1 Fischer Avenue, Epping 2,

Cape Town

Contact Person: Mike Harvey
Website: www.wbba.co.za
Email: info@wbba.co.za
Phone: +27 82 822 5448



WHISPER BOATBUILDING ACADEMY facilitates learning and skills development for disadvantaged deaf students to acquire professional composite construction and boatbuilding skills and knowledge.

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# Colour could save your life.

Wear a life jacket and bright colours when out paddling.



For any sea rescue emergency please call 112.





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